

REQUEST FOR PROPOSALS

Title: Electric Bike Share System Pilot

Reference No.: 1220-030-2023-008

FOR PROFESSIONAL SERVICES (CONTRACTOR – GOODS AND SERVICES)

(General Services) Issue Date: July 24th, 2023

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REQUEST FOR PROPOSALS

1. INTRODUCTION

1.1 Purpose

Through this Request for Proposals (the "**RFP**"), the City of Surrey (the "**City**") is seeking proposals from proponents (each a "**Proponent**") to perform the services described in Schedule A – Specifications of Goods and Scope of Services (the "**Goods and Services**"). That schedule, with such modifications as may be agreed between the City and the successful Proponent(s), will be incorporated into the contract between the City and the successful Proponent(s).

1.2 Definitions

In this RFP the following definitions shall apply:

- (a) "BC Bid Website" means www.bcbid.gov.bc.ca;
- (b) "City" means the City of Surrey;
- (c) "City Representative" has the meaning set out in Section 2.5;
- (d) "City Website" means <u>www.surrey.ca</u>;
- (e) "Closing Time" has the meaning set out in Section 2.1;
- (f) "Contract" means a formal written contract between the City and a Preferred Proponent to undertake the Services, the preferred form of which is attached as Schedule B;
- (g) "Evaluation Team" means the team appointed by the City;
- (h) "Goods" has the meaning set out in Schedule A;
- (i) "Preferred Proponent(s)" means the Proponent(s) selected by the Evaluation Team to enter into negotiations for a Contract;
- (j) "Proponent" means an entity that submits a Proposal;
- (k) "Proposal" means a proposal submitted in response to this RFP;
- (I) "RFP" means this Request for Proposals;
- (m) "Services" has the meaning set out in Schedule A;
- (n) "Site" means the place or places where the Goods are to be delivered and the Services are to be performed; and
- (o) "Statement of Departures" means Schedule C-1 to the form of Proposal attached as Schedule C.

2. INSTRUCTIONS TO PROPONENTS

2.1 Closing Time and Address for Proposal Delivery

The Proponent should submit the Proposal <u>electronically</u> in a single pdf file which must be delivered by email at: <u>purchasing@surrey.ca</u>

on or before the following date and time

Time: 3:00 p.m., local time

Date: August 29th, 2023

(the "Closing Time").

Confirmation of receipt of email will be issued. Proposals that cannot be opened or viewed may be rejected. A Proponent bears all risk that the City's receiving equipment functions properly so that the Proposal is received by the Closing Time.

<u>Note</u>: The maximum file size the City can receive is 10Mb. If sending large email attachments, Proponents should phone [604-590-7274] to confirm receipt.

2.2 Information Meeting

An information meeting may be hosted by the City Representative to discuss the City's requirements under this RFP (the "Information Meeting"). While attendance is at the discretion of Proponents, Proponents who do not attend will be deemed to have attended the Information Meeting and to have received all of the information given at the Information Meeting. At the time of issuance of this RFP a meeting has not been scheduled.

2.3 Late Proposals

Proposals submitted after the Closing Time will not be accepted or considered. A Proponent bears all risk that the City's receiving computer equipment functions properly so that the Proposal is received by the Closing Time.

2.4 Amendments to Proposals

Proposals may be revised by written amendment, delivered to the location set out in Section 2.1, at any time before the Closing Time but not after. An amendment should be signed by an authorized signatory of the Proponent in the same manner as provided by Section 3.2. E-mailed amendments are permitted, but such amendment should show only the change to the proposal price(s) and should not disclose the actual proposal price(s). A Proponent bears all risk that the City's computer equipment functions properly so as to facilitate timely delivery of any amendment.

2.5 Inquiries

All inquiries related to this RFP should be directed in writing to the person named below (the "City Representative"). Information obtained from any person or source other than the City Representative may not be relied upon.

Name: Sunny Kaila, Manager Procurement Services

E-mail: purchasing@surrey.ca
Reference: 1220-030-2023-008

Inquiries should be made no later than 7 business days before Closing Time. The City reserves the right not to respond to inquiries made within 7 business days of the Closing Time. Inquiries and responses will be recorded and may be distributed to all Proponents at the discretion of the City.

Proponents finding discrepancies or omissions in the Contract or RFP, or having doubts as to the meaning or intent of any provision, should immediately notify the City Representative. If the City determines that an amendment is required to this RFP, the City Representative will issue an addendum in accordance with Section 2.6. No oral conversation will affect or modify the terms of this RFP or may be relied upon by any Proponent.

2.6 Addenda

If the City determines that an amendment is required to this RFP, the City Representative will issue a written addendum by posting it on the BC Bid website at www.bcbid.gov.bc.ca and the City website at www.surrey.ca (collectively, the "Websites"), and upon posting, any addenda will form part of this RFP. It is the responsibility of Proponents to check the Websites for addenda. The only way this RFP may be added to, or amended in any way, is by a formal written addendum. No other communication, whether written or oral, from any person will affect or modify the terms of this RFP or may be relied upon by any Proponent. By delivery of a Proposal the Proponent is deemed to have received, accepted and understood the entire RFP, including any and all addenda.

2.7 Examination of Contract Documents and Site

Proponents will be deemed to have carefully examined the RFP, including all attached Schedules, the Contract and the Site (as applicable) prior to preparing and submitting a Proposal with respect to any and all facts which may influence a Proposal.

2.8 Opening of Proposals

The City intends to open Proposals in private but reserves the right to open Proposals in public at its sole discretion.

2.9 Status Inquiries

All inquiries related to the status of this RFP, including whether or not a Contract has been awarded, should be directed to the City Website and not to the City Representative.

3. PROPOSAL SUBMISSION FORM AND CONTENTS

3.1 Form of Proposal

Proponents should complete the form of Proposal attached as Schedule C, including Schedules C-1 to C-5. Proponents are encouraged to respond to the items listed in Schedules C-1 to C-5 in the order listed. Proponents are encouraged to use the forms provided and attach additional pages as necessary.

3.2 Signature

The legal name of the person or firm submitting the Proposal should be inserted in Schedule C. The Proposal should be signed by a person authorized to sign on behalf of the Proponent and include the following:

- (a) If the Proponent is a corporation then the full name of the corporation should be included, together with the names of authorized signatories. The Proposal should be executed by all of the authorized signatories or by one or more of them provided that a copy of the corporate resolution authorizing those persons to execute the Proposal on behalf of the corporation is submitted;
- (b) If the Proponent is a partnership or joint venture then the name of the partnership or joint venture and the name of each partner or joint venturer should be included, and each partner or joint venturer should sign personally (or, if one or more person(s) have signing authority for the partnership or joint venture, the partnership or joint venture should provide evidence to the satisfaction of the City that the person(s) signing have signing authority for the partnership or joint venture). If a partner or joint venturer is a corporation then such corporation should sign as indicated in subsection (a) above; or
- (c) If the Proponent is an individual, including a sole proprietorship, the name of the individual should be included.

4. EVALUATION AND SELECTION

4.1 Evaluation Team

The evaluation of Proposals will be undertaken on behalf of the City by an evaluation team appointed by the City (the "**Evaluation Team**"), which may consist of one or more persons. The Evaluation Team may consult with others including City staff members, third party consultants and references, as the Evaluation Team may in its discretion decide is required. The Evaluation Team will give a written recommendation for the selection of a Preferred Proponent or Preferred Proponents to the City.

4.2 Evaluation Criteria

The Evaluation Team will compare and evaluate all Proposals to determine each Proponent's strength and ability to provide the Services in order to determine the Proposal, or Proposals, which are most advantageous to the City, using the following criteria:

- (a) Experience, Reputation and Resources The Proponent's experience, reputation and resources as applicable to providing the Goods and the performance of the Services.
 - For this evaluation criterion The Evaluation Team will consider the Proponent's responses to items in Schedule C-2.
- (b) Technical The Proponent's technical proposal for providing the Goods and performance of the Services as outlined in the Proponent's responses to items in Schedule C-3 and Schedule C-4.
- (c) Financial The Proponent's financial proposal for providing the Goods and performance of the Services as described in the Proponent's response to Schedule C-5.
- (d) Statement of Departures The Evaluation Team will consider the Proponent's response to Schedule C-1.

The Evaluation Team will not be limited to the criteria referred to above, and the Evaluation Team may consider other criteria that the Evaluation Team identifies as relevant during the evaluation process. The Evaluation Team may apply the evaluation criteria on a comparative basis, evaluating the Proposals by comparing one Proponent's Proposal to another Proponent's Proposal. All criteria considered will be applied evenly and fairly to all Proposals.

4.3 Discrepancies in Proponent's Financial Proposal

If there are any obvious discrepancies, errors or omissions in Schedule C-5 of a Proposal (Proponent's Financial Proposal), then the City shall be entitled to make obvious corrections, but only if, and to the extent, the corrections are apparent from the Proposal as submitted, and in particular:

- (a) if there is a discrepancy between a unit price and the extended total, then the unit prices shall be deemed to be correct, and corresponding corrections will be made to the extended totals;
- (b) if a unit price has been given but the corresponding extended total has been omitted, then the extended total will be calculated from the unit price and the estimated quantity;
- (c) if an extended total has been given but the corresponding unit price has been omitted, then the unit price will be calculated from the extended total and the estimated quantity.

4.4 Litigation

In addition to any other provision of this RFP, the City may, in its absolute discretion, reject a Proposal if the Proponent, or any officer or director of the Proponent submitting the Proposal, is or has been engaged directly or indirectly in a legal action against the City, its elected or appointed officers, representatives or employees in relation to any matter, or if the City has initiated legal action against any officers or directors of the Proponent.

In determining whether or not to reject a Proposal under this Section, the City will consider whether the litigation is likely to affect the Proponent's ability to work with the City, its

contractors and representatives and whether the City's experience with the Proponent indicates that there is a risk the City will incur increased staff and legal costs in the administration of the Contract if it is awarded to the Proponent.

4.5 Additional Information

The Evaluation Team may, at its discretion, request clarifications or additional information from a Proponent with respect to any Proposal, and the Evaluation Team may make such requests to only selected Proponents. The Evaluation Team may consider such clarifications or additional information in evaluating a Proposal.

4.6 Interviews

The Evaluation Team may, at its discretion, invite some or all of the Proponents to appear before the Evaluation Team to provide clarifications of their Proposals. In such event, the Evaluation Team will be entitled to consider the answers received in evaluating Proposals.

4.7 Demonstrations

4.7.1 Demonstration (Shortlisted Proponents Only)

The Evaluation Team may, at its discretion, invite some or all of the Proponents to appear before the Evaluation Team to provide a presentation/demonstration of your proposed Electric Bike Share System and its proposed E-Bikes and E-Scooters.

If selected as a Shortlisted Proponent, Proponents agree to provide the Evaluation Team the opportunity to interview proposed key personnel identified by the Evaluation Team, at the option of the City. The Evaluation Team may request a Shortlisted Proponent to provide a demonstration of the Proposal as an opportunity for the Evaluation Team to ask questions and seek clarifications. This demonstration will allow Shortlisted Proponents to present their proposal and demonstrate the proposed Electric Bike Share System Pilot to the Evaluation Team.

Shortlisted Proponents will be offered various dates from which to select to provide their presentation/demonstration.

The City reserves the right not to conduct demonstrations. Should the demonstrations be held, the City requires that they be led by the proposed Shortlisted Proponent's key personnel (respective advisors, employees or representatives). The City reserves the right, to record (audio/visual) of each shortlisted Proponent's demonstration as part of its evaluation process.

4.7.2 Points of Consideration for Demonstration

The following points should be considered by the Shortlisted Proponent while planning for the demonstration:

- (a) All Key Personnel (as identified in Schedule C-2) of the Shortlisted Proponent should attend and actively participate in the demonstration.
- (b) Shortlisted Proponents will be required to present their Proposal and demonstrate their proposed E-Bikes and E-Scooters to the Evaluation Team. The City Representative will schedule the time for each demonstration during the period of dates set aside for this purpose and will be indicated in the notification letter.
- (c) All demonstrations will be held at Surrey City Hall on the date and time to be determined and advised by the City.
- (d) The City will provide a suitable meeting room for the demonstration. With the exception of the following, Shortlisted Proponents are to provide their own hardware/software and may not have access to any other City supplied equipment. Any software/application will need to be installed on the Shortlisted Proponent's equipment. In addition, Shortlisted Proponents are responsible for populating their demonstrations with sample data.

The following items will be provided by the City:

- Projector
- Wired or Wi-Fi connection
- Conference Phone
- (e) The E-Bikes and E-Scooters used in the demonstration must be the same as that included in the Proposal.
- (f) If a Shortlisted Proponent wishes to rely upon anything said or indicated by the City at the demonstration, the Shortlisted Proponent must submit an inquiry describing the information it would like to have confirmed and request the City provide that information to the Shortlisted Proponents in written form and, if such information relates to a clarification, explanation or change to the RFP, request an addendum clarifying and/or amending the RFP.
- (g) By participating in the demonstration, a Shortlisted Proponent confirms its agreement with these procedures and acknowledges that the demonstration is an integral part of the competitive selection process as described in this RFP and is in the interests of all parties.

4.8 Multiple Preferred Proponents

The City reserves the right and discretion to divide up the Goods and Services, either by scope, geographic area, or other basis as the City may decide, and to select one or more Preferred Proponents to enter into discussions with the City for one or more Contracts to perform a portion or portions of the Goods and Services. If the City exercises its discretion to divide up the Goods and Services, the City will do so reasonably having regard for the RFP and the basis of Proposals.

In addition to any other provision of this RFP, Proposals may be evaluated on the basis of advantages and disadvantages to the City that might result or be achieved from the City dividing up the Goods and Services and entering into one or more Contracts with one or more Proponents.

4.9 Negotiation of Contract and Award

If the City selects a Preferred Proponent or Preferred Proponents, then it may:

- (a) enter into a Contract with the Preferred Proponent(s); or
- (b) enter into discussions with the Preferred Proponent(s) to attempt to finalize the terms of the Contract(s) including financial terms, and such discussions may include:
 - (1) clarification of any outstanding issues arising from the Preferred Proponent's Proposal;
 - (2) negotiation of amendments to the departures to the draft Contract, if any, proposed by the Preferred Proponent as set in Schedule C-1 to the Preferred Proponent's Proposal;
 - (3) negotiate the operating areas as set out in Schedule A-1 to the Preferred Proponent's Proposal as mutually agreed to by the City or negotiate the operating areas at the City's discretion;
 - (4) negotiate the report and remit procedures with the preferred Proponent;
 - (5) negotiate Electric Scooters for inclusion into the pilot program, conditional upon the City's eligibility status and written approval to the Proponent to proceed; and
 - (6) negotiation of amendments to the Preferred Proponent's price(s) as set out in Schedule C-5 to the Preferred Proponent's Proposal and/or Goods and scope of Services if:
 - (A) the Preferred Proponent's financial Proposal exceeds the City's approved budget, or
 - (B) the City reasonably concludes the Preferred Proponent's financial proposal includes a price(s) that is unbalanced, or
 - (C) a knowledgeable third party would judge that the Preferred Proponent's price(s) materially exceed a fair market price(s) for services similar to the Goods and Services offered by the Preferred Proponent as described in the Preferred Proponent's Proposal; or
- (c) if at any time the City reasonably forms the opinion that a mutually acceptable agreement is not likely to be reached within a reasonable time, give the Preferred Proponent(s) written notice to terminate discussions, in which event the City may then either open discussions with another Proponent or terminate this RFP and retain or obtain the Goods and Services in some other manner.

5. GENERAL CONDITIONS

5.1 No City Obligation

This RFP is not a tender and does not commit the City in any way to select a Preferred Proponent, or to proceed to negotiations for a Contract, or to award any Contract, and the City reserves the right to at any time, and for any reason, reject all Proposals, and to terminate this RFP process without further explanation. The City is under no obligation to consider any Proposal, including the Proposal with the lowest price, or to select as the Preferred Proponent the Proponent that submits the Proposals with the lowest price.

5.2 Proponent's Expenses

Proposals, and for any meetings, negotiations or discussions with the City or its representatives and consultants, relating to or arising from this RFP. The City and its representatives, agents, consultants and advisors will not be liable to any Proponent for any claims, whether for costs, expenses, losses or damages, or loss of anticipated profits, or for any other matter whatsoever, incurred by the Proponent in preparing and submitting a Proposal, or participating in negotiations for a Contract, or other activity related to or arising out of this RFP.

5.3 No Contract

By submitting a Proposal and participating in the process as outlined in this RFP, Proponents expressly agree that no contract of any kind is formed under, or arises from this RFP, prior to the signing of a formal written Contract.

5.4 Conflict of Interest

A Proponent shall disclose in its Proposal any actual or potential conflicts of interest and existing business relationships it may have with the City, its elected or appointed officials or employees. The City may rely on such disclosure.

5.5 Solicitation of Council Members, City Staff and City Consultants

Proponents and their agents will not contact any member of the City Council, City staff or City consultants with respect to this RFP, other than the City Representative named in section 2.5, at any time prior to the award of a contract or the cancellation of this RFP and which could be viewed as one Proponent attempting to seek an unfair advantage over other Proponents.

5.6 Confidentiality

All submissions become the property of the City and will not be returned to the Proponent. All submissions will be held in confidence by the City unless otherwise required by law. Proponents should be aware the City is a "public body" defined by and subject to the Freedom of Information and Protection of Privacy Act of British Columbia.

5.7 No Claims

Each Proponent, by submitting a Proposal, irrevocably:

- (a) agrees that it will not bring any claim, demand, action, cause of action, suit or proceeding, whether arising in contract, tort (including negligence) or otherwise (a "Claim") against the City or any of its employees, directors, officers, advisors or representatives, or any one of them, for any costs, damages or other compensation for any matter relating directly or indirectly to this RFP (including in the event that the City rejects or disqualifies or for any other reason fails to accept a Proposal, accepts a non-compliant Proposal or otherwise breaches, or fundamentally breaches, the terms of this RFP or any duties arising from this RFP; and
- (b) waives any Claim against the City and its employees, directors, officers, advisors or representatives, or any one of them, for any compensation of whatsoever nature or kind, including for loss of anticipated profits, loss of opportunity, indirect, incidental or consequential damages or losses if no contract is entered into for the Services between the Proponent and the City for any reason whatsoever, including in the event that the City rejects or disqualifies or for any other reason fails to accept a Proposal, accepts a non-compliant Proposal or otherwise breaches, or fundamentally breaches, the terms of this RFP or any duties arising from this RFP.

5.8 Reservation of Rights

The City reserves the right, in its sole and absolute discretion to:

- (a) amend the Scope of Services, modify, cancel or suspend the competitive selection process at any time for any reason;
- (b) accept or reject any Proposal, based on the Evaluation Criteria;
- (c) waive a defect or irregularity in a Proposal, and accept that Proposal;
- (d) reject or disqualify or not accept any or all Proposals, without any obligation for compensation or reimbursement to any Proponent or any of its team members;
- (e) re-advertise for new Proposals, or enter into negotiations for the Services or for Services of a similar nature;
- (f) make any changes to the terms of the business opportunity described in this RFP;
- (g) negotiation any and all aspects of Proposals; and
- (h) extend, from time to time, and date, time period or deadline provided in this RFP, upon written notice to all Proponents.

5.9 Acceptance of Proposals

Notwithstanding anything to the contrary contained in the RFP or any other document, material or communication:

(a) The City will not necessarily accept the Proposal with the lowest Proposal Price, or any Proposal, and the City reserves the right to reject any and all Proposals at any time, or cancel the RFP process, without further explanation and to accept any Proposal the City considers to be in any way advantageous to it. The City's acceptance of any Proposal is contingent on having sufficient funding for the solution and a Contract with a Proponent. Proposals containing qualifications will be considered to be non-conforming Proposals in that they will fail to conform to the requirements of the RFP documents and on that basis they may be disqualified or rejected. Nevertheless, the City may waive any non-compliance with the requirements of the RFP documents, specifications or any conditions, including, without limitation, the timing of delivery of anything required by these RFP documents, and the City, at its discretion, may consider non-conforming Proposals and accept a non-conforming Proposal.

- (b) Where the City is of the view, in its sole discretion, that there is an ambiguity or other discrepancy which cannot be discerned or resolved from examining the contents of the Proposal, then whether or not such an ambiguity or discrepancy actually exists on the face of the Proposal, the City may, prior to Contract award, solicit clarification from the Proponent or accept clarification from the Proponent on any aspect of its Proposal. Such clarification may include the acceptance of any further documents or information which will then form part of the Proposal. The soliciting or accepting of such clarification (whether or not solicited) by the City will be without any duty or obligation on the City to advise any other Proponents or to allow them to vary their Proposal Prices as a result of the acceptance of clarification from any one or more Proponents and the City will have no liability to any other Proponent(s) as a result of such acceptance of clarification.
- (c) If the City considers that all Proposals are priced too high, it may reject them all.
- (d) The City, prior to awarding of any Contract, may negotiate with the Proponent presenting the lowest priced Proposal, or any Proponent, for changes in the solution, the materials, the specifications or any conditions, without having any duty or obligation to advise any other Proponents or to allow them to modify their Proposal, and the City will have no liability to any Proponent as a result of such negotiations or modifications.
- (e) The City and its representatives, agents, consultants and advisors will not be liable to any Proponent for any claims, whether for costs, expenses, losses, damages, or loss of anticipated profits, or for any other matter whatsoever, incurred by a Proponent in preparing and submitting a Proposal, or participating in negotiations for a final Contract, or other activity related to or arising out of this RFP, including in the event the City accepts a non-compliant Proposal or otherwise breaches the terms of this RFP.
- (f) A pre-award meeting may be conducted with the preferred Proponent prior to award to confirm project details and expectations of the City.
- (g) Proponents are solely responsible for their own expenses in preparing and submitting a Proposal, and for any meetings, negotiations or discussions with the City, or its representatives and consultants, relating to or arising from the RFP. The City will not be liable to any Proponent for any claims, whether for costs, expenses, losses or damages, or loss of anticipated profits, incurred by the Proponent in preparing and submitting a Proposal, or participating in negotiations for a contract, or other activity related to or arising out of this RFP.

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SCHEDULE A - SPECIFICATIONS OF GOODS AND SCOPE OF SERVICES

1. Introduction

The City of Surrey (the "City") is seeking proposals to finance, design, implement, supply, operate, maintain, manage and market an electric bike share system as a pilot project for a period of two years. The objective of the pilot project is to increase the use of cycling as a primary mode of transport for shorter trips to key community destinations that complements and supports walking and transit.

This project's desired result is a self-sufficient, independently operated bike share system requiring no direct financial contributions or subsidies from the City of Surrey. This pilot project will initially be for E-Bikes and E-Scooters will not be incorporated as part of Proponent's share system until approved by the City in writing.

As the City is not currently eligible for E-Scooter operations, E-Scooters will not be allowed initially for this pilot agreement. The City would be interested in receiving details from Proponents on E-Scooters should the City's eligibility status change over the course of the pilot Agreement. The City may incorporate information provided by Proponents on E-Scooters as an optional service for future consideration, should the City's eligibility change, and the City later permits E- Scooters with the successful Proponent for inclusion into their operations. E-Scooters are included into the below requirements if Proponents elect to provide E-Scooters into their proposal for future consideration as an optional service to the City.

2. Background

The City of Surrey's draft action plans in the Surrey Transportation Plan and Climate Crisis Action Strategy call for the launch of an electric bike share pilot project in Spring of 2024. This action shared across the two plans has a purpose of supporting the Council approved targets of 50% Sustainable Mode Share and Zero Greenhouse Gas Emissions by 2050.

The City has identified a proposed Operating Area in North Surrey, connecting the City Centre with Guildford Town Centre (Schedule A-1). This operating area was selected as it has:

- the highest population and employment densities in Surrey;
- the highest sustainable transportation mode share in Surrey;
- key community, retail, and employment destinations; and
- the ideal distance for shared electric bike trips.

To prepare for and support a successful electric bike share pilot, the City has made major road infrastructure improvements over several years to complete a core network of protected bike lanes throughout the proposed operating area. The City has also invested in bike counters and wayfinding signage to support all cyclists using the network. Schedule A-1 is provided as a preliminary Operating Area list and may be subject to change at the City's sole discretion or through negotiations with the preferred Contractor.

Based on the demographics of the operating area, the City has identified the following potential target markets for the service:

- students and youth;
- major employers;
- daily commuters;
- low-income individuals; and
- tourists.

3. Scope of Work

a) E-Bike and E-Scooter regulatory requirements

- i) All proposed E-Bikes and E-Scooters must comply with provincial regulatory requirements as specified in the *Motor Vehicle Act*.
- ii) All proposed E-Bikes and E-Scooters must include helmets if required to operate per the *Motor Vehicle Act*.
- iii) All proposed E-Bikes and E-Scooters must have the ability to limit speeds within areas that may be identified by the City at its sole discretion throughout the Term of the Contract.
- iv) All proposed E-Bikes and E-Scooters must have the ability to track their location remotely in real-time.

b) Fleet Deployment

- i) The successful Proponent should provide and deploy a fleet of at least 300 E-Bikes within the proposed Operating Area.
- ii) The successful Proponent may propose a phased deployment schedule.
- iii) Deployment of E-Scooters to be negotiated and approved via amendment to the draft RFP Agreement attached as Schedule B.

Note: The City's claims process for Third Party claims is to refer the claimant directly to the Contractor and to leave the resolution of the claim with the Contractor. This applies regardless of whether or not it is an insured loss.

c) Operating Area

- i) The City may define or modify the operating area (Schedule A-1) at its sole discretion throughout the Term of the Agreement.
- ii) The successful Proponent may propose a modified Operating Area, including alternative or additional Operating Areas, subject to City approval.

d) Fleet Management

i) The successful Proponent shall regularly monitor and maintain the E-Bike and E-Scooter fleet to ensure rental equipment remains safe and is in good working order.

- ii) The successful Proponent shall provide customers with the ability to notify the Proponent of any E-Bike and/or E-Scooter that is not safe or in good working order.
- iii) If the successful Proponent does not repair E-Bikes and/or E-Scooters in need of maintenance, the City may undertake the maintenance required at the successful Proponent's expense and recover the costs against the security deposit.

e) Parking

- i) All proposed E-Bikes and E-Scooters must have the ability to complete trips and park exclusively at geofenced locations.
- ii) The successful Proponent is responsible for proposing parking locations on City property in accordance with City by-laws.
- iii) All proposed parking locations on City property must not block pedestrian rights-of-way, street access including driveways and curb ramps, building access including doorways, transit stops, fire hydrants, garbage bins or any other infrastructure or access identified by the City at its sole discretion throughout the Term of the Contract.
- iv) All proposed parking locations on City property may be approved or modified by the City at its sole discretion throughout the Term of the Contract.
- v) The successful Proponent is responsible for the cost to install, maintain and repair any infrastructure installed at parking locations on City property.
- vi) Upon conclusion of the contract, the successful Proponent may be required to return City property to its original condition at the City's discretion.
- vii) The City may notify the successful Proponent when it considers any infrastructure related to parking locations requires maintenance or repair.
- viii) If the successful Proponent does not repair any infrastructure in need of maintenance related to parking locations, the City may undertake the maintenance required at the successful Proponent's expense and recover the costs against the security deposit.
- ix) The successful Proponent is responsible for securing agreements with third parties for parking locations not located on City property.
- x) The successful Proponent shall have the ability to notify customers if E-Bikesand/or E-Scooters are not parked in accordance with these requirements.
- xi) The successful Proponent shall have the ability to remove customers, temporarily or permanently, for repeat parking violations.
- xii) The successful Proponent shall adjust, re-park, or remove any E-Bikes and/or E-Scooters that are not parked in accordance with these requirements.
- xiii) The successful Proponent shall re-park any E-Bikes and/or E-Scooters that has not been used for more than three days to any area of higher use.
- xiv)The successful Proponent is encouraged to incentivize customers to park or re-park E-Bikes and/or E-Scooters to encourage high utilization.
- xv) If the successful Proponent does not adjust, re-park or remove any E-Bikes and/or E-Scooters that are not parked in accordance with these requirements, the City may

adjust, re-park or remove any E-Bikes and/or E-Scooters at the successful Proponent's expense and recover the costs against the security deposit.

f) Fares

- i) The successful Proponent should set a fare structure for customers that encourages high utilization and turnover.
- ii) The successful Proponent is encouraged to provide a fare structure that targets key customer markets, including students and youth, major employers, daily commuters, low-income individuals, and tourists.
- iii) The successful Proponent is encouraged to provide passes, fare capping or other fare pricing strategies to encourage high utilization and turnover among key customer markets.
- iv) The successful Proponent shall provide advance notice to the City of at least 30 days prior to adjusting any fare pricing.

g) Fees

- i) The successful Proponent shall pay to the City an annual fee of \$50.00 plus applicable taxes for each E-Bike and E-Scooter.
- ii) The successful Proponent should report and remit to the City the total dollar amount of all E-Bikes and E-Scooters at the end of each year to the City.
- iii) The successful Proponent shall pay to the City a fee of \$0.15 plus applicable taxes per trip for each E-Bike and E-Scooter.
- iv) The successful Proponent should report and remit to the City the total dollar amount for all E-Bikes and E-Scooters per trip fees at the end of every month to the City.
- v) The City may review and modify these fees at its sole discretion after the first twelve months of service operation.
- vi) The City shall provide advance notice to the successful Proponent at least 30 days prior to modifying any fees.
- vii) The successful Proponent will be required to provide the City with a revolving security deposit. This security deposit should be in the amount of \$50,000.
- viii) The successful Proponent will be required to replenish the security deposit within 30 days' notice from the City should it fall under 25% of the specified security deposit.

h) Customer Access

- i) The successful Proponent shall provide customers the ability to start and end trips through a mobile application on both the iOS and Android platforms.
- ii) The successful Proponent is encouraged to provide customers without a smartphone, bank account or credit card the ability to start and end trips through alternative means.

- iii) The successful Proponent must notify customers of all applicable laws and regulations related to the systems operation, including customer responsibilities and penalties for compliance failure.
- iv) The successful Proponent is encouraged to develop user education specifically for first time customers that is shared before they begin their first trip.

i) Community Engagement

- i) The successful Proponent shall promote the system through marketing and outreach strategies to key customer groups.
- The successful Proponent shall have a physical presence promoting the system at key annual City events, including Party for the Planet, Fusion Festival, and Canada Day.
- iii) The successful Proponent is encouraged to build partnerships through outreach with key community stakeholders and organizations such as business improvement associations, social services providers, secondary schools, and post-secondary education institutions.

j) Data Management

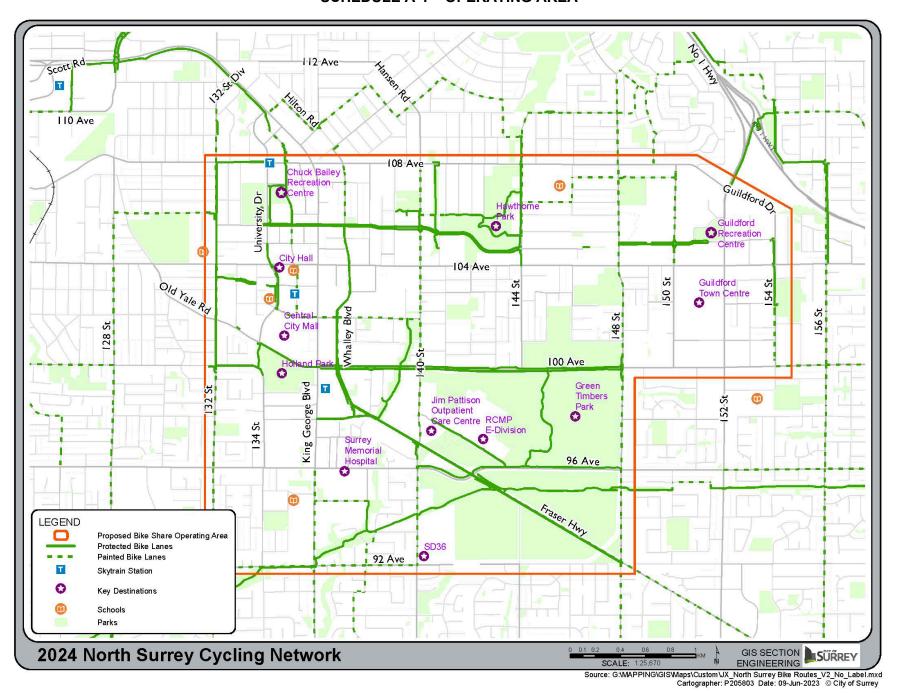
- The City may update the data requirements at its sole discretion throughout the Term of the Contract.
- ii) The City may share data with partner agencies at its sole discretion throughout the Term of the Contract.
- iii) The City may retain system data for up to three years at its sole discretion.
- iv) The successful Proponent shall provide to the City Representative, monthly reports on key performance indicators, including but not limited to, the following:
 - (1) Total trips by day of week and time of day
 - (2) Origins and destinations
 - (3) Trips per vehicle
 - (4) Average trip distance
 - (5) Incidents of vehicle repair or maintenance
 - (6) Incidents of theft and vandalism
 - (7) Number and type of customer complaints
 - (8) Number and type of collisions or safety incidents
 - (9) Payment method information
 - (10) Community engagement activities completed
- v) The City may require the successful Proponent to issue one or more surveys to customers to assist the City in evaluating the pilot project.

- vi) The successful Proponent shall provide a publicly accessible API that conforms to the General Bikeshare Feed Specification (GBFS) current version available at https://github.com/MobilityData/gbfs.
- vii) The successful Proponent shall make the API available to the public on the open internet without requiring authentication.
- viii) The successful Proponent shall inform the City of the URL for the gbfs.json endpoint prior to deploying E-Bikes and/or E-Scooters.
- ix) The successful Proponent shall notify the City at least 30 days prior to changing the URL of the gbfs.json endpoint.
- x) Data contained in the API shall be offered to the public and the City under a non-revocable licence that allows the API data to be used, modified, and shared without restriction beyond attribution.
- xi) The successful Proponent shall register the system with the GBFS systems catalog at https://github.com/NABSA/gbfs/blob/master/systems.csv
- xii) Upon release of a new version of GBFS, the successful Proponent must update the API to the new version within 90 days.
- xiii) GBFS API must contain the following endpoints and fields under the GBFS specification:
 - (1) gbfs.json
 - (2) System_information.json
 - (3) Station information.json
 - (4) Free bike status.json
 - (5) System pricing plans.json
 - (6) Systems alerts.json
 - (7) Geofencing zones.json
- xiv)The successful Proponent shall register with Google's Micromobility Partner Program and ensure the system can be accessed via Google Maps.
- xv) The successful Proponent shall provide the City with accurate and authenticated data on the system through APIs built into the Mobility Data Specification (MDS) current version available at https://github.com/openmobilityfoundation/mobility-data-specification
- xvi)The successful Proponent shall ensure the API endpoints will be available 99.5% of the time over the course of a year.
- xvii) The successful Proponent shall ensure 85% of TCP API replies within 1.5 seconds and 99.5% of TCP replies within 4 seconds of receiving a request over the course of a month.

4. PRIVACY

If the Proponent accesses, collects, stores, processes, or otherwise handles personal information from City Staff, the Contractor must adhere to the City's Privacy Protection Schedule as outlined in Appendix 6.

SCHEDULE A-1 - OPERATING AREA



SCHEDULE B - DRAFT CONTRACT



PROFESSIONAL SERVICES AGREEMENT

Title: Electric Bike Share System Pilot

Reference No.: 1220-030-2023-008

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AGREEMENT No.: 1220-030-2023-008		
(Insert Full Legal Name and Address of Contractor)		

WHEREAS The City wishes to engage the Contractor to provide the Goods and Services and the Contractor agrees to provide the Goods and Services.

Electric Bike Share System Pilot

THEREFORE in consideration of the premises and payment of one (\$1.00) dollar and other good and valuable consideration paid by each of the parties to the other (the receipt and sufficiency of which each party hereby acknowledges), the parties hereby covenant and agree with each other as follows:

1. INTERPRETATION

1.1 Definitions

In this agreement the following definitions apply:

- (a) "Department Representative" means the City's Transportation Planner, Engineering Department or designate;
- (b) "Dispute" has the meaning set out in Section 14.1;
- (c) "E-Bike(s)" means electric powered pedal bikes supplied with helmets but does not include electric scooters;
- (d) "E-Scooter(s)" means electric powered, two-axle scooters with handlebars to steer, supplied with helmets;
- (e) "Fares" has the meaning set out in Section 5.2;
- (f) "Fees" has the meaning set out in Section 5.2;
- (g) "Goods" has the meaning set out in Section 2.1;

- (h) "Indemnitees" has the meaning set out in Section 7.1;
- (i) "Operating Area" means the identified areas where the bike share system pilot will be operated as set out in Schedule A-1;
- (j) "Services" has the meaning set out in Section 2.1;
- (k) "Term" has the meaning set out in Section 2.5; and
- (I) "Time Schedule" has the meaning set out in Section 2.6.

1.2 Appendices

The following attached Appendices are a part of this agreement:

- (a) Appendix 1 Specifications of Goods and Scope of Services;
- (b) Appendix 1-A Operating Area;
- (c) Appendix 2 Fees and Payment;
- (d) Appendix 3 Time Schedule;
- (e) Appendix 4 Personnel and Sub-Contractors;
- (f) Appendix 5 Additional Services; and
- (g) Appendix 6 City of Surrey Privacy Protection Schedule.

2. GOODS AND SERVICES

2.1 Goods and Services

The City hereby retains the Contractor to provide the Goods and Services as described generally in Appendix 1, including anything and everything required to be done for the fulfillment and completion of this agreement (the "Goods and Services").

2.2 Amendment of Goods and Services

The City may from time to time, by written notice to the Contractor, make changes to the Goods and Services. The Fees will be increased or decreased by written agreement of the City and the Contractor according to the rates set out in Appendix 2.

Electric Scooters will be incorporated into Appendix 5 as an optional service should the City approve the Contractor to incorporate Electric Scooters into their operations. Approval of Electric Scooters for Contractor operations will be granted via a duly signed Amendment to this Agreement.

Should the City require to add or delete sites in regards to the Operating Area, the City shall notify the Contractor in writing and an adjustment shall be made to Schedule A-1 of this Agreement.

2.3 Additional Goods and Services

The Contractor will, if requested in writing by the City, provide additional goods and perform additional services as may be listed in Appendix 5. The terms of this agreement will apply to any additional goods and services, and the fees for additional goods and services, and the time for the Contractor's performance, will generally correspond to the fees and time of performance as described in Appendices 2 and 3. The Contractor will not provide any additional goods and services in excess of the scope of services requested in writing by the City.

Should the Contractor require to add or delete sites in regards to the Operating Area, the Contractor shall notify the City in writing and upon mutual agreement an adjustment shall be made to Schedule A-1 of this Agreement.

2.4 Standard of Care

The Contractor will provide the Goods and perform the Services with that degree of care, skill and diligence normally provided by a qualified and experienced practitioner. The Contractor represents that it has the expertise, qualifications, resources and relevant experience to provide the Goods and Services.

2.5 Term

The term of this Agreement shall commence on the Effective Date and continue in effect for a period of two (2) years unless renewed or terminated earlier in accordance with this Agreement. The Contractor agrees to provide the Goods and Services throughout the Term unless terminated earlier in accordance with this Agreement.

The parties may extend the Term by mutual agreement. If the Term is extended, the provisions of this agreement will remain in force except where amended in writing by the parties.

2.6 Time

The Contractor acknowledges that time is of the essence with respect to the provision of the Goods and Services and accordingly the Contractor will provide the Goods and Services within the performance or completion dates or time periods (the "**Time Schedule**") as set out in Appendix 3, or as otherwise agreed to in writing by the City and the Contractor. If at any time the Contractor discovers that the Time Schedule cannot be met it will immediately advise the City in writing and provide a revised Time Schedule.

2.7 Warranty of Goods

The Contractor warrants that the Goods supplied by the Contractor shall be free from defects in design, materials, workmanship and title, shall conform in all respects to the terms of this agreement, shall be fit and suitable and perform satisfactorily for the purposes and under the conditions made known to the Contractor by the City. The Goods shall be of the best quality, if no quality is specified. This general warranty is independent of and without prejudice to any specific warranty or service guarantee offered by the Contractor or third party manufacturer or supplier of the Goods in connection with the purpose for which the Goods were purchased.

The Contractor shall assign to the City any warranty or service guarantee offered by a third party manufacturer or supplier of the Goods. Notwithstanding this assignment, if at any time up to one year from the date of delivery or installation (if applicable) the City determines the Goods or any part do not conform to these warranties, the City shall notify the Contractor within a reasonable time after such discovery, and the Contractor shall then promptly correct such nonconformity at the Contractor's expense. Goods used to correct a nonconformity shall be similarly warranted for one year from the date of installation. The Contractor's liability shall extend to all liabilities, losses, damages, claims and expenses incurred by the City caused by any breach of any of the above warranties.

Goods supplied by the City and installed by the Contractor that require Services during a product warranty period shall be serviced by the Contractor at the City's expense.

If any Goods are installed by the Contractor, and subsequently recalled by the manufacturer of the Goods, Service costs associated with the replacement of the recalled Goods will be at the Contractor's expense. The Contractor shall notify the City if a recall notice is issued by a Goods manufacturer.

Damage to Goods caused by a third party (i.e., motor vehicle collision) shall not be covered by any Goods warranty, and the Contractor will not be held responsible for any associated damage repair costs.

3. PERSONNEL

3.1 Qualified Personnel

The Contractor will provide only professional personnel who have the qualifications, experience and capabilities to provide the Goods and perform the Services.

3.2 Listed Personnel and Sub-Contractors

The Contractor will provide the Goods and Services using the professional personnel and subcontractors as may be listed in Appendix 4 and identified by the Contractor, and the Contractor will not remove any such listed personnel or sub-contractors from the Goods and Services without the prior written approval of the City.

3.3 Replacement of Personnel or Sub-Contractors

If the City reasonably objects to the performance, qualifications, experience or suitability of any of the Contractor's personnel or sub-contractors then the Contractor will, on written request from the City, replace such personnel or sub-contractors.

3.4 Sub-Contractors and Assignment

Except as provided for in Section 3.2, the Contractor will not engage any personnel or sub-contractors, or sub-contract or assign its obligations under this agreement, in whole or in part, without the prior written approval of the City.

3.5 Agreements with Sub-Contractors

The Contractor will preserve and protect the rights of the City with respect to any Services performed under sub-contract and incorporate the terms and conditions of this agreement into all sub-contracts as necessary to preserve the rights of the City under this agreement. The Contractor will be as fully responsible to the City for acts and omissions of sub-contractors and of persons directly or indirectly employed by them as for acts and omissions of persons directly employed by the Contractor.

4. LIMITED AUTHORITY

4.1 Agent of City

The Contractor is not and this agreement does not render the Contractor an agent or employee of the City, and without limiting the above, the Contractor does not have authority to enter into any contract or reach any agreement on behalf of the City, except for the limited purposes as may be expressly set out in this agreement, or as necessary in order to provide the Goods and Services. The Contractor will make such lack of authority clear to all persons with whom the Contractor deals in the course of providing the Goods and Services. Every vehicle used by the Contractor in the course of providing the Goods and Services shall identify the Contractor by name and telephone number.

4.2 Independent Contractor

The Contractor is an independent contractor. This agreement does not create the relationship of employer and employee, a partnership, or a joint venture. The City will not control or direct the details, means or process by which the Contractor performs the Goods and Services. The Contractor will determine the number of days and hours of work required to properly and completely perform the Goods and Services. The Contractor is primarily responsible for performance of the Goods and Services and may not delegate or assign any Goods or Services to any other person except as provided for in Section 3.4. The Contractor will be solely liable for the wages, fringe benefits, work schedules and work conditions of any partners, employees or sub-contractors.

5. FEES

5.1 Compensation to the City

The Contractor agrees to pay to the City:

- (a) Trip Portion of Fees
 - (i) \$0.15 plus applicable taxes per trip as follows on or before the 15th day following the month just ended for each E-Bike and E-Scooter.
 - (ii) The Contractor should provide a monthly report in accordance with Appendix 1 (Schedule A), section J, to the Department Representative.
- (b) E-Bike and E-Scooter Portion of Fees (Annually)
 - (i) \$50.00 plus applicable taxes on or before <insert last month for end of annual term>, 2025 and <insert last month for end of annual term>, 2026 respectively for each E-Bike and E-Scooter.
 - (ii) The Contractor should provide a report containing the total count of E-Bikes and E-Scooters utilized to the Department Representative.
- (c) The City reserves the right to review each invoice and the parties agree to reconcile as necessary.
- (d) All payments due to the City will be presented to the City's Engineering Department, Attn: [insert Department Representatives name] City of Surrey, Surrey City Hall, 13450 104th Avenue, Surrey, British Columbia, V3T 1V8.

- (e) if the City reasonably determines that any portion of an invoice is not payable then the City will so advise the Contractor;
- (f) all payments shall be stated in, and all payments made in, Canadian dollars.

5.2 Payment for Goods and Services

The Contractor will pay to the City both per trip and E-Bike and E-Scooter annual fees as set out in Appendix 2 (the "Fees").

The Contractor will charge and collect fares directly from the end user for use of the Goods and Services which will represent the sole payment to the Contractor (the "**Fares**").

The City will not be providing any financial contributions to the Contractor under this Agreement.

5.3 Records

The Contractor will prepare and maintain proper records related to the delivery of the Goods and Services, including records, receipts and invoices. On request from the City, the Contractor will make the records available open to audit examination by the City at any time during regular business hours during the time the Contractor is providing the Goods and Services and for a period of six years after the Goods are delivered and the Services are complete.

5.4 Non-Residents

If the Contractor is a non-resident of Canada and does not provide to the City a waiver of regulation letter, the City will withhold and remit to the appropriate governmental authority the greater of:

- (a) 15% of each payment due to the Contractor; or
- (b) the amount required under applicable tax legislation.

6. CITY RESPONSIBILITIES

6.1 City Information

The City will, in co-operation with the Contractor, make efforts to make available to the Contractor information, surveys, reports and records which the City has in its possession that relate to the delivery of the Goods and Services. The Contractor will review any such material upon which the Contractor intends to rely and take reasonable steps to determine if that information is complete or accurate. The Contractor will assume all risks that the information is complete and accurate and the Contractor will advise the City in writing if in the Contractor's judgment the information is deficient or unreliable and undertake such new surveys and investigations as are necessary.

6.2 City Decisions

The City will in a timely manner make all decisions required under this agreement, examine documents submitted by the Contractor and respond to all requests for approval made by the Contractor pursuant to this agreement.

6.3 Notice of Defect

If the City observes or otherwise becomes aware of any fault or defect in the delivery of the Goods or the provision of Services, it may notify the Contractor, but nothing in this agreement will be interpreted as giving the City the obligation to inspect or review the Contractor's performance with regards to delivering Goods or the provision of the Services.

7. INSURANCE AND DAMAGES

7.1 Indemnity

The Contractor will indemnify and save harmless the City and all of its elected and appointed officials, officers, employees, servants, representatives and agents (collectively the "**Indemnitees**"), from and against all claims, demands, causes of action, suits, losses, damages and costs, liabilities, expenses and judgments (including all actual legal costs) for damage to or destruction or loss of property, including loss of use, and injury to or death of any person or persons which any of the Indemnitees incur, suffer or are put to arising out of or in connection with any failure, breach or non-performance by the Contractor of any obligation of this agreement, or any wrongful or negligent act or omission of the Contractor or any employee or agent of the Contractor.

7.2 Survival of Indemnity

The indemnity described in this Contract will survive the termination or completion of this agreement and, notwithstanding such termination or completion, will continue in full force and effect for the benefit of the Indemnitees.

7.3 Contractor's Insurance Policies

The Contractor acknowledges and agrees that the Contractor is solely responsible for obtaining and maintaining policies of insurance in adequate amounts. The Contractor acknowledges that any requirements by the City as to the amount of coverage under any policy of insurance will not constitute a representation by the City that the amount required is adequate. The insurance policy coverage limits shall not be construed as relieving the Contractor from responsibility for any amounts which may exceed these limits, for which the Contractor may be legally liable.

Subject to paragraph one, the Contractor will, without limiting its obligations or liabilities and at its own expense, provide and maintain throughout this Agreement the following minimum insurances in forms and amounts acceptable to the City from insurers licensed to conduct business in Canada:

(a) commercial general liability insurance on an occurrence basis, in an amount not less than five million (\$5,000,000) dollars inclusive per occurrence against death, bodily injury and property damage arising directly or indirectly out of the work or operations of the Contractor, its employees and agents. The insurance will include cross liability and severability of interests such that the coverage shall apply in the same manner and to the same extent as though a separate policy had been issued to each insured. The insurance will include, but not be limited to: premises and operators liability, broad form products and completed operations, owners and contractors protective liability, blanket contractual, employees as additional insureds, broad form property damage, non-owned automobile, contingent employers liability, broad form loss of use, personal injury, and incidental medical malpractice. The City will be added as additional insured; and

(b) automobile liability insurance on all vehicles owned, operated or licensed in the name of the Contractor in an amount not less than three million (\$3,000,000) dollars per occurrence for bodily injury, death and damage to property.

7.4 Insurance Requirements

The Contractor will provide the City with evidence of the required insurance prior to the commencement of this agreement. Such evidence will be in the form of a completed certificate of insurance acceptable to the City. The Contractor will, on request from the City, provide certified copies of all of the Contractor's insurance policies providing coverage relating to the Services, including without limitation any professional liability insurance policies. All required insurance will be endorsed to provide the City with thirty (30) days advance written notice of cancellation or material change restricting coverage. To the extent the City has an insurable interest, the builder's risk policy will have the City as first loss payee. The Contractor will be responsible for deductible amounts under the insurance policies. All of the Contractor's insurance policies will be primary and not require the sharing of any loss by the City or any insurer of the City.

The Contractor shall place and maintain, or cause any of its sub-contractors to place and maintain, such other insurance or amendments to the foregoing policies.

7.5 Waiver of Subrogation

The Contractor hereby waives all rights of recourse against the City for loss or damage to the Contractor's property.

8. TERMINATION

8.1 By the City

The City may at any time and for any reason by written notice to the Contractor terminate this agreement before the completion of all the Goods and Services, such notice to be determined by the City at its sole discretion. Upon receipt of such notice, the Contractor will perform no further Goods and Services other than the work which is reasonably required to complete the Goods and Services. Despite any other provision of this agreement, if the City terminates this agreement before the completion of all the Goods and Services, the City will pay to the Contractor all amounts owing under this agreement for Goods and Services provided by the Contractor up to and including the date of termination, plus reasonable termination costs in the amount as determined by the City in its sole discretion. Upon payment of such amounts no other or additional payment will be owed by the City to the Contractor, and, for certainty, no amount will be owing on account of lost profits relating to the portion of the Goods and Services not performed or other profit opportunities.

8.2 Termination for Cause

The City may terminate this agreement for cause as follows:

(a) If the Contractor is adjudged bankrupt, or makes a general assignment for the benefit of creditors because of its insolvency, or if a receiver is appointed because of its insolvency, the City may, without prejudice to any other right or remedy the City may have, terminate this agreement by giving the Contractor or receiver or trustee in bankruptcy written notice; or

(b) If the Contractor is in breach of any term or condition of this agreement, and such breach is not remedied to the reasonable satisfaction of the City within 5 days after delivery of written notice from the City to the Contractor, then the City may, without prejudice to any other right or remedy the City may have, terminate this agreement by giving the Contractor further written notice.

If the City terminates this Contract as provided by this Section, then the City may:

- (a) enter into contracts, as it in its sole discretion sees fit, with other persons to complete the Goods and Services;
- (b) withhold payment of any amount owing to the Contractor under this agreement for the performance of the Goods and Services;
- (c) set-off the total cost of completing the Goods and Services incurred by the City against any amounts owing to the Contractor under this agreement, and at the completion of the Goods and Services pay to the Contractor any balance remaining; and
- (d) if the total cost to complete the Goods and Services exceeds the amount owing to the Contractor, charge the Contractor the balance, which amount the Contractor will forthwith pay.

8.3 Curing Defaults

If the Contractor is in default of any of its obligations under this agreement, then the City may without terminating this agreement, upon 5 days written notice to the Contractor, remedy the default and set-off all costs and expenses of such remedy against any amounts owing to the Contractor. Nothing in this agreement will be interpreted or construed to mean that the City has any duty or obligation to remedy any default of the Contractor.

9. APPLICABLE LAWS, POLICIES, BUILDING CODES AND BY-LAWS

9.1 Applicable Laws and City Policies

This agreement will be governed by and construed in accordance with the laws of the Province of British Columbia. The City and the Contractor accept the jurisdiction of the courts of British Columbia and agree that any action under this agreement be brought in such courts.

The Contractor shall comply with all applicable policies, procedures and instructions provided by the City.

9.2 Codes and By-Laws

The Contractor will provide the Goods and Services in full compliance with all applicable laws, building codes and regulations.

9.3 Interpretation of Codes

The Contractor will, as a qualified and experienced professional, interpret applicable codes, laws and regulations applicable to the performance of the Goods and Services. If an authority having jurisdiction imposes an interpretation which the Contractor could not reasonably have verified or

foreseen prior to entering into this agreement, then the City will pay the additional costs, if any, of making alterations so as to conform to the required interpretation.

10. CONFIDENTIALITY AND DISCLOSURE OF INFORMATION

10.1 No Disclosure

Except as provided for by law or otherwise by this agreement, the Contractor will keep strictly confidential any information supplied to, obtained by, or which comes to the knowledge of the Contractor as a result of the performance of the Goods and Services and this agreement, and will not, without the prior express written consent of the City, publish, release, disclose or permit to be disclosed any such information to any person or corporation, either before, during or after termination of this agreement, except as reasonably required to complete the Goods and Services.

10.2 Freedom of Information and Protection of Privacy Act

The Contractor acknowledges that the City is subject to the *Freedom of Information and Protection of Privacy Act* of British Columbia and agrees to any disclosure of information by the City required by law.

• Refer to Appendix 6 – Privacy Protection Schedule

The Privacy Protection Schedule and Confidentiality Agreement attached to this agreement forms a part of and is incorporated into this agreement.

10.3 Return of Property

The Contractor agrees to return to the City all of the City's property at the completion of this agreement, including any and all copies or originals of reports provided by the City.

In a period of 30 days of the termination or expiry of the Term, the Contractor will remove at its own cost all of its E-Bikes, E-Scooters, equipment, fixtures, markings and other property from the operating areas and return the City's property back to its original condition prior to installation. Should the Contractor not fulfil this obligation within the specified timeframe, then the City may return the property to its prior condition at the Contractor's expense. Equipment that is not claimed within this timeframe will be disposed of by the City as it deems appropriate.

11. USE OF WORK PRODUCT

The Contractor hereby sells, assigns and transfers to the City the right, title and interest required for the City to use and receive the benefit of all the reports, drawings, plans, designs, models, specifications, computer software, concepts, products, designs or processes or other such work product produced by or resulting from the Services rendered by the Contractor.

12. WORKERS' COMPENSATION BOARD AND OCCUPATIONAL HEALTH AND SAFETY

The Contractor agrees that it shall, at its own expense, procure and carry, or cause to be procured, carried and paid for, full Workers' Compensation Board coverage for itself and all workers, employees, servants and others engaged in the supply of the Goods and Services. The Contractor

agrees that the City has the unfettered right to set off the amount of the unpaid premiums and assessments for the Workers' Compensation Board coverage against any monies owing by the City to the Contractor. The City will have the right to withhold payment under this agreement until the Workers' Compensation Board premiums, assessments or penalties in respect of the Goods and Services have been paid in full.

The Contractor will provide the City with the Contractor's Workers' Compensation Board registration number and a letter from the Workers' Compensation Board confirming that the Contractor is registered in good standing with the Workers' Compensation Board and that all assessments have been paid to the date thereof prior to the City having any obligations to pay monies under this agreement.

The Contractor agrees that it is the prime contractor for the Services as defined in the *Workers Compensation Act, R.S.B.C. 2019, c.1.* The Contractor will have a safety program in place that meets the requirements of the Workers' Compensation Board Occupational Health and Safety Regulation and the *Workers Compensation Act.* As prime contractor, the Contractor will be responsible for appointing a qualified coordinator for insuring the health and safety activities for the location of the Services. That person will be the person so identified in this agreement, and the Contractor will advise the City immediately in writing if the name or contact number of the qualified coordinator changes.

Without limiting the generality of any other indemnities granted by the Contractor in this agreement, the Contractor shall indemnify and save harmless the Indemnitees from and against all claims, demands, causes of action, suits, losses, damages, costs, liabilities, expenses, judgements, penalties and proceedings (including all actual legal costs) which any of the Indemnitees incur, suffer or are put to arising out of or in any way related to unpaid Workers' Compensation Board assessments owing from any person or corporation engaged in the performance of this agreement or arising out of or in any way related to the failure to observe safety rules, regulations and practices of the Workers' Compensation Board, including penalties levied by the Workers' Compensation Board.

The Contractor will ensure compliance with and conform to all health and safety laws, by-laws or regulations of the Province of British Columbia, including without limitation the *Workers Compensations Act* and Regulations pursuant thereto.

The City may, on twenty-four (24) hours written notice to the Contractor, install devices or rectify any conditions creating an immediate hazard existing that would be likely to result in injury to any person. However, in no case will the City be responsible to ascertaining or discovering, through inspections or review of the operations of the Contractor or otherwise, any deficiency or immediate hazard.

The Contractor understands and undertakes to comply with all Workers' Compensation Board Occupational Health and Safety Regulations for hazardous materials and substances, and in particular with the "Workplace Hazardous Materials Information System (WHMIS)" Regulations. All "Material Safety Data Sheets (MSDS)" shall be shipped along with the Goods and any future MSDS updates will be forwarded.

13. BUSINESS LICENSE

The Contractor will obtain and maintain throughout the term of this agreement a valid City of Surrey business license.

14. DISPUTE RESOLUTION

14.1 Dispute Resolution Procedures

The parties will make reasonable efforts to resolve any dispute, claim, or controversy arising out of this agreement or related to this agreement ("**Dispute**") using the dispute resolution procedures set out in this Section 14.

(a) Negotiation

The parties will make reasonable efforts to resolve any Dispute by amicable negotiations and will provide frank, candid and timely disclosure of all relevant facts, information and documents to facilitate negotiations.

(b) <u>Mediation</u>

If all or any portion of a Dispute cannot be resolved by good faith negotiations within 30 days, either party may by notice to the other party refer the matter to mediation. Within 7 days of delivery of the notice, the parties will mutually appoint a mediator. If the parties fail to agree on the appointment of the mediator, then either party may apply to the British Columbia International Commercial Arbitration Centre for appointment of a mediator. The parties will continue to negotiate in good faith to resolve the Dispute with the assistance of the mediator. The place of mediation will be Surrey, British Columbia. Each party will equally bear the costs of the mediator and other out-of-pocket costs, and each party will bear its own costs of participating in the mediation.

(c) <u>Litigation</u>

If within 90 days of the request for mediation the Dispute is not settled, or if the mediator advises that there is no reasonable possibility of the parties reaching a negotiated resolution, then either party may without further notice commence litigation.

15. JURISDICTION AND COUNCIL NON-APPROPRIATION

Nothing in this agreement limits or abrogates, or will be deemed to limit or abrogate, the jurisdiction of the Council of the City in the exercise of its powers, rights or obligations under any public or private statute, regulation or by-law or other enactment.

The Contractor recognizes and agrees that the City cannot make financial commitments beyond the City's current fiscal year. The City will annually make bonafide requests for appropriation of sufficient funds to cover all payments covered by this agreement. If City Council does not appropriate funds, or appropriates insufficient funds, the City will notify the Contractor of its intention to terminate or reduce the services so affected within 30 days after the non-appropriation becomes final. Such termination shall take effect 30 days from the date of notification, shall not constitute an event of default and shall relieve the City, its officers and employees, from any responsibility or liability for the payment of any further amounts under this agreement.

16. GENERAL

16.1 Entire Agreement

This agreement, including the Appendices and any other documents expressly referred to in this agreement as being a part of this agreement, contains the entire agreement of the parties regarding the provision of the Goods and Services and no understandings or agreements, oral or otherwise, exist between the parties except as expressly set out in this agreement. This agreement supersedes and cancels all previous agreements between the parties relating to the provision of the Goods and Services.

16.2 Amendment

This agreement may be amended only by agreement in writing, signed by both parties.

16.3 Contractor Terms Rejected

In the event that the Contractor issues an invoice, packing slip, sales receipt, or any like document to the City, the City accepts the document on the express condition that any terms and conditions in it which constitute terms and conditions which are in addition to or which establish conflicting terms and conditions to those set out in this agreement are expressly rejected by the City.

16.4 Survival of Obligations

All of the Contractor's obligations to perform the Goods and Services in a professional and proper manner will survive the termination or completion of this agreement.

16.5 Cumulative Remedies

The City's remedies under this agreement are cumulative and in addition to any right or remedy which may be available to the City at law or in equity.

16.6 Notices

Any notice, report or other document that either party may be required or may wish to give to the other should be in writing, unless otherwise provided for, and will be deemed to be validly given to and received by the addressee, if delivered personally, on the date of such personal delivery, if delivered by facsimile, on transmission, or if by mail, five calendar days after posting. The addresses for delivery will be as follows:

(a) The City:

City of Surrey, Surrey City Hall

insert department/division/section name> 13450 – 104 Avenue, Surrey, B.C., Canada V3T 1V8

Attention: < imsert contact name>

<
≡ insert title>

Telephone No.: <**■ insert>**Fax No.: <**■ insert>**Email: <**■ insert>**

(b) The Contractor:

<m insert name and address>

Attention: < im insert contact name>

<
 insert title>

Business Fax No.: < insert>
Business Email: < insert>

16.7 Unenforceability

If any provision of this agreement is invalid or unenforceable, it will be severed from the agreement and will not affect the enforceability or validity of the remaining provisions of the agreement.

16.8 Headings

The headings in this agreement are inserted for convenience of reference only and will not form part of nor affect the interpretation of this agreement.

16.9 Singular, Plural and Gender

Wherever the singular, plural, masculine, feminine or neuter is used throughout this agreement the same will be construed as meaning the singular, plural, masculine, feminine, neuter or body corporate where the context so requires.

16.10 Waiver

No waiver by either party of any breach by the other party of any of its covenants, obligations and agreements will be a waiver of any subsequent breach or of any other covenant, obligation or agreement, nor will any forbearance to seek a remedy for any breach be a waiver of any rights and remedies with respect to such or any subsequent breach.

16.11 Signature

This agreement may be executed in one or more counterparts all of which when taken together will constitute one and the same agreement, and one or more of the counterparts may be delivered by fax or PDF email transmission.

16.12 Enurement

This agreement shall enure to the benefit of and be binding upon the respective successors and permitted assigns of the City and the Contractor.

IN WITNESS WHEREOF the parties hereto have executed this Agreement on the day and year first above written.

CITY OF SURREY I/We have the authority to bind the City.
(Signature of Authorized Signatory)
(Print Name and Position of Authorized Signatory) [INSERT NAME OF CONTRACTOR]
I/We have the authority to bind the Contractor.
(Legal Name of Contractor)
(Signature of Authorized Signatory)
(Print Name and Position of Authorized Signatory

(APPENDICES 1 THROUGH 5 WILL BE INSERTED LATER WHEN AN AGREEMENT IS ASSEMBLED FOR EXECUTION INCLUDING INFORMATION FROM THE RFP AND SUCCESSFUL PROPOSAL)

APPENDIX 1 – SPECIFICATIONS OF GOODS AND SCOPE OF SERVICES

APPENDIX 1-A - OPERATING AREA

APPENDIX 2 - FEES AND PAYMENT

APPENDIX 3 – TIME SCHEDULE

APPENDIX 4 - PERSONNEL AND SUB-CONTRACTORS

APPENDIX 5 – ADDITIONAL SERVICES

APPENDIX 6 - PRIVACY PROTECTION SCHEDULE

APPENDIX 7 – CITY OF SURREY PRIVACY PROTECTION SCHEDULE

Definitions

- 1. In this Schedule:
 - (a) "access" means disclosure by the provision of access;
 - (b) "Act" means the Freedom of Information and Protection of Privacy Act, R.S.B.C. 1996, c. 165, including any regulation made under it, as may be amended or replaced from time to time;
 - (c) "Agreement" means the agreement between the City and the Contractor to which this Schedule is attached:
 - (d) "business day" means any day that is not a Saturday, Sunday or statutory holiday;
 - (e) "City" means the City of Surrey;
 - (f) "contact information" means information to enable an individual at a place of business to be contacted and includes the name, position name or title, business telephone number, business address, business email or business fax number of the individual:
 - (g) "Contractor" means the person retained to perform the services under the Agreement:
 - (h) "personal information" means recorded information about an identifiable individual, other than contact information, collected or created by the Contractor as a result of the Agreement or any previous agreement between the City and the Contractor dealing with the same subject matter as the Agreement;
 - (i) "**privacy course**" means the City's online privacy and information sharing training course or another course approved by the City; and
 - "third party request for disclosure" means a subpoena, warrant, order, demand or request from an authority inside or outside of Canada for the unauthorized disclosure of personal information to which the Act applies;
 - (k) "service provider" means a person retained under a contract to perform services for a public body; and
 - (I) "Third Party Hosting Provider" means a third party that provides a platform or hosting service through which the Contractor delivers the services under the Agreement and to whom personal information is not accessible and as such, for the purposes of this Schedule, is not considered a subcontractor.

Purpose

- 2. The purpose of this Schedule is to:
 - (a) enable the City to comply with the City's statutory obligations under the Act with respect to personal information; and
 - (b) ensure that, as a service provider, the Contractor is aware of and complies with the Contractor's statutory obligations under the Act with respect to personal information.

Acknowledgements

- 3. The Contractor acknowledges and agrees that:
 - (a) it is a service provider and, as such, the requirements and restrictions established by Part 3 of the Act apply to the Contractor in respect of personal information;
 - (b) unless the Agreement otherwise specifies, all personal information in the custody of the Contractor is and remains under the control of the City; and
 - (c) unless the Agreement otherwise specifies or the City otherwise directs in writing, the Contractor may only collect, use, disclose or store personal information that relates directly to and is necessary for the performance of the Contractor's obligations, or the exercise of the Contractor's rights, under the Agreement.

Collection of Personal Information

- 4. Unless the Agreement otherwise specifies or the City otherwise directs in writing, the Contractor may only collect or create personal information that relates directly to and is necessary for the performance of the Contractor's obligations, or the exercise of the Contractor's rights, under the Agreement.
- 5. Unless the Agreement otherwise specifies or the City otherwise directs in writing, the Contractor must collect personal information directly from the individual the information is about unless:
 - (a) the City provides personal information to the Contractor;
 - (b) the Agreement otherwise specifies; or
 - (c) the City otherwise directs in writing.
- 6. Unless the Agreement otherwise specifies or the City otherwise directs in writing, where the Contractor collects personal information directly from the individual the information is about, the Contractor must tell that individual:
 - (a) the purpose for collecting it;
 - (b) the legal authority for collecting it; and
 - (c) the contact information of the individual designated by the City to answer questions about the Contractor's collection of personal information.

Privacy Training

- 7. The Contractor must ensure that each individual who will provide services under the Agreement that involve the access, collection or creation of personal information will complete, at the Contractor's expense, the privacy course prior to that individual providing those services.
- 8. The requirement in section 7 will only apply to individuals who have not previously completed the privacy course.

Accuracy of Personal Information

9. The Contractor must make every reasonable effort to ensure the accuracy and completeness of any personal information to be used by the Contractor or the City to make a decision that directly affects the individual the information is about.

Requests for Access to Information

10. If the Contractor receives a request for access to personal information from a person other than the City, the Contractor must promptly advise the person to make the request to the City unless the Agreement expressly requires the Contractor to provide such access. If the City has advised the Contractor of the name or title and contact information of an official of the City to whom such requests are to be made, the Contractor must also promptly provide that official's name or title and contact information to the person making the request.

Correction of Personal Information

- 11. Within 5 business days of receiving a written direction from the City to correct or annotate any personal information, the Contractor must annotate or correct the information in accordance with the direction.
- 12. When issuing a written direction under section 11, the City must advise the Contractor of the date the correction request was received by the City in order that the Contractor may comply with section 13.
- 13. Within 5 business days of correcting or annotating any personal information under section 11, the Contractor must provide the corrected or annotated information to any party to whom, within one year prior to the date the correction request was received by the City, the Contractor disclosed the information being corrected or annotated.
- 14. If the Contractor receives a request for correction of personal information from a person other than the City, the Contractor must promptly advise the person to make the request to the City and, if the City has advised the Contractor of the name or title and contact information of an official of the City to whom such requests are to be made, the Contractor must also promptly provide that official's name or title and contact information to the person making the request.

Protection of Personal Information

15. Without limiting any other provision of the Agreement, the Contractor must protect personal information by making reasonable security arrangements against such risks as unauthorized access, collection, use, disclosure or disposal, including without limitation by ensuring that the integrity of the personal information is preserved. Without limiting the general nature of the foregoing sentence, the Contractor will ensure that all personal information is securely segregated from any information under the control of the Contractor or third parties to prevent unintended mixing of personal information with other information or access to personal information by unauthorized persons and to enable personal information to be identified and separated from the information of the Contractor or third parties.

Storage of and Access to Personal Information

- 16. The Contractor must comply with the requirements under the Act concerning storage of personal information outside of Canada, including, if required by the City, by supporting the City with completion of such assessments as may be required by law.
- 17. The Contractor must not change the location where personal information is stored without receiving prior authorization of the City in writing.
- 18. Without limiting any other provision of the Agreement, the Contractor will implement and maintain an access log documenting all access to personal information, including a list of all persons that access any personal information. The Contractor will provide a copy of the access log to the City upon request.
- 19. The Contractor will not authorize or assist a Third Party Hosting Provider to access any personal information without the prior written approval of the City.

Retention of Personal Information

20. Unless the Agreement otherwise specifies, the Contractor must retain personal information until directed by the City in writing to dispose of it or deliver it as specified in the direction.

Use of Personal Information

21. Unless the City otherwise directs in writing, the Contractor may only use personal information if that use is for the performance of the Contractor's obligations, or the exercise of the Contractor's rights, under the Agreement. For clarity, unless the Agreement otherwise specifies or the City otherwise directs in writing, the Contractor must not anonymize, aggregate or otherwise alter or modify personal information, including by converting personal information into non-personal information, or analyze personal information (whether by manual or automated means) for any purpose, including for the purpose of developing insights, conclusions or other information from personal information.

Metadata

- 22. Where the Contractor has or generates metadata as a result of services provided to the City, where that metadata is personal information, the Contractor will:
 - (a) not use it or disclose it to any other party except where the Agreement otherwise specifies; and
 - (b) remove or destroy individual identifiers, if practicable.

Disclosure of Personal Information

- 23. Unless the City otherwise directs in writing, the Contractor may only disclose personal information to any person other than the City if the disclosure is for the performance of the Contractor's obligations, or the exercise of the Contractor's rights, under the Agreement.
- 24. If in relation to personal information, the Contractor:
 - (a) receives a third party request for disclosure;
 - receives a request to disclose, produce or provide access that the Contractor knows or has reason to suspect is for the purpose of responding to a third party request for disclosure; or
 - (c) has reason to suspect that an unauthorized disclosure of personal information has occurred in response to a third party request for disclosure, subject to section 25, the Contractor must immediately notify the City.
- 25. If the Contractor receives a third-party request described in section 24(a) or (b) but is unable to notify the City as required by section 24, the Contractor must instead:
 - (a) use its best efforts to direct the party making the third party request for disclosure to the City;
 - (b) provide the City with reasonable assistance to contest the third party request for disclosure; and
 - (c) take reasonable steps to challenge the third party request for disclosure, including by presenting evidence with respect to:
 - (i) the control of personal information by the City as a public body under the Act;
 - (ii) the application of the Act to the Contractor as a service provider to the City;
 - (iii) the conflict between the Act and the third party request for disclosure; and
 - (iv) the potential for the Contractor to be liable for an offence under the Act as a result of complying with the third party request for disclosure.

Notice of Unauthorized Disclosure

- 26. In addition to any obligation the Contractor may have to provide the notification contemplated by section 30.5 of the Act, if the Contractor knows that there has been an unauthorized disclosure of personal information, the Contractor must immediately notify the City.
- 27. If for any reason the Contractor does not comply, or anticipates that it will be unable to comply, with a provision in this Schedule in any respect, the Contractor must promptly notify the City of the particulars of the non-compliance or anticipated non-compliance and what steps it proposes to take to address, or prevent recurrence of, the non-compliance or anticipated non-compliance.

Inspection of Personal Information

28. In addition to any other rights of inspection the City may have under the Agreement or under statute, the City may, at any reasonable time and on reasonable notice to the Contractor, enter on the Contractor's premises to inspect any personal information in the possession of the Contractor or any of the Contractor's information management policies or practices relevant to its management of personal information or its compliance with this Schedule and the Contractor must permit, and provide reasonable assistance to, any such inspection.

Compliance with the Act and Directions

- 29. The Contractor must in relation to personal information comply with:
 - (a) the requirements of the Act applicable to the Contractor as a service provider, including any regulation made under the Act and the terms of this Schedule; and
 - (b) any direction given by the City under this Schedule.
- 30. The Contractor acknowledges that it is familiar with the requirements of the Act governing personal information that are applicable to it as a service provider.
- 31. The Contractor will provide the City with such information as may be reasonably requested by the City to assist the City in confirming the Contractor's compliance with this Schedule.

Notice of Non-Compliance

32. If for any reason the Contractor does not comply or anticipates that it will be unable to comply in any respect, with any provision in this Schedule, the Contractor must promptly notify the City of the particulars of the non-compliance or anticipated non-compliance and what steps it proposes to take to address, or prevent recurrence of, the non-compliance or anticipated non-compliance.

Termination of Agreement

33. In addition to any other rights of termination which the City may have under the Agreement or otherwise at law, the City may, subject to any provisions in the Agreement establishing mandatory cure periods for defaults by the Contractor, terminate the Agreement by giving

written notice of such termination to the Contractor, upon any failure of the Contractor to comply with this Schedule in a material respect.

Interpretation

- 34. In this Schedule, references to sections by number are to sections of this Schedule unless otherwise specified in this Schedule.
- 35. Any reference to "Contractor" in this Schedule includes any subcontractor or agent retained by the Contractor to perform obligations under the Agreement and the Contractor must ensure that any such subcontractors and agents comply with the requirements of the Act applicable to them.
- 36. This Schedule will supersede and replace any Privacy Protection Schedule attached to any previous agreement between the City and the Contractor dealing with the same subject matter as the Agreement.
- 37. The obligations of the Contractor in this Schedule will survive the termination of the Agreement.
- 38. If a provision of the Agreement (including any direction given by the City under this Schedule) conflicts with a requirement of the Act, including any regulation made under the Act, the conflicting provision of the Agreement (or direction) will be inoperative to the extent of the conflict.
- 39. The Contractor must comply with the provisions of this Schedule despite any conflicting provision of the Agreement or the law of any jurisdiction outside Canada.
- 40. Nothing in this Schedule requires the Contractor to contravene the law of any jurisdiction outside Canada unless such contravention is required to comply with the Act.

SCHEDULE C - FORM OF PROPOSAL

Email for PDF Files: purchasing@surrey.ca

Dear Sir:

- 1.0 I/We, the undersigned duly authorized representative of the Proponent, having received and carefully reviewed all of the Proposal documents, including the RFP and any issued addenda posted on the City Website and BC Bid Website, and having full knowledge of the Goods and Services required, and having fully informed ourselves as to the intent, difficulties, facilities and local conditions attendant to performing the Goods and Services, submit this Proposal in response to the RFP.
- **2.0 I/We confirm** that the following schedules are attached to and form a part of this Proposal:

Schedule C-1 – Statement of Departures;

Schedule C-2 – Proponent's Experience, Reputation and Resources;

Schedule C-3 – Proponent's Technical Proposal (Goods and Services);

Schedule C-4 – Proponent's Technical Proposal (Time Schedule); and

Schedule C-5 – Proponent's Financial Proposal.

City Representative: Sunny Kaila, Manager, Procurement Services

- **3.0 I/We confirm** that this proposal is accurate and true to best of my/our knowledge.
- 4.0 I/We confirm that, if I/we am/are awarded the agreement, I/we will at all times be the "prime contractor" as provided by the Worker's Compensation Act (British Columbia) with respect to the Goods and Services. I/we further confirm that if I/we become aware that another

contractor at the place(s) of the Goods and Services has been designated as the "prime contractor", I/we will notify the City immediately, and I/we will indemnify and hold the City harmless against any claims, demands, losses, damages, costs, liabilities or expenses suffered by the City in connection with any failure to so notify the City. This Proposal is submitted by this [day] day of [month], [year]. I/We have the authority to bind the Proponent. (Legal Name of Proponent) (Signature of Authorized Signatory) (Signature of Authorized Signatory) (Print Name and Position of Authorized Signatory) (Print Name and Position of Authorized Signatory)

SCHEDULE C-1 - STATEMENT OF DEPARTURES

I/We have reviewed the proposed agreement attached to the RFP as Schedule "B". If

Section	n Requested Departure(s) / Alternative(s)
	ity of Surrey requires that the successful Proponent have the following in place commencing the Services:
(a)	Workers' Compensation Board coverage in good standing and further, if a "Owner Operator" is involved, personal operator protection (P.O.P.) will be provided,
(b)	Workers' Compensation Registration Number and Conta
(c)	Number:; Insurance coverage for the amounts required in the proposed agreement as minimum, naming the City as additional insured and generally in compliance with the City's sample insurance certificate form available on the City's Websit
	at www.surrey.ca search Standard Certificate of Insurance;
(d)	City of Surrey or Intermunicipal business license Number:;
(e)	If the Proponent's Goods and Services are subject to GST, the Proponent's GS
(f)	Number is; and If the Proponent is a company, the <u>company name</u> indicated above is <u>registered</u> with the Registrar of Companies in the Province of British Columbia, Canada Incorporation Number
	he date of this Proposal, we advise that we have the ability to meet all of the requirements except as follows (list, if any):
Section	n Requested Departure(s) / Alternative(s)
I/We of	offer the following alternates to improve the Services described in the RFP (list,
Section	n Requested Departure(s) / Alternative(s)
Occiic	nequested Departure(s) / Alternative(s)

1.

4.	The Proponent acknowledges that the departures it has requested in Sections 1, 2 and 3 of this Schedule C-1 will not form part of the agreement unless and until the City agrees to them in writing by initialling or otherwise specifically consenting in writing to be bound by any of them.

SCHEDULE C-2 - PROPONENT'S EXPERIENCE, REPUTATION AND RESOURCES

Proponents should provide information on the following (use the spaces provided and/or attach additional pages, if necessary):

- (i) Location of primary business, branch locations, background, stability, structure of the Proponent and number of years business has been operational;
- (ii) Proponent's relevant experience and qualifications in delivering Goods and Services similar to those required by the RFP;
- (iii) Proponent's demonstrated ability to provide the Goods and perform the Services;
- (iv) Proponent's equipment resources, capability and capacity, as relevant (including equipment resources under the Proponent's control, equipment resources to be rented, and equipment resources to be purchased);
- (v) Proponent's references (name and telephone number). The City's preference is to have a minimum of three references:
- (vi) Proponent's financial strength (with evidence such as financial statements, bank references);
- (vii) Proponents should provide information on the background and experience of all key personnel proposed to undertake the Services (use the spaces provided and/or attach additional pages, if necessary):

Key Personnel

Name:	
Experience:	
Dates: Project Name: Responsibility:	
Dates: Project Name: Responsibility:	
Dates:	
Project Name: Responsibility:	

Sub-Contractors

(viii) Proponents should provide the following information on the background and experience of all sub-contractors proposed to undertake a portion of the Goods and Services (use the spaces provided and/or attach additional pages, if necessary):

DESCRIPTION OF SERVICES	SUB- CONTRACTORS NAME	YEARS OF WORKING WITH PROPONENT	TELEPHONE NUMBER AND EMAIL

(ix)	Describe any	difficulties	or challenges	you might	anticipate	in providing	the Goods an
	Services to th	e City and h	how you would	d plan to ma	anage thes	e;	

SCHEDULE C-3 - PROPONENT'S TECHNICAL PROPOSAL (GOODS AND SERVICES)

Proponents should provide the following (use the spaces provided and/or attach additional pages, if necessary):

- (i) a narrative that illustrates an understanding of the City's requirements for the Goods and Services;
- (ii) a description of the general approach and methodology that the Proponent would take in providing the Goods and performing and managing the Services including specifications and requirements;
- (iii) a narrative that illustrates how the Proponent will provide the Goods and perform the Services, and accomplish required objectives within the City's schedule;
- (iv) a description of the standards to be met by the Proponent in providing the Goods and Services;
- (v) a list of reports that you would anticipate providing the City's management team, including their relationship to project milestones and the method of delivery (electronic, paper, e-mail, other);
- (vi) Environmental and Social Responsibility: Describe your commitment to environmental stewardship initiatives, recycling practices and carbon footprint reduction:
- (vii) attach specifications and pictures of your proposed E-Bikes and E-Scooters;
- (viii) provide details regarding your Electric Scooters and attach specifications and pictures of the proposed model;
- (ix) Value Added Services: The Proponent should provide a description of value added, innovative ideas and unique services that the Proponent can offer to implement the City's requirements relevant to the scope of Services described in this RFP. Unless otherwise stated, it is understood that there are no extra costs for these goods and services;
- (x) E-Bikes and E-Scooters.
 - a. provide information on how your E-Bikes and E-Scooters comply with regulatory requirements specified in the Motor Vehicle Act
 - b. Confirm that helmets are provided.
 - c. Confirm that speed limiters are provided.
 - d. describe how E-Bikes and E-Scooters can track their location in real time.
- (xi) **Deployment**. Provide information on your fleet deployment (quantity of E-Bikes for the operating area and deployment schedule).

(xii) **Operating Area.** Provide any feedback on the proposed operating area, including any alternative or additional operating areas you would like the City to consider.

(xiii) Fleet Management.

- a. Describe how you monitor and maintain your fleet E-Bikes and E-Scooters?
- b. Describe how customers can send notifications to your company for E-Bikes and E-Scooters that are not in good working order. What is the typical response time to a customer?

(xiv) Parking.

- a. Describe your E-Bikes and E-Scooters ability to complete trips and park exclusively at geofenced locations?
- b. Provide proposed parking locations and any challenges you foresee.
- c. Describe your E-Bikes and E-Scooters ability to notify customers for any returned E-Bikes and E-Scooters not parked in accordance with the parking stations.
 - What is your policy if a customer does not park the E-Bike and E-Scooter in an appropriate parking station after a trip?
 - What is the response time for your company to move the E-Bikes and E-Scooters back to an appropriate parking station location?
- d. Explain your tracking system to measure usage of your E-Bikes and E-Scooters.
- e. What (if any) incentive structures do you have in place for customers to park or re-park E-Bikes and E-Scooters?

(xv) Customer Access

- a. Confirm your mobile application works on both iOS and Android platforms.
- b. Provide details on your alternative means to provide service to customers that do not have smartphones, bank accounts or credit cards.
- c. Provide details on how you inform customers of all applicable laws and regulations relating to the systems operations (including customer responsibilities and penalties for compliance failure).
 - What are the customer penalties
- (xvi) **Community Engagement**. Discuss your marketing and outreach strategies and level of involvement with City events?

(xvii) **Data Management** a. Describe your reporting on key performance indicators and provide a sample monthly report. b. Provide details of a publicly accessible API you would use that conforms to the requirements set out in Schedule A, section 3, (J). [END OF PAGE]

SCHEDULE C-4 - PROPONENT'S TECHNICAL PROPOSAL (TIME SCHEDULE)

The City encourages responses that demonstrate a thorough understanding of the nature of the work and what the Proponent must do to get the work done properly. To this end, Proponents should provide an estimated project schedule, with major item descriptions and time indicating a commitment to provide the Goods and perform the Services within the time specified (use the spaces provided and/or attach additional pages, if necessary).

MILESTONE DATES	
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ITEM DESCRIPTION	SCHEDULE IN									
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SCHEDULE C-5 - PROPONENT'S FINANCIAL PROPOSAL

Indicate the Proponent's proposed fees (excluding GST), and the basis of calculation (use the spaces provided and/or attach additional pages, if necessary) as follows (as applicable):

Schedule of Rates:

To provide all labour, materials, plant and equipment, software, implementation, support & maintenance, training and all other services necessary for the provision of the Electric Bike Share System Pilot.

City Fees

Table 1 – City Fees							
Item#	Item Name	Amount					
1	Annual Fee for each E-Bike and E-Scooters	\$50.00 plus applicable taxes					
2	Per Trip Fee for each E-Bike and E-Scooter	\$0.15 plus applicable taxes					
3	Security Deposit	\$50,000.00					

Customer Fares

Provide your proposed pricing structure and payment options for customer Fares. Fare structure should indicate service hours, sign up fees (if applicable), price per hour, per trip, day, etc.

Please note that any applicable credit card processing fees and surcharges are to be included into the provided rates.

Report and Remit Procedures

Please provide your organization's report and remit payment procedures for the City's review and consideration.

Additional Expenses:

The proposed Contract attached as Schedule "B" to the RFP provides that expenses are to be included within the fee, other than the expenses listed in the Contract as disbursements. Details of disbursements are to be shown in the chart above. Please indicate any expenses that would be payable in addition to the proposed fee and proposed disbursements set out above: