



## REQUEST FOR QUOTATIONS

**Title:** Supply and Delivery of Network Cameras

**Reference No.:** 1220-040-2024-069

### FOR THE SUPPLY OF GOODS

(General Services)

Issue Date: September 9, 2024

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## REQUEST FOR QUOTATIONS

### 1. INTRODUCTION

The City of Surrey (the “**City**”) invites contractors to provide a quotation on the form attached as Schedule B – Quotation to Attachment 1 – Draft Quotation Agreement – Goods (the “**Quotation**”) for the supply of the goods described in Schedule A – Specifications of Goods to Attachment 1 – Draft Quotation Agreement – Goods (the “**Goods**”). The description of the Goods sets out the minimum requirements of the City. A person that submits a Quotation (the “**Contractor**”) should prepare a Quotation that meets the minimum requirements, and may as it may choose, in addition, also include goods or terms that exceed the minimum requirements.

### 2. ADDRESS FOR DELIVERY

The Contractor should submit the Quotation **electronically** in a single pdf file which must be delivered to the City by email at: [purchasing@surrey.ca](mailto:purchasing@surrey.ca)

Confirmation of receipt of email will be issued. Quotations that cannot be opened or viewed may be rejected. A Contractor bears all risk that the City’s receiving equipment functions properly so that the City receives the Quotation.

**Note:** The maximum file size the City can receive is 10Mb. If sending large email attachments, Contractors should phone [604-590-7274] to confirm receipt.

### 3. DATE

The City would prefer to receive Quotations on or before **October 1, 2024** (the “**Date**”).

### 4. INQUIRIES

All inquiries related to this RFQ should be directed in writing to the person named below (the “**City Representative**”). Information obtained from any person or source other than the City Representative may not be relied upon.

Name: Sunny Kaila, Manager, Procurement Services

E-mail: [purchasing@surrey.ca](mailto:purchasing@surrey.ca)

Reference: 1220-040-2024-069

Inquiries should be made no later than 7 business days before the Date set out in Section 3. The City reserves the right not to respond to inquiries made within 7 business days of the Date set out in Section 3. Inquiries and responses will be recorded and may be distributed to all Contractors at the discretion of the City.

Contractors finding discrepancies or omissions in the Agreement or RFQ, or having doubts as to the meaning or intent of any provision, should immediately notify the City Representative. If the City determines that an amendment is required to this RFQ, the City Representative will issue an addendum in accordance with Section 5. No oral conversation will affect or modify the terms of this RFQ or may be relied upon by any Contractor.

## **5. ADDENDA**

If the City determines that an amendment is required to this RFQ, the City Representative will issue a written addendum by posting it on the BC Bid Website at [www.bcbid.gov.bc.ca](http://www.bcbid.gov.bc.ca) and the City Website at [www.surrey.ca](http://www.surrey.ca) (collectively, the “Websites”), and upon posting, any addenda will form part of this RFQ. It is the responsibility of Contractors to check the Websites for addenda. The only way this RFQ may be added to, or amended in any way, is by a formal written addendum. No other communication, whether written or oral, from any person will affect or modify the terms of this RFQ or may be relied upon by any Contractor. By delivery of a Quotation, the Contractor is deemed to have received, accepted and understood the entire RFQ, including any and all addenda.

## **6. NO CONTRACT**

This RFQ is simply an invitation for quotations (including prices and terms) for the convenience of all parties. It is not a tender or a request for proposals and no obligations of any kind will arise from this RFQ or the submission of Quotations. The City may negotiate changes to any terms of a Quotation, including negotiation of amendments to Contractors’ prices in Schedule B to a Quotation, and may negotiate with one or more Contractors or may at any time invite or permit the submission of quotations (including prices and terms) from other parties who have not submitted Quotations. This RFQ does not commit the City in any way to select a Contractor or to proceed to negotiations for a contract, or to award any contract, and the City reserves the complete right to at any time reject all Quotations and to terminate this RFQ process.

## **7. ACCEPTANCE**

A Quotation will be an offer to the City which the City may accept at any time by signing the copy of the Quotation and delivering it to the Contractor. A Quotation is not accepted by the City unless and until both the authorized signatory of the Contractor and the authorized signatory of the City have signed. Delivery of the signed Agreement by the City may be by fax or pdf e-mail or hard copy. In that event, the contract will be comprised of the documents included in the definition of Agreement in Attachment 1 – Draft Quotation Agreement – Goods.

## **8. CONTRACTOR'S EXPENSES**

Contractors are solely responsible for their own expenses in preparing and submitting Quotations, and for any meetings, negotiations or discussions with the City or its representatives and consultants, relating to or arising from this RFQ. The City and its

representatives, agents, consultants and advisors will not be liable to any Contractor for any claims, whether for costs, expenses, losses or damages, or loss of anticipated profits, or for any matter whatsoever, incurred by the Contractor in preparing and submitting a Quotation, or participating in negotiations for a contract, or other activity related to or arising out of this RFQ.

## **9. CONTRACTOR'S QUALIFICATIONS**

By submitting a Quotation, a Contractor represents that it has the expertise, qualifications, resources, and relevant experience to supply the Goods (if any) and perform the Services.

## **10. CONFLICT OF INTEREST**

A Contractor should disclose in its Quotation any actual or potential conflicts of interest and existing business relationships it may have with the City, its elected or appointed officials or employees. The City may rely on such disclosure.

## **11. SOLICITATION OF COUNCIL MEMBERS, CITY STAFF AND CITY CONSULTANTS**

Contractors and their agents will not contact any member of the City Council, City staff or City consultants with respect to this RFQ, other than the contact person named in Section 4, at any time prior to the award of a contract or the cancellation of this RFQ and which could be viewed as one Contractor attempting to seek an unfair advantage over other Contractors.

## **12. CONFIDENTIALITY**

All Quotations become the property of the City and will not be returned to the Contractor. All Quotations will be held in confidence by the City unless otherwise required by law. Contractors should be aware the City is a "public body" defined by and subject to the *Freedom of Information and Protection of Privacy Act* of British Columbia.

## **13. SIGNATURE**

The legal name of the person or firm submitting the Quotation should be inserted in the Quotation. The Quotation should be signed by a person authorized to sign on behalf of the Contractor and include the following:

- (a) If the Contractor is a corporation then the full name of the corporation should be included, together with the names of authorized signatories. The Quotation should be executed by all of the authorized signatories or by one or more of them provided that a copy of the corporate resolution authorizing those persons to execute the Quotation on behalf of the corporation is submitted;
- (b) If the Contractor is a partnership or joint venture then the name of the partnership or joint venture and the name of each partner or joint venturer should be included, and each partner or joint venturer should sign personally (or, if one or more person(s) have signing authority for the partnership or joint venture, the partnership

or joint venture should provide evidence to the satisfaction of the City that the person(s) signing have signing authority for the partnership or joint venture). If a partner or joint venturer is a corporation then such corporation should sign as indicated in subsection (a) above; or

- (c) If the Contractor is an individual, including a sole proprietorship, the name of the individual should be included.

#### **14. EQUIVALENTS, SUBSTITUTIONS, ALTERNATIVES**

Unless otherwise expressly stated, if and wherever the specifications set out in Schedule A - Specifications of Goods to Attachment 1 – Draft Quotation Agreement – Goods, use a brand name of a manufacturer, make, trade name, or catalogue designation in specifying an item, it does not restrict Contractors to the identified manufacturer, make, trade name, or catalogue designation. The usage of such identification is simply to indicate the character, quality and/or performance equivalence of the commodity identified.

Prior to the Date, a Contractor may request, pursuant to section 4 the City to approve a commodity(ies) (each, an “Equivalency”) to be included in a Quotation in substitution for a commodity(ies), indicated in Schedule A Specifications of Goods to Attachment 1 – Draft Quotation Agreement – Goods, on the basis that the substitution of the same or better character, quality and/or performance as the commodity(ies) indicated in Schedule A - Specifications of Goods to Attachment 1 – Draft Quotation Agreement – Goods, such that that the proposed Equivalency will serve the purpose for which it is intended to be used equally as well. Applications for an Equivalency should be in writing delivered to the City Representative, accompanied by appropriate supporting information, data, specifications and documentation. The City may request any additional supporting information, data, specifications and documentation it considers necessary to make a decision with respect to the application. If the City decides in its sole discretion to accept an Equivalency, then the City will provide written confirmation of such acceptance to the Contractor, without notification to other Contractors (subject to the City’s discretion under section 4). The City is not obligated to review or accept any application for an Equivalency. Without limiting the City’s discretion as set out in this section 14, the City may specifically refuse to approve an application for an Equivalency with which there may be an associated increase to a Quotation Price or a delay to the supply and delivery of the Goods.

The Contractor should clearly identify in its Quotation any Equivalencies approved by the City under this section 14.

If the Contractor does not in its Quotation indicate any Equivalencies, the Contractor will be deemed to accept the commodity(ies) described in Schedule A – Specifications of Goods to Attachment 1 – Draft Quotation Agreement – Goods.

**15. MULTIPLE CONTRACTORS**

The City reserves the right and discretion to divide up the Goods, either by scope, geographic area, or other basis as the City may decide, and to select one or more Preferred Contractors to enter into discussions with the City for one or more Contracts to perform a portion or portions of the Goods. If the City exercises its discretion to divide up the Goods, the City will do so reasonably having regard for the RFQ and the basis of Quotations.

In addition to any other provision of this RFQ, Quotations may be reviewed on the basis of advantages and disadvantages to the City that might result or be achieved from the City dividing up the Goods and entering into one or more Contracts with one or more Contractors.

**16. ANTICIPATED QUANTITIES**

The City reserves the right and discretion to place orders on quoted items during the duration of the term of the agreement as per Schedule B – Form of Quotation on an as per need basis. All quantities are anticipated quantities only and may or may not increase or decrease according to requirements.

**[END OF PAGE]**

## ATTACHMENT NO. 1 – DRAFT QUOTATION AGREEMENT – GOODS

Reference Title: Supply and Delivery of Network Cameras

RFQ No.: 1220-040-2024-069

**THIS AGREEMENT** dated for reference this \_\_\_\_ day of \_\_\_\_\_, 202\_.

### **BETWEEN:**

**CITY OF SURREY**  
13450 - 104 Avenue  
Surrey, B.C., V3T 1V8, Canada,

(the "**City**")

### **AND:**

\_\_\_\_\_  
(*Insert Full Legal Name and Address of Contractor*)

(the "**Contractor**")

**WHEREAS** the City wishes to engage the Contractor to provide Goods and the Contractor agrees to provide Goods.

**THEREFORE** in consideration of the payment of one (\$1.00) dollar and other good and valuable consideration paid by each of the parties to the other (the receipt and sufficiency of which is hereby acknowledged) the City and the Contractor agree as follows:

### **DEFINITIONS AND INTERPRETATION**

1. In these General Terms and Conditions:
  - (a) "Agreement" means this agreement and all schedules attached hereto;
  - (b) "City" means the City of Surrey;
  - (c) "Contractor" means a contractor whose Quotation has been accepted by the City and who is supplying the Goods under this Agreement;
  - (d) "Goods" means the equipment or materials that are the subject of this Agreement; and
  - (e) "Purchase Price" means the price quoted by the Contractor and accepted by the City, unless otherwise agreed by the parties in writing, and includes all taxes, duties, freight charges and other charges except GST and PST.
  
2. This Agreement may be modified only by express and specific written agreement. In the event of a conflict between the provisions of any documents listed below, then the documents shall govern and take precedence in the following order:
  - (a) this Agreement;



- (b) Schedule B – Quotation Extracts;
  - (c) Schedule A – Specifications of Goods; and
  - (d) other terms, if any, that are agreed to by the parties in writing
3. The following attached Schedules are a part of this Agreement:
- Schedule A – Specifications of Goods; and  
Schedule B – Quotation Extracts.

## **GOODS**

4. The Contractor will supply the Goods in accordance with this Agreement. The Goods supplied will meet the specifications set out in Schedule A – Specifications of Goods of this Agreement.
5. The Contractor will deliver the Goods free and clear of all liens and encumbrances in the manner and to the destination stipulated. In the event of the Contractor's failure to meet this condition, the Contractor will, on written notice from the City, forthwith return all monies paid by the City on account of the Goods and in addition the City may by written notice terminate this Agreement without liability, and in such event, in addition to the above, the Contractor will be liable for any and all expenses or losses incurred by the City resulting from such failure.

## **PURCHASE PRICE**

6. The City will pay the Purchase Price to the Contractor in accordance with this Agreement. The Purchase Price shall also include without limitation all costs of boxing, packing, crating, and loading and unloading the Goods at the prescribed destination.

## **TIME**

7. Time is of the essence.

## **PAYMENT**

8. Invoices should include the Contractor's name, address and telephone number, the City's purchase order number, the Contractor's invoice number, the Contractor's GST registration number or an indication that it is not applicable if the Contractor is a small trader, the quantity, tax amount (if any) and the complete Purchase Price calculations, including extensions and discounts.
9. The City will pay the invoice, in the amount as the City determines is correct less any deductions for setoffs or holdbacks permitted by this Agreement including, without limitation, those described in this Agreement, within thirty (30) days of the receipt of the invoice, unless the parties have agreed in writing to other payment terms. The payment by the City of any invoice will not bind the City with respect to any subsequent payment or final payment and will not mean that the City has accepted that the Goods are in accordance with the

requirements of this Agreement, or that the Contractor is in any manner released from its obligation to comply with this Agreement.

10. Unless otherwise provided, all dollar amounts referred to in this Agreement are in lawful money of Canada.
11. Payments to Contractors will be made through Electronic Funds Transfer (EFT), directly into the Contractor's bank account. An EFT application form will be provided to the Contractor for completion.

## **DEFICIENCIES**

12. The City shall have a reasonable time to inspect and to accept the Goods. The City may reject any Goods not in accordance with this Agreement, whether due to damage resulting from improper packing, loading, unloading or otherwise. The City shall notify the Contractor of rejection of the Goods whereupon the Goods will be held subject to the disposition by the Contractor. Any costs or expenses incurred by the City as a result of the rejection of the Goods are, immediately upon written demand by the City, payable by the Contractor, and may be set off against any payments owing by the City to the Contractor.
13. The City may hold back from payments otherwise due to the Contractor up to 150% of a reasonable estimate, as determined by the City, on account of deficient or defective materials. This holdback may be held, without interest, until replacement Goods are received or such deficiency or defect is remedied.

## **DEFAULT AND TERMINATION**

14. In the event the Contractor does not ship the Goods by the shipping date specified in this Agreement, or does not deliver the Goods by the delivery date specified in this Agreement, or otherwise fails to comply with the requirements of this Agreement, then:
  - (a) the City reserves the right to terminate this Agreement, in whole or in part, and in the event of such termination no payment will be owing by the City on account of this Agreement and the Contractor will be liable for any and all expenses or loss resulting from such failure or delay and will return all monies paid by the City; or
  - (b) if the City does not terminate this Agreement for late shipping or delivery, the City may deduct and setoff from any payments owing to the Contractor all additional costs the City reasonably incurs on account of the late shipping or delivery.
15. The City may by written notice at any time cancel this Agreement with respect to Goods which, as of the date of cancellation, have not been shipped.
16. If the Contractor becomes insolvent or makes an assignment for the benefit of creditors or a receiver or trustee is appointed for the property of the Contractor, then the City may, at its election, and without prejudice to its rights at law or in equity, terminate this Agreement.
17. The City will not accept nor be responsible for any restocking charges for any Goods shipped to the City and then, for whatever reason, returned to the Contractor pursuant to this Agreement. The Contractor is to bear all costs including shipping and handling of returned Goods.

## WARRANTIES AND INDEMNITIES

18. The Contractor warrants that the Goods shall be free from defects in design, materials, workmanship and title, shall conform in all respects to the terms of this Agreement, shall be fit and suitable and perform satisfactorily for the purposes and under the conditions made known to the Contractor by the City or which were reasonably inferable. The Goods shall be at least equal to the higher of national standards or codes (such as, by way of illustration, CSA or ASTM), or standards and codes customarily applicable at the place where the City will use the Goods. The Goods shall be of the best quality, if no quality is specified. This general warranty is independent of and without prejudice to any specific warranty or service guarantee offered by the Contractor or third party manufacturer or supplier of the Goods in connection with the purpose for which the Goods were purchased. The Contractor shall assign to the City any warranty or service guarantee offered by a third party manufacturer or supplier of the Goods. Notwithstanding this assignment, if at any time up to one year from the date of delivery or installation (if applicable) the City determines the Goods or any part do not conform to these warranties, the City shall notify the Contractor within a reasonable time after such discovery, and the Contractor shall then promptly correct such nonconformity at the Contractor's expense. Goods used to correct a nonconformity shall be similarly warranted for one year from the date of installation. The Contractor's liability shall extend to all liabilities, losses, damages, claims and expenses incurred by the City caused by any breach of any of the above warranties.
19. The Contractor warrants and guarantees that Goods delivered under this Agreement do not infringe any valid patent, copyright or trademark, foreign or domestic, owned or controlled by any other corporation, firm or person, and agrees to indemnify and save harmless the City and all of its elected and appointed officials, officers, employees, servants, representatives and agents (collectively the "Indemnitees"), from and against any and all claims, demands, causes of action, suits, losses, damages and costs, liabilities, expenses and judgments (including all actual legal costs) by reason of any claim, action or litigation arising out of any alleged or actual infringement of any patent, copyright or trademark, foreign or domestic, relating to the Goods supplied under this Agreement.
20. The Contractor represents and warrants that all Goods delivered under this Agreement shall comply with all applicable codes, statutes, by-laws, rules and regulations, or any federal, provincial, municipal or other competent authority for the time being in force, including any environmental laws and that the Goods are not dangerous to the environment or to person or health.
21. The Contractor will indemnify and save harmless the Indemnitees from and against all claims, demands, causes of action, suits, losses, damages and costs, liabilities expenses and judgments (including all actual legal costs) for damage to or destruction or loss of property, including loss of use, and injury to or death of any person or persons which any of the Indemnitees incur, suffer or are put to arising out of or in connection with any failure, breach or non-performance by the Contractor of any obligation of this Agreement, or any wrongful or negligent act or omission of the Contractor or any employee or agent of the Contractor.

## **CUSTOMS**

22. Documentation for shipments of Goods from outside Canada shall be provided by a Contractor by airmail and shall include all documents as required by law or customary practice. All packages shall be marked as follows:

“Upon arrival, please contact customs broker:  
Livingston International Inc.  
Telephone: 604-685-3555  
Fax: 604-605-8231  
Email: [cst19@livingstonintl.com](mailto:cst19@livingstonintl.com)”

## **INSPECTIONS**

23. If this Agreement pertains to the fabrication, assembly or other processing of the Goods, representatives of the City shall be permitted free access at all reasonable times for the purpose of inspection, testing or obtaining information as to the progress of the fabrication, assembly or processing.

## **SAFETY**

24. If this Agreement includes any inspection, installation or other work on the City's premises by the Contractor, or representative or subcontractor of the Contractor, all such activity shall be performed and undertaken in strict compliance with all applicable health and safety laws and regulations, including, without limitation, the Workers Compensation Act, the Occupational Health & Safety Regulation and the Hazardous Products Act, and also in strict compliance with any published and issued by the City for use at the City's premises. The Contractor shall provide the City with the Contractor's Workers Compensation Board registration number and a letter from the Workers Compensation Board confirming the supplier is registered in good standing with the Workers Compensation Board and that all assessments have been paid to the date thereof prior to the City having any obligation to pay monies under this Agreement.

## **WHMIS/MSDS**

25. The Contractor covenants and agrees to comply with all the Workers Compensation Board Occupational Health and Safety Regulations for hazardous materials and substances, and in particular with the “Workplace Hazardous Materials Information Systems (WHMIS)” Regulations. All “Material Safety Data Sheets (MSDS)” will be shipped along with the Goods and any future MSDS updates will be forwarded.

## **SHOP DRAWINGS**

26. The City may require that shop drawings be submitted by the Contractor for review prior to the delivery of the Goods. The City may require that a qualified registered professional engineer stamp and approve a shop drawing prior to submission. Any review of shop drawings by the City will not relieve the Contractor from its obligation to deliver Goods in full compliance with all requirements of this Agreement.

## WAIVER

27. Any failure of the City at any time or from time to time to enforce or require the strict keeping or performance of any of the terms and conditions contained in this Agreement shall not constitute a waiver of the terms and conditions and shall not affect or impair the terms or conditions in any way or the City's right at any time to avail itself of any remedies as the City may have for any breach or breaches of the terms and conditions.

## APPLICABLE LAW

28. This Agreement shall be governed by and construed in accordance with the laws of the Province of British Columbia. The City and the Contractor accept the jurisdiction of the courts of British Columbia and agree that any action under this Agreement shall be brought in such courts.

## NOTICES

29. Any notice, report or other document that either party may be required or may wish to give to the other should be in writing, unless otherwise expressly provided for, and will be deemed to be validly given to and received by the addressee:
- (a) by hand, on delivery;
  - (b) by facsimile, on transmission; or
  - (c) by mail, five calendar days after posting.

The addresses for delivery will be as follows:

- (a) The City:  
  
Attention: <<City Contact>>  
13450 – 104th. Avenue  
Surrey, B.C., V3T 1V8
  
- (b) The Contractor:  
  
Attention: <<Contractor Contact>>  
<<Insert Contractor Address>>

## MERGER AND SURVIVAL

30. The representations, agreements, covenants and obligations set out in this Agreement shall survive the delivery of the Goods and payment of the Purchase Price.

## ENTIRE AGREEMENT

31. This Agreement, including any other documents expressly included by reference in this Agreement, contains the entire agreement of the parties regarding the provision of the Goods, and no understandings or agreements, oral or otherwise, exist between the parties except as expressly set out in this Agreement. This Agreement supersedes and cancels all previous agreements between the parties relating to the Goods.

32. In the event that the Contractor issues an invoice, packing slip, sales receipt, or any like document to the City, the City accepts the document on the express condition that any terms and conditions in it which constitute terms and conditions which are in addition to or which establish conflicting terms and conditions to those set out in this Agreement are expressly rejected by the City.

**SIGNATURE**

33. This Agreement may be executed in one or more counterparts all of which when taken together will constitute one and the same Agreement, and one or more of the counterparts may be delivered by fax transmission or as a pdf file.

**ENUREMENT**

34. This Agreement shall enure to the benefit of and be binding upon the respective successors and permitted assigns of the City and the Contractor.

IN WITNESS WHEREOF the parties hereto have executed the Agreement on the day and year first above written.

**CITY OF SURREY**

by its authorized signatory:

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[NAME]

[Title]

<<NAME OF CONTRACTOR>>

by its authorized signatory:

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[NAME]

[Title]

## SCHEDULE A – SPECIFICATIONS OF GOODS

### 1. SPECIFICATIONS OF GOODS

The City invites Quotations from qualified Contractors for the supply and delivery of network traffic cameras as described in this Schedule A (the “Goods”).

The Contractor, to the satisfaction of the City, shall furnish all necessary labour, materials, supplies, and transportation necessary for the supply and delivery of the Good(s) and any additional work reasonably required to be done for the fulfillment and completion of this RFQ.

#### 1.1. General Requirements

The Goods will be installed at various locations throughout the City in an outdoor environment. These locations may include but are not limited to intersections, streets, sidewalks, boulevards, laneways, right-of-way’s or other properties owned by the City. All required accessories to supply power, such as POE injectors, shall be included with the Goods and incorporated into its unit pricing.

The Contractor should provide optional pricing for all necessary accessories to mount or attach the Goods to a 1.75-inch diameter (approximate) metal extension pole supplied by the City, such as pole mounts and pendant kits.

**The City will be responsible for the installation of the Goods and as such, installation will not be part of this RFQ.**

The Goods must be compatible or demonstrated to be compatible with FLIR Cameleon ITS software, including pan-tilt-zoom functions.

#### 1.2. Network Traffic Camera Technical Requirements

The preferred specifications for the Goods are listed below:

##### **Pan-Tilt-Zoom (PTZ) Camera**

- Quantity: 45
- Pan-tilt-zoom capabilities
- Resolution: 1920x1080 with options for lower resolutions such as 800x450 and 480x270
- Compatibility with Barco TransForm N CMS
- Zoom: 30x optical zoom
- Pan range: 360 degrees endless
- Minimum Frame Rate: 30 fps with options to lower
- H.264, H.265 and MJPEG video compression

- IPv4, IPv6, HTTP, HTTPS, SSL/TLS, FTP, SMTP, SNMP, NTP, RTSP, TCP, UDP, ICMP, DHCP, SSH, NTCIP protocol support
- IP network connectivity with static IP configurable
- Multiple, individually configurable streams
- Minimum IP66 Outdoor rated enclosure
- PoE+ IEEE 802.3at support
- Built-in analytics
- Include: Compatible PoE injector
- Exclude: Ethernet cables
- Minimum 5-year warranty
- Equivalent to Axis Q6135-LE or better

### **360° Panoramic Camera**

- Single sensor panoramic (Fisheye) lens
- Quantity: 10
- Horizontal and vertical field of view: 180° plus
- Resolution: 12MP with options for lower resolutions such as 800x800
- Compatibility with Barco TransForm N CMS
- Minimum Frame Rate: 15 fps with options to lower
- H.264, H.265 and MJPEG video compression
- De-warped streams available
- IPv4, IPv6, HTTP, HTTPS, SSL/TLS, FTP, SMTP, SNMP, NTP, RTSP, TCP, UDP, ICMP, DHCP, SSH protocol support
- IP network connectivity with static IP configurable
- Multiple, individually configurable streams
- Minimum IP66 Outdoor rated enclosure
- Built-in analytics
- PoE+ IEEE 802.3at support
- Include: Compatible PoE injector
- Provide pricing for mounting accessories, including pendant kits
- Minimum 5-year warranty
- Equivalent to Axis M4318-PLR or better

**The quantities listed in this Schedule A are estimates only and may increase or decrease at the City's discretion.**

#### 1.3. Quality of Supplies

Goods to be new, off-the-shelf, and current: The Goods must be new (unused and including no refurbished equipment); "off-the-shelf" (composed of standard equipment requiring no further research or development); of current manufacture (still in production by the manufacturer); and conform to the current issue of the applicable specification and/or part number of the manufacturer. All equipment supplied and all parts and components used for replacements shall be new.



## **2. DELIVERY**

All Goods to be delivered F.O.B. Destination, freight prepaid to:

Surrey City Hall – Traffic Management Centre  
13450 104 Avenue  
Surrey, BC, V3T 1V8

The Contractor should email or phone the department representative <<email to be supplied upon award>> when the Goods are being shipped.

### **2.1. Damage to Equipment**

The Contractor shall bear the risk of and shall bear all loss or damage whatsoever which may occur on the equipment until the Goods have been delivered to and accepted by the City as specified. If any loss or damage occurs before such acceptance by the City, the Contractor shall immediately, at its own expense, replace, repair, restore or re-execute the equipment so damaged or which may have been destroyed.

## **3. ACCEPTANCE**

The City will determine whether all Goods and Services delivered meet the Contractor's published specifications (a.k.a. "Specifications"). No payment shall be made for any Goods until the City has accepted the Goods. The City will make every effort to notify the Contractor within thirty (30) calendar days following delivery of non-acceptance of a Good. This clause shall not be applicable, if acceptance testing and corresponding terms have been mutually agreed to by both parties in writing.

### **3.1. Acceptance Testing**

The City and the Contractor shall determine if acceptance testing is applicable and/or required for the purchase. The terms in regards to acceptance testing will be negotiated, in writing, as mutually agreed. If acceptance testing is NOT applicable, the terms regarding acceptance in the RFQ shall prevail.

## **4. WARRANTY**

### **4.1. Warranty Statement**

The Contractor will be required to furnish a warranty by the manufacturer or reseller that the equipment is suitable for the service intended, in accordance with the specifications defined herein. The Contractor shall agree to replace without charge, within the scope of the warranty, any defective part or any parts that are determined by the City not to be suitable for the service intended.

The warranty period will go into effect at the time the Goods are placed into service by the City. Contractors are to include a complete warranty statement with their Quotation and state if the warranty is from the manufacturer or reseller.

4.2. Replacement

The Contractor shall supply a completely new manufacturer-certified replacement of the Good if there is any substantial damage or defect that can affect the performance, serviceability, and durability of the equipment. The City's decision shall be final on this matter.

Contractor must supply any substituted items at the original price provided for in the order. Substitutions will only be permitted if and when City exercises its option to purchase additional quantities.

**[END OF PAGE]**



**SCHEDULE B – QUOTATION**

**RFQ Title: Supply and Delivery of Network Cameras**

**RFQ No.: 1220-040-2024-069**

**CONTRACTOR**

**Legal Name:** \_\_\_\_\_

**Contact Person and Title:** \_\_\_\_\_

**Business Address:** \_\_\_\_\_

**Business Telephone:** \_\_\_\_\_

**Business Fax:** \_\_\_\_\_

**Business E-Mail Address:** \_\_\_\_\_

TO:

**CITY OF SURREY**

City Representative: Sunny Kaila, Manager, Procurement Services

Email: [purchasing@surrey.ca](mailto:purchasing@surrey.ca)

1. If this offer is accepted by the City, such offer and acceptance will create a contract as described in:
  - (a) the RFQ;
  - (b) the specifications of Goods set out above and in Schedule A;
  - (c) the General Terms and Conditions; and
  - (d) this Quotation; and
  - (e) other terms, if any, that are agreed to by the parties in writing.
  
2. Capitalized terms used and not defined in this Quotation will have the meanings given to them in the RFQ. Except as specifically modified by this Quotation, all terms, conditions, representations, warranties and covenants as set out in the RFQ will remain in full force and effect.
  
3. I/We have reviewed the RFQ Attachment 1 – Draft Quotation Agreement – Goods. If requested by the City, I/we would be prepared to enter into that Agreement, amended by the following departures (list, if any):

**Section**

**Requested Departure(s) / Alternative(s)**

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**Please State Reason For Departure(s):**

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**Changes and Additions to Specifications:**

4. In addition to the warranties provided in Attachment 1 – Draft Quotation Agreement – Goods, this Quotation includes the following warranties (include your warranty statement as requested per Schedule A, section 5.1):

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5. I/We have reviewed the RFQ Attachment 1 – Draft Quotation Agreement – Goods, Schedule A – Specifications of Goods. If requested by the City, I/we would be prepared to meet those requirements, amended by the following departures (list, if any):

**Section**

**Requested Departure(s) / Alternative(s) / Additions**

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**Please State Reason For Departure(s):**

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**Fees and Payments**

6. The Contractor offers to supply to the City of Surrey the Goods for the prices plus applicable taxes as follows:

<b>F.O.B.</b> Destination Freight Prepaid	<b>Payment Terms:</b> A cash discount of ____% will be allowed if invoices are paid within ____ days, or the ____ day of the month following, or net 30 days, on a best effort basis.	<b>Ship Via:</b>
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Item #	Item Name (Description and Specifications)	Delivery Timeline	Quantity (ea)	Unit Price	Total Amount
1.	Pan-Tilt-Zoom (PTZ) Camera		45	\$	\$
2.	360° Panoramic Camera		10	\$	\$
Subtotal:					\$
GST (5%):					\$
PST (7%):					\$
<b>TOTAL QUOTATION PRICE:</b>					<b>\$</b>

CURRENCY: Canadian

The quantities listed above are estimates only and are subject to change at the City’s sole discretion.

All required accessories to supply power, such as POE injectors, shall be included and incorporated into the Goods unit price.

The Contractor shall furnish all necessary labour, materials, supplies, and transportation necessary to supply and deliver the Good(s) and any spare parts in accordance with this Agreement.

7. Confirm standard response time for replacement parts (i.e., 4 hours, next day, etc.) and where the replacement parts will be physically shipped from/stored. Please indicate if this is at located at a local parts service centre or branch.

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**[END OF PAGE]**

**List of Optional Prices:**

8. The following is a list of optional price(s) to the Goods and forms part of this RFQ, upon the acceptance of any or all of the optional price(s). The optional prices are an addition to the Total Quotation Price and do not include GST. DO NOT state a revised Total Quotation Price.

<b>Line#</b>	<b>Description of Optional Prices</b>	<b>Unit Price</b>	<b>Delivery Timeline</b>
OP-1	Accessories for Pan-Tilt-Zoom (PTZ) Camera	\$	
OP-2	Accessories for 360° Panoramic Camera	\$	

9. I/We the undersigned duly authorized representatives of the Contractor, having received and carefully reviewed the RFQ including without limitation the draft Agreement submit this Quotation in response to the RFQ.

**This Quotation** is offered by the Contractor this \_\_\_\_\_ day of \_\_\_\_\_, 202\_.

**CONTRACTOR**

I/We have the authority to bind the Contractor.

\_\_\_\_\_  
(Full Legal Name of Contractor)

\_\_\_\_\_  
(Signature of Authorized Signatory)

\_\_\_\_\_  
(Print Name and Position of Authorized Signatory)