

# **REQUEST FOR PROPOSALS**

Title: CHILDREN'S BASKETBALL LEAGUE SERVICE DELIVERY

**Reference No.**: 1220-030-2020-004

FOR PROFESSIONAL SERVICES (CONTRACTOR – GOODS AND SERVICES)

(Goods and Services)

Issue Date: March 16, 2020

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#### REQUEST FOR PROPOSALS

#### 1. INTRODUCTION

# 1.1 Purpose

The City of Surrey (the "City") invites proponents to provide a proposal in response to this Request for Proposals (the "RFP") on the form attached as Schedule C (the "Proposal") for the supply of the goods (if any) and services described in Schedule A (the "Goods and Services"). The description of the Goods and Services sets out the minimum requirements of the City. A person that submits a Proposal (the "Proponent") should prepare a Proposal that meets the minimum requirements, and may as it may choose, in addition, also include goods, services or terms that exceed the minimum requirements.

#### 1.2 Definitions

In this RFP the following definitions shall apply:

"BC Bid Website" means www.bcbid.gov.bc.ca;

"City" means the City of Surrey;

"City Representative" has the meaning set out in section 2.5;

"City Website" means www.surrey.ca;

"Closing Time" has the meaning set out in section 2.1;

"Contract" means a formal written contract between the City and a Preferred Proponent to undertake the Services, the preferred form of which is attached as Schedule B;

"Evaluation Team" means the team appointed by the City;

"Goods" has the meaning set out in Schedule A;

"Information Meeting" has the meaning set out in section 2.2;

"Preferred Proponent(s)" means the Proponent(s) selected by the Evaluation Team to enter into negotiations for a Contract;

"Proponent" means an entity that submits a Proposal;

"Proposal" means a proposal submitted in response to this RFP;

"RFP" means this Request for Proposals;

"Services" has the meaning set out in Schedule A;

"Site" means the place or places where the Goods are to be delivered and the Services are to be performed; and

**"Statement of Departures**" means Schedule C-1 to the form of Proposal attached as Schedule C.

#### 2. INSTRUCTIONS TO PROPONENTS

# 2.1 Closing Time and Address for Proposal Delivery

A Proposal should be labelled with the Proponent's name, RFP title and number. A Proposal should be submitted in the form attached to this RFP as Schedule C – Form of Proposal.

The Proponent may submit a Proposal either by email or in a hard copy, as follows:

# (a) Email

If the Proponent chooses to submit by email, the Proponent should submit the Proposal electronically in a single pdf file which must be received by the City by email at: <a href="mailto:purchasing@surrey.ca">purchasing@surrey.ca</a>

## on or before the following date and time

Time: 3:00 p.m., local time

Date: April 9, 2020

(the "Closing Time").

**PDF emailed Proposals are preferred** and the City will confirm receipt of emails. Note that the maximum file size the City can receive is 10Mb. If sending large email attachments, Proponents should phone [604-590-7274] to confirm receipt. A Proponent bears all risk that the City's computer equipment functions properly so that the Proposal is received on time.

#### (b) Hard Copy

If the Proponent chooses NOT to submit by email, the Proponent should submit one (1) original unbound Proposal and one (1) copies (two (2) in total) which must be received by the City at the office of:

Name: Richard D. Oppelt, Manager, Procurement Services

at the following location:

Address: Surrey City Hall

Finance Department – Procurement Services Section

Reception Counter, 5th Floor West

13450 - 104 Avenue, Surrey, B.C., Canada V3T 1V8

on or before the Closing Time.

# 2.2 Information Meeting

An information meeting may be hosted by the City Representative to discuss the City's requirements under this RFP (the "Information Meeting"). While attendance is at the discretion of Proponents, Proponents who do not attend will be deemed to have attended the Information Meeting and to have received all of the information given at the Information Meeting. At the time of issuance of this RFP a meeting has not been scheduled.

# 2.3 Late Proposals

Proposals submitted after the Closing Time will not be accepted or considered. Delays caused by any delivery, courier or mail service(s) may not be grounds for an extension of the Closing Time.

#### 2.4 Amendments to Proposals

Proposals may be revised by written amendment, delivered to the location set out in Section 2.1, at any time before the Closing Time but not after. An amendment should be signed by an authorized signatory of the Proponent in the same manner as provided by section 3.3. E-mailed amendments are permitted, but such amendment should show only the change to the proposal price(s) and should not disclose the actual proposal price(s). A Proponent bears all risk that the City's equipment functions properly so as to facilitate timely delivery of any amendment.

# 2.5 Inquiries

All inquiries related to this RFP should be directed in writing to the person named below (the "City Representative"). Information obtained from any person or source other than the City Representative may not be relied upon.

Name: Richard D. Oppelt, Manager, Procurement Services

Address: Surrey City Hall

Finance Department – Procurement Services Section

Reception Counter, 5<sup>th</sup> Floor West

13450 - 104 Avenue, Surrey, B.C., V3T 1V8, Canada

Business Fax: 604-599-0956

Business E-mail: purchasing@surrey.ca

Reference: 1220-030-2020-004

Inquiries should be made no later than 7 business days before Closing Time. The City reserves the right not to respond to inquiries made within 7 business days of the Closing Time. Inquiries and responses will be recorded and may be distributed to all Proponents at the discretion of the City.

Proponents finding discrepancies or omissions in the Contract or RFP, or having doubts as to the meaning or intent of any provision, should immediately notify the City Representative. If the City determines that an amendment is required to this RFP, the City Representative

will issue an addendum in accordance with section 2.6. No oral conversation will affect or modify the terms of this RFP or may be relied upon by any Proponent.

## 2.6 Addenda

If the City determines that an amendment is required to this RFP, the City Representative will issue a written addendum by posting it on the BC Bid Website at www.bcbid.gov.bc.ca (the "BC Bid Website") and the City Website at www.surrey.ca (the "City Website") that will form part of this RFP. No amendment of any kind to the RFP is effective unless it is posted in a formal written addendum on the City Website. Upon submitting a Proposal, Proponents will be deemed to have received notice of all addenda that are posted on the City Website.

# 2.7 Examination of Contract Documents and Site

Proponents will be deemed to have carefully examined the RFP, including all attached Schedules, the Contract and the Site (as applicable) prior to preparing and submitting a Proposal with respect to any and all facts which may influence a Proposal.

# 2.8 Opening of Proposals

The City intends to open Proposals in private but reserves the right to open Proposals in public at its sole discretion.

# 2.9 Status Inquiries

All inquiries related to the status of this RFP, including whether or not a Contract has been awarded, should be directed to the City Website and not to the City Representative.

# 3. PROPOSAL SUBMISSION FORM AND CONTENTS

#### 3.1 Package (Hard Copy)

If the Proponent chooses NOT to submit by email, the Proponent should submit a Proposal in a particular submittal format, to reduce paper, encourage our recycled product expectations, and reduce package bulk. Bulk from binders and large packages are unwanted. Vinyl plastic products are unwanted. The City also has an environmentally-preferable purchasing commitment, and seeks a package format to support the green expectations and initiatives of the City.

Please do not use any plastic or vinyl binders or folders. The City prefers simple, stapled paper copies. If a binder or folder is essential due to the size of your Proposal, they should be fully 100% recycled stock.

The City seeks and prefers submittals on 100% Post Consumer Fibre (PCF) paper, consistent with the City's policy and the City environmental practices.

Please double-side your Proposal.

# 3.2 Form of Proposal

Proponents should complete the form of Proposal attached as Schedule C, including Schedules C-1 to C-5. Proponents are encouraged to respond to the items listed in Schedules C-1 to C-5 in the order listed. Proponents are encouraged to use the forms provided and attach additional pages as necessary.

# 3.3 Signature

The legal name of the person or firm submitting the Proposal should be inserted in Schedule C. The Proposal should be signed by a person authorized to sign on behalf of the Proponent and include the following:

- (a) If the Proponent is a corporation then the full name of the corporation should be included, together with the names of authorized signatories. The Proposal should be executed by all of the authorized signatories or by one or more of them provided that a copy of the corporate resolution authorizing those persons to execute the Proposal on behalf of the corporation is submitted;
- (b) If the Proponent is a partnership or joint venture then the name of the partnership or joint venture and the name of each partner or joint venturer should be included, and each partner or joint venturer should sign personally (or, if one or more person(s) have signing authority for the partnership or joint venture, the partnership or joint venture should provide evidence to the satisfaction of the City that the person(s) signing have signing authority for the partnership or joint venture). If a partner or joint venturer is a corporation then such corporation should sign as indicated in subsection (a) above; or
- (c) If the Proponent is an individual, including a sole proprietorship, the name of the individual should be included.

#### 4. EVALUATION AND SELECTION

#### 4.1 Evaluation Team

The evaluation of Proposals will be undertaken on behalf of the City by the Evaluation Team. The Evaluation Team may consult with others including City staff members, third party contractors and references, as the Evaluation Team may in its discretion decide is required. The Evaluation Team will give a written recommendation for the selection of a Preferred Proponent or Preferred Proponents to the City.

# 4.2 Evaluation Criteria

The Evaluation Team will compare and evaluate all Proposals to determine the Proponent's strength and ability to provide the Services in order to determine the Proposal which is most advantageous to the City, using the following criteria:

# **Experience, Reputation and Resources**

The Evaluation Team will consider the Proponent's responses to items in Schedule C-2.

#### Technical

The Evaluation Team will consider the Proponent's responses to items in Schedule C-3 and Schedule C-4.

#### **Financial**

The Evaluation Team will consider the Proponent's response to Schedule C-5.

# **Statement of Departures**

The Evaluation Team will consider the Proponent's response to Schedule C-1.

The Evaluation Team will not be limited to the criteria referred to above, and the Evaluation Team may consider other criteria that the team identifies as relevant during the evaluation process. The Evaluation Team may apply the evaluation criteria on a comparative basis, evaluating the Proposals by comparing one Proponent's Proposal to another Proponent's Proposal. All criteria considered will be applied evenly and fairly to all Proposals.

The City's intent is to acquire the solution that provides the best value to the City and meets or exceeds the requirements identified in the RFP.

# 4.3 Discrepancies in Proponent's Financial Proposal

If there are any obvious discrepancies, errors or omissions in Schedule C-5 of a Proposal (Proponent's Financial Proposal), then the City shall be entitled to make obvious corrections, but only if, and to the extent, the corrections are apparent from the Proposal as submitted, and in particular:

- (a) if there is a discrepancy between a unit price and the extended total, then the unit prices shall be deemed to be correct, and corresponding corrections will be made to the extended totals:
- (b) if a unit price has been given but the corresponding extended total has been omitted, then the extended total will be calculated from the unit price and the estimated quantity;
- (c) if an extended total has been given but the corresponding unit price has been omitted, then the unit price will be calculated from the extended total and the estimated quantity.

# 4.4 Litigation

In addition to any other provision of this RFP, the City may, in its absolute discretion, reject a Proposal if the Proponent, or any officer or director of the Proponent submitting the Proposal, is or has been engaged directly or indirectly in a legal action against the City, its elected or appointed officers, representatives or employees in relation to any matter, or if the City has initiated legal action against any officers or directors of the Proponent.

In determining whether or not to reject a Proposal under this section, the City will consider whether the litigation is likely to affect the Proponent's ability to work with the City, its contractors and representatives and whether the City's experience with the Proponent indicates that there is a risk the City will incur increased staff and legal costs in the administration of the Contract if it is awarded to the Proponent.

#### 4.5 Additional Information

The Evaluation Team may, at its discretion, request clarifications or additional information from a Proponent with respect to any Proposal, and the Evaluation Team may make such requests to only selected Proponents. The Evaluation Team may consider such clarifications or additional information in evaluating a Proposal.

#### 4.6 Interviews

The Evaluation Team may, at its discretion, invite some or all of the Proponents to appear before the Evaluation Team to provide clarifications of their Proposals. In such event, the Evaluation Team will be entitled to consider the answers received in evaluating Proposals.

## 4.7 Multiple Preferred Proponents

The City reserves the right and discretion to divide up the Goods and Services, either by scope, geographic area, or other basis as the City may decide, and to select one or more Preferred Proponents to enter into discussions with the City for one or more Contracts to perform a portion or portions of the Goods and Services. If the City exercises its discretion to divide up the Services, the City will do so reasonably having regard for the RFP and the basis of Proposals.

In addition to any other provision of this RFP, Proposals may be evaluated on the basis of advantages and disadvantages to the City that might result or be achieved from the City dividing up the Goods and Services and entering into one or more Contracts with one or more Proponents.

# 4.8 Negotiation of Contract and Award

If the City selects a Preferred Proponent or Preferred Proponents, then it may:

- (a) enter into a Contract with the Preferred Proponent(s); or
- (b) enter into discussions with the Preferred Proponent(s) to attempt to finalize the terms of the Contract(s) including financial terms, and such discussions may include:
  - (1) clarification of any outstanding issues arising from the Preferred Proponent's Proposal;
  - (2) negotiation of amendments to the departures to the draft Contract, if any, proposed by the Preferred Proponent as set in Schedule C-1 to the Preferred Proponent's Proposal; and
  - (3) negotiation of amendments to the Preferred Proponent's price(s) as set out in Schedule C-5 to the Preferred Proponent's Proposal and/or scope of Services if:
    - (A) the Preferred Proponent's financial Proposal exceeds the City's approved budget, or
    - (B) the City reasonably concludes the Preferred Proponent's financial proposal includes a price(s) that is unbalanced, or
    - (C) a knowledgeable third party would judge that the Preferred Proponent's price(s) materially exceed a fair market price(s) for

services similar to the Goods and Services offered by the Preferred Proponent as described in the Preferred Proponent's Proposal; or

(c) if at any time the City reasonably forms the opinion that a mutually acceptable agreement is not likely to be reached within a reasonable time, give the Preferred Proponent(s) written notice to terminate discussions, in which event the City may then either open discussions with another Proponent or terminate this RFP and retain or obtain the Goods and Services in some other manner.

#### 5. GENERAL CONDITIONS

# 5.1 No City Obligation

This RFP is not a tender and does not commit the City in any way to select a Preferred Proponent, or to proceed to negotiations for a Contract, or to award any Contract and the City reserves the complete right to at any time reject all Proposals, and to terminate this RFP process.

# 5.2 Proponent's Expenses

Proposals, and for any meetings, negotiations or discussions with the City or its representatives and contractors, relating to or arising from this RFP. The City and its representatives, agents, contractors and advisors will not be liable to any Proponent for any claims, whether for costs, expenses, losses or damages, or loss of anticipated profits, or for any other matter whatsoever, incurred by the Proponent in preparing and submitting a Proposal, or participating in negotiations for a Contract, or other activity related to or arising out of this RFP.

# 5.3 No Contract

By submitting a Proposal and participating in the process as outlined in this RFP, Proponents expressly agree that no contract of any kind is formed under, or arises from this RFP, prior to the signing of a formal written Contract.

#### 5.4 Conflict of Interest

A Proponent shall disclose in its Proposal any actual or potential conflicts of interest and existing business relationships it may have with the City, its elected or appointed officials or employees. The City may rely on such disclosure.

#### 5.5 Solicitation of Council Members, City Staff and City Contractors

Proponents and their agents will not contact any member of the City Council, City staff or City contractors with respect to this RFP, other than the City Representative named in section 2.5, at any time prior to the award of a contract or the cancellation of this RFP.

# 5.6 Confidentiality

All submissions become the property of the City and will not be returned to the Proponent. All submissions will be held in confidence by the City unless otherwise required by law.

Proponents should be aware the City is a "public body" defined by and subject to the *Freedom of Information and Protection of Privacy Act* of British Columbia.

# 5.7 Reservation of Rights

The City reserves the right, in its sole and absolute discretion, to:

- (a) amend the scope of Services, modify, cancel or suspend the competitive selection process at any time for any reason;
- (b) accept or reject any Proposal, based on the Evaluation Criteria;
- (c) waive a defect or irregularity in a Proposals, and accept that Proposal;
- (d) reject or disqualify or not accept any or all Proposals, without any obligation compensation or reimbursement to any Proponent or any of its team members;
- (e) re-advertise for new Proposals, or enter into negotiations for the Services or for Services of a similar nature;
- (f) make any changes to the terms of the business opportunity described in this RFP:
- (g) negotiate any and all aspects of Proposals; and
- (h) extend, from time to time, and date, time period or deadline provided in this RFP, upon written notice to all Proponents.

## 5.8 Acceptance of Proposals

Notwithstanding anything to the contrary contained in the RFP or any other document, material or communication:

- (a) The City will not necessarily accept the Proposal with the lowest Proposal Price, or any Proposal, and the City reserves the right to reject any and all Proposals at any time, or cancel the RFP process, without further explanation and to accept any Proposal the City considers to be in any way advantageous to it. The City's acceptance of any Proposal is contingent on having sufficient funding for the solution and a Contract with a Proponent. Proposals containing qualifications will be considered to be non-conforming Proposals in that they will fail to conform to the requirements of the RFP documents and on that basis they may be disqualified or rejected. Nevertheless, the City may waive any non-compliance with the requirements of the RFP documents, specifications or any conditions, including, without limitation, the timing of delivery of anything required by these RFP documents, and the City, at its discretion, may consider non-conforming Proposals and accept a non-conforming Proposal.
- (b) Where the City is of the view, in its sole discretion, that there is an ambiguity or other discrepancy which cannot be discerned or resolved from examining the contents of the Proposal, then whether or not such an ambiguity or discrepancy actually exists on the face of the Proposal, the City may, prior to Contract award, solicit clarification from the Proponent or accept clarification from the Proponent on any aspect of its Proposal. Such clarification may include the acceptance of

any further documents or information which will then form part of the Proposal. The soliciting or accepting of such clarification (whether or not solicited) by the City will be without any duty or obligation on the City to advise any other Proponents or to allow them to vary their Proposal Prices as a result of the acceptance of clarification from any one or more Proponents and the City will have no liability to any other Proponent(s) as a result of such acceptance of clarification.

- (c) If the City considers that all Proposals are priced too high, it may reject them all.
- (d) The City, prior to awarding of any Contract, may negotiate with the Proponent presenting the lowest priced Proposal, or any Proponent, for changes in the solution, the materials, the specifications or any conditions, without having any duty or obligation to advise any other Proponents or to allow them to modify their Proposal, and the City will have no liability to any Proponent as a result of such negotiations or modifications.
- (e) The City and its representatives, agents, consultants and advisors will not be liable to any Proponent for any claims, whether for costs, expenses, losses, damages, or loss of anticipated profits, or for any other matter whatsoever, incurred by a Proponent in preparing and submitting a Proposal, or participating in negotiations for a final Contract, or other activity related to or arising out of this RFP, including in the event the City accepts a non-compliant Proposal or otherwise breaches the terms of this RFP.
- (f) A pre-award meeting may be conducted with the preferred Proponent prior to award to confirm project details and expectations of the City.
- (g) Proponents are solely responsible for their own expenses in preparing and submitting a Proposal, and for any meetings, negotiations or discussions with the City, or its representatives and consultants, relating to or arising from the RFP. The City will not be liable to any Proponent for any claims, whether for costs, expenses, losses or damages, or loss of anticipated profits, incurred by the Proponent in preparing and submitting a Proposal, or participating in negotiations for a contract, or other activity related to or arising out of this RFP.

#### SCHEDULE A

#### SPECIFICATIONS OF GOODS AND SCOPE OF SERVICES

The Goods and Services include without limitation the supply and delivery of material, the provision of skilled labour, and equipment to perform the Children's Basketball League and any other requirements.

A brief description of the Goods and Services include:

#### 1. PURPOSE

The City of Surrey (The City) is inviting Proponents to submit Proposals that provide a solution for the service delivery of recreational-level basketball league programs for children between six (6) to twelve (12) years of age at three (3) locations. The City is seeking an experienced and qualified contractor capable of successfully marketing, scheduling, developing, managing, delivering and evaluating high quality basketball league experiences for participants at the Cloverdale Recreation Centre, Guildford Recreation Centre and South Surrey Recreation and Arts Centre.

## 2. BACKGROUND

As the largest provider of community and recreation programs and services in Surrey, The City operates diverse, state of the art facilities where individuals, families and the community gather for improved health and well-being through social, learning, recreation and fitness opportunities.

The City creates opportunities that inspire participation, encourage connection, and foster lifelong learning and growth. The City believes in the power of recreation and play, and the lasting effects it has on building strong, vibrant communities - essential to the emotional, social, and physical well-being of everyone who lives here.

Recreational programs and services like a children's basketball league give community an opportunity to build relationships, participate, and learn. By working collaboratively with stakeholders, contractors and partners, the City's goal is to help children and youth reach their full potential. Through this, the City is committed to offering services that promote physical literacy and healthy child development.

A service such as this has been identified as a need based on historical participation in a similar program. The Service Agreement with the current contractor will expire at the end of June 2020 and it is The City's intention to have a seamless transition for the successful proponent to begin running a league that starts in September 2020.

#### 3. SCOPE OF SERVICES

The Proponent should provide overall management and oversight to the program including but not limited to marketing, program development, league scheduling, program delivery and evaluations necessary to operate up to a maximum of three (3) independent, high quality, co-ed recreational basketball league experiences for children

ages six (6) to twelve (12) as well as one (1) additional Girls Only league. Resources necessary to accomplish this include, employing coaching staff, program oversight and the organization of practices and league game-play

The league will appear on City of Surrey marketing including in the seasonal Recreation Guide and registration will be completed through The City's registration system. Gymnasium space is provided in each of the facility sites for the purpose of operating developmentally appropriate basketball league(s) for children. Each facility is prepared to host a children's basketball league program with a mixture of practices and game time which will serve the needs of the community.

The specific facilities and locations are:

- (a) The Cloverdale Recreation Centre (6188 176 Street, Surrey BC V3S 4E7) is a fully accessible facility that offers a variety of registered and drop-in programs. The facility is open seven (7) days per week and has amenities like three (3) gymnasiums, multi-purpose rooms, preschool spaces, a fitness centre and weekday food services.
- (b) The Guildford Recreation Centre (15105 105 Avenue, Surrey BC V3R 7G8) is an accessible multi-purpose facility that is open seven (7) days per week. This facility offers three (3) gymnasiums, a 50m Olympic sized swimming pool, fitness centre, senior's space and preschool spaces. This facility is also attached to the Guildford Public Library.
- (c) The South Surrey Recreation and Arts Centre (14601 20 Avenue, Surrey BC V4A 9P5) is an accessible facility that is open seven (7) days a week and offers three (3) gymnasiums, licensed preschool spaces, multi-purpose rooms, fitness centre, a dedicated arts space, community and youth lounges and a café.

# Schedule A-1: Example of Weekly Alloted Hours Fall, Winter and Spring

Cloverdale Recreation Centre		South Surrey Recreation and Arts Centre	Guildford Recreation Centre
Thursday 4:45pm-7:45pm		Monday 3:15pm-6:00pm	Monday 3:30pm-6:30pm
Saturday 4:00pm-7:00pm	ı	Sunday 11:15am-1:15pm	Saturday 12:00pm-3:00pm
Thursday 4:00pm-7:00pm Sunday 3:00pm-6:00pm	Girls Only		

Note: The above allotted times and days are subject to chage based on the City's operational need, approved facility rentals, facility usage and program registration.

#### The Proponent will:

- (a) Provide Services of the highest standard prevailing in the industry as to quality of service, with the intent that the Services should meet or exceed all reasonable requirements of users and City facilities on an efficient, courteous and competitive basis.
- (b) Offer co-ed leagues independent of each other at up to three (3) locations The Cloverdale Recreation Centre, Guildford Recreation Centre and South Surrey Recreation and Arts Centre.
- (c) Offer a Girls-Only league at the Cloverdale Recreation Centre.
- (d) Offer seasonal programs running in Fall (September to December), Winter (January to March) and Spring (April to June). There is no program offered in the summer (July/August).
- (e) Facilitate successful co-ed leagues that are made up of organized practice sessions as well as game play.
- (f) Demonstrate that the services delivered to participants are aligned with Canadian Sport for Life principles of physical literacy, Basketball Canada's Long Term Athlete Development Model and High Five Principles of Healthy Child Development.
- (g) Align program delivery with relevant City of Surrey Policies and Procedures.
- (h) Ensure a workforce of employees trained in High Five Principles of Healthy Development and First Aid (Emergency/Standard First Aid with CPR C). Additional NCCP training is an asset.
- (i) Ensure a workforce of employees with current Police Information Checks with Vulnerable Sector.
- (i) Market and promote.
- (k) Provide, and share the results of, quality assurance and evaluative practices for each program offered.
- (I) Address all comments, concerns or complaints from staff and/or patrons about the program in a timely and responsive manner. Target response times recommended.

# 4. PROJECT OUTCOMES

The focus of the Services will be to:

(a) Offer developmentally and age appropriate programs that promote Healthy, Engaged, Connected and Supported Children.

- (b) Offer a low barrier program that allows for the City's Leisure Access Program pricing for participants who qualify.
- (c) Encourage physical literacy, skill development and game play opportunities through FUNdamental and Learn to Train stages of Basketball Canada's Long Term Athlete Development Model.

#### 5. CONTRACTOR PERFORMANCE REVIEW

Contractor's performance will be evaluated by the City no less than annually on the following criteria:

- (a) Overall financial performance as compared to the previous year's performance adjusted for participantion variations. Actual figures compared to revenue projections will be compared to analyze variances.
- (b) Volume of customer complaints.
- (c) Registration and participation levels.
- (d) Evaluative feedback provided to the City through post-program online survey.
- (e) Adherence to relevant Policies and Procedures

#### 6. OPTIONAL SERVICES

The optional services as they relate to the operation of leagues may include:

(a) The sale of retail items (ex. League jersey's, basketballs, other) with the City's approval and through the City's registration system.

#### 7. PREFERRED QUALIFICATION REQUIREMENTS

The Proponent should possess:

- (a) More than five (5) years of successful operations experience in the delivery of children's recreational basketball programs which aligns with Basketball Canada's Long Term Athlete Development Model (LTAD) as developed by Canada Sport for Life. Specifically, a program aligning heavily with the FUNdamentals stage and some aspects of the Learn to Train stage.
- (b) More than three (3) years of successful operations experience in the delivery of a children's recreational basketball league which aligns with Basketball Canada's Long Term Athlete Development Model (LTAD) as developed by Canada Sport for Life. Specifically, a program aligning heavily with the FUNdamentals stage and some aspects of the Learn to Train stage.

- (c) Competent management services with proven capability to operate and respond effectively based on the City's operational needs and can provide a dedicated and stable work force with the necessary characteristics, knowledge, skills and ability for the service required and experience in the duties assigned to them.
- (d) Qualified employees with proper and sufficient training in the technical skills required to run the league as well as certification in High Five Principles of Healthy Child Development and First Aid (Emergency/Standard First Aid with CPR C).
- (e) Will be a financially viable company and be able to provide evidence of adequate financial resources and investment to provide the services as requested.

#### 8. TIMELINE

Timeline including notable dates pertaining to service delivery for initial term.

Date	Details			
May 11, 2020	Deadline for Fall 2020 program information. Details must be confirmed for each location.			
August 2020	Deadline for Policy and Procedure training for Coaches/Staff facilitating the leagues.			
September 2020	Leagues start – Fall season			
December 2020	Leagues end – Fall season			
January 2021	Leagues start – Winter season			
March 2021	Leagues end – Winter season			
April 2021	Leagues start – Spring season			
June 2021	Leagues end – Spring season			

Note: Some of the above dates may change subject to availability and as the needs of the project dictate

#### 9. PROGRAM FEES AND PROGRAM REVENUE

Registration fees per participant should not be a barrier to participation. Submissions should include the breakdown of a proposed fee per participant per season as well as a plan for fees over the course of the contract term including renewal years.

The City's Leisure Access Program is in place to ensure that qualifying families can access recreational activities and programs at a low cost. Recreation programs are

offered at a reduced rate (75% discount on regular program fee) for those that qualify for the Leisure Access Program. The City is asking for proposals that indicate agreement to Leisure Access Pricing for the course of the contract term.

The Children's Basketball League is a revenue sharing program. The City will pay the Contractor 60% of gross revenue related to league operations at the end of every quarter.

Any approved, additional items related to the basketball league that are processed through the City's registration system will not be subject to the aforementioned revenue split but will be subject to an administrative fee to be paid seasonally by the Contractor. This fee is to be determined in contract negotiation and/or as an amendment.

#### SCHEDULE B - DRAFT CONTRACT



# PROFESSIONAL SERVICES AGREEMENT

Title: CHILDREN'S BASKETBALL LEAGUE SERVICE DELIVERY

**Reference No.**: 1220-030-2020-004

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# APPENDIX 1 – SPECIFICATIONS OF GOODS AND SCOPE OF SERVICES

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**APPENDIX 4 – PERSONNEL AND SUB-CONTRACTORS** 

APPENDIX 5 – ADDITIONAL SERVICES

Title: Children's Basketball League Service Delivery

THIS AGREEMENT is dated for reference this \_\_\_\_\_ day of \_\_\_\_\_, 20\_\_\_.

AGREEMENT No.: 1220-030-2020-004

BETWEEN:

CITY OF SURREY
 13450 - 104 Avenue
 Surrey, B.C., V3T 1V8, Canada
 (the "City")

AND:

(Insert Full Legal Name and Address of Contractor)

**WHEREAS** the City and the Contractor wish to undertake this agreement with the Contractor providing the following Goods and Services:

# Children's Basketball League Service Delivery

**THEREFORE** in consideration of the payment of one (\$1.00) dollar and other good and valuable consideration paid by each of the parties to the other (the receipt and sufficiency of which is hereby acknowledged) the City and the Contractor agree as follows:

#### 1. INTERPRETATION

(the "Contractor")

#### 1.1 Definitions

In this agreement the following definitions apply:

"Dispute" has the meaning set out in section 14.1;

"Fees" has the meaning set out in section 5.1;

"Goods" has the meaning set out in section 2.1;

"Indemnitees" has the meaning set out in section 7.1;

"Invoice" has the meaning set out in section 5.2(a)

"Services" has the meaning set out in section 2.1;

"Term" has the meaning set out in section 2.5; and

"Time Schedule" has the meaning set out in section 2.6.

# 1.2 Appendices

The following attached Appendices are a part of this agreement:

Appendix 1 – Specifications of Goods and Scope of Services;

Appendix 2 – Fees and Payment;

Appendix 3 – Time Schedule;

Appendix 4 – Personnel and Sub-Contractors; and

Appendix 5 – Additional Services.

#### 2. GOODS AND SERVICES

#### 2.1 Goods and Services

The City hereby retains the Contractor to provide the Goods and Services as described generally in Appendix 1, including anything and everything required to be done for the fulfillment and completion of this agreement (the "Goods and Services").

## 2.2 Amendment of Goods and Services

The City may from time to time, by written notice to the Contractor, make changes to the Goods and Services. The Fees will be increased or decreased by written agreement of the City and the Contractor according to the rates set out in Appendix 2.

#### 2.3 Additional Goods and Services

The Contractor will, if requested in writing by the City, provide additional goods and perform additional services as may be listed in Appendix 5. The terms of this agreement will apply to any additional goods and services, and the fees for additional goods and services, and the time for the Contractor's performance, will generally correspond to the fees and time of performance as described in Appendices 2 and 3. The Contractor will not provide any additional goods and services in excess of the scope of services requested in writing by the City.

#### 2.4 Standard of Care

The Contractor will provide the Goods and perform the Services with that degree of care, skill and diligence normally provided by a qualified and experienced practitioner. The Contractor represents that it has the expertise, qualifications, resources and relevant experience to provide the Goods and Services.

#### 2.5 Term

The Contractor will provide the Goods and Services for the period commencing on September 1, 2020 (please note that detailed league information for the Fall 2020 season will need to be provided by May 11, 2020) and terminating on August 31, 2021 (the "Term").

The City may at any time prior to 30 days before the end of the Term, by written notice to the Contractor, extend the Term for a period of time not to exceed Four (4) one-year terms. If the City elects to extend the Term, the provisions of this agreement will remain in force, including the Fees, except where amended in writing by the parties.

#### 2.6 Time

The Contractor acknowledges that time is of the essence with respect to the provision of the Goods and performance of the Services and accordingly the Contractor will provide Goods and Services within the performance or completion dates or time periods (the "Time Schedule") as set out in Appendix 3, or as otherwise agreed to in writing by the City and the Contractor. If at any time the Contractor discovers that the Time Schedule cannot be met it will immediately advise the City in writing and provide a revised Time Schedule.

# 2.7 Warranty of Goods

NOT APPLICABLE

#### 3. PERSONNEL

#### 3.1 Qualified Personnel

The Contractor will provide only professional personnel who have the qualifications, experience and capabilities to provide the Goods and perform the Services.

#### 3.2 Listed Personnel and Sub-Contractors

The Contractor will provide the Goods and Services using the professional personnel and sub-contractors as may be listed in Appendix 4 and identified by the Contractor, and the Contractor will not remove any such listed personnel or sub-contractors from the Services without the prior written approval of the City.

# 3.3 Replacement of Personnel or Sub-Contractors

If the City reasonably objects to the performance, qualifications, experience or suitability of any of the Contractor's personnel or sub-contractors then the Contractor will, on written request from the City, replace such personnel or sub-contractors.

#### 3.4 Sub-Contractors and Assignment

Except as provided for in section 3.2, the Contractor will not engage any personnel or sub-contractors, or sub-contract or assign its obligations under this agreement, in whole or in part, without the prior written approval of the City.

# 3.5 Agreements with Sub-Contractors

The Contractor will preserve and protect the rights of the City with respect to any Services performed under sub-contract and incorporate the terms and conditions of this agreement into all sub-contracts as necessary to preserve the rights of the City under this agreement. The Contractor will be as fully responsible to the City for acts and omissions of sub-contractors and of persons directly or indirectly employed by them as for acts and omissions of persons directly employed by the Contractor.

#### 4. LIMITED AUTHORITY

# 4.1 Agent of City

The Contractor is not and this agreement does not render the Contractor an agent or employee of the City, and without limiting the above, the Contractor does not have authority to enter into any contract or reach any agreement on behalf of the City, except for the limited purposes as may be expressly set out in this agreement, or as necessary in order to provide the Goods and Services. The Contractor will make such lack of authority clear to all persons with whom the Contractor deals in the course of providing the Goods and Services. Every vehicle used by the Contractor in the course of providing the Goods and Services shall identify the Contractor by name and telephone number.

## 4.2 Independent Contractor

The Contractor is an independent contractor. This agreement does not create the relationship of employer and employee, a partnership, or a joint venture. The City will not control or direct the details, means or process by which the Contractor performs the Goods and Services. The Contractor will determine the number of days and hours of work required to properly and completely perform the Services. The Contractor is primarily responsible for performance of the Goods and Services and may not delegate or assign any Services to any other person except as provided for in section 3.4. The Contractor will be solely liable for the wages, fringe benefits, work schedules and work conditions of any partners, employees or sub-contractors.

#### 5. FEES

# 5.1 Payment for Goods and Services

The City will pay to the Contractor the fees as set out in Appendix 2 (the "Fees"). The unit prices and the lump sum prices for Goods and Services listed Appendix 2 of this agreement shall be full compensation for the supply and installation of the Goods and Services including, without limitation, storage, delivery, labour, traffic control, overhead costs and profit (excluding applicable taxes). For greater certainty, costs of general management, non-technical supporting services and general overhead are deemed to be covered by the Fees and will not be subject to additional payment by the City. Payment by the City of the Fees will be full payment for the Goods and Services and the Contractor will not be entitled to receive any additional payment from the City.

Please refer to Schedule A section 9 for detailed information on fees and revenue sharing.

# 5.2 Payment

Subject to any contrary provisions set out in Appendix 2:

- (a) the Contractor will receive quarterly reports indicating the breakdown of registration, total program revenue and percentage (60%) to be paid out to the Contractor. The Contractor will submit a quarterly invoice (the "Invoice") to the City requesting payment of the portion of the Fees and the Disbursements relating to the Goods and Services provided in the previous season, and including the following information:
  - (1) an invoice number;
  - (2) the Contractor's name, address and telephone number;

- (3) the City's reference number for the Goods and Services; P.O. # (to be advised)
- (4) the names, charge-out rates and number of hours worked in the previous month of all employees of the Contractor and any sub-contractors that have performed services during the previous month;
- (5) the percentage of the Goods and Services completed at the end of the previous month;
- (6) the total budget for the Goods and Services and the amount of the budget expended to the date of the Invoice;
- (7) taxes (if any);
- (8) grand total of the Invoice;
- (b) the Contractor will on request from the City provide receipts and invoices for all Disbursements claimed;
- (c) if the City reasonably determines that any portion of an Invoice is not payable then the City will so advise the Contractor;
- (d) the City will pay the portion of an Invoice which the City determines is payable within 30 days of the receipt of the Invoice, except the City may hold back from payments 10% of the amount the City determines is payable to the Contractor until such time as the Contractor provides its Final Report to the City; and
- (e) if the Contractor offers the City a cash discount for early payment, then the City may, at the City's sole discretion, pay the portion of an Invoice which the City determines is payable at any time after receipt of the Invoice.

Invoices will be submitted by the Contractor by mail to:

Name:			
Address:			

# 5.3 Disbursements

NOT APPLICABLE

#### 5.4 Records

The Contractor will prepare and maintain proper records related to the delivery of the Goods and Services, including records, receipts and invoices relating to Disbursements. On request from the City, the Contractor will make the records available open to audit examination by the City at any time during regular business hours during the time the Contractor is providing the Goods and Services and for a period of six years after the Goods are delivered and the Services are complete.

# 5.5 Goods not listed in Appendix 2

All replacement Goods not specifically listed in Appendix 2 but required will be supplied by the Contractor and invoiced to the City at cost plus < insert percentage discount ( \_\_\_\_%). > The Contractor shall submit, upon request by the City, actual supplier's invoices to establish the cost of the Goods.

#### 5.6 Units of Goods and Services

The estimated units of Goods and Services in Appendix 2 are for determination of the price only. The City does not guarantee that the actual amounts of Goods and Services of any unit class will correspond even approximately to the estimated units, but reserves the right to increase or decrease the amounts of any class or portion of the Goods and Services, or to omit portions of the Goods and Services that may be deemed necessary or expedient by the City. The Contractor shall make no claim for anticipated profits, for loss of profit, for damages, or for any extra payment whatsoever, because of any difference between the amount of actual Goods and Services furnished and the quantities stated in Appendix 2.

# 5.7 Personnel Hourly Rates

The personnel hourly rates in Appendix 2 shall include all overhead, profit and all small tools and other miscellaneous equipment normally required by tradesmen in their provision of the Goods and Services. No payment will be made for travel time to and from each site and such time shall not be included in the time measured for payment.

# 5.8 Equipment Hourly Rates

The equipment hourly rates in Appendix 2 shall include all overhead, profit and shall include operators, fuel, repairs, moving charges, etc. Time required for transportation of equipment to and from work sites within Surrey will be payable at the appropriate equipment hourly rates. Payment for time required to transport equipment into and out of the City's jurisdictional boundaries will not be payable.

# 5.9 Incidental Goods Supply

Goods provided to aid or assist in maintenance tasks and/or installation of new or replacement parts shall be considered incidental, and shall not be paid for separately by the City under Appendix 2.

#### 5.10 Non-Residents

If the Contractor is a non-resident of Canada and does not provide to the City a waiver of regulation letter, the City will withhold and remit to the appropriate governmental authority the greater of:

- (a) 15% of each payment due to the Contractor; or
- (b) the amount required under applicable tax legislation.

#### 6. CITY RESPONSIBILITIES

# 6.1 City Information

The City will, in co-operation with the Contractor, make efforts to make available to the Contractor information, surveys, reports and records which the City has in its possession that relate to the delivery of the Goods and Services. The Contractor will review any such material upon which the Contractor intends to rely and take reasonable steps to determine if that information is complete or accurate. The Contractor will assume all risks that the information is complete and accurate and the Contractor will advise the City in writing if in the Contractor's judgment the information is deficient or unreliable and undertake such new surveys and investigations as are necessary.

# 6.2 City Decisions

The City will in a timely manner make all decisions required under this agreement, examine documents submitted by the Contractor and respond to all requests for approval made by the Contractor pursuant to this agreement.

#### 6.3 Notice of Defect

If the City observes or otherwise becomes aware of any fault or defect in the delivery of the Goods or the provision of Services, it may notify the Contractor, but nothing in this agreement will be interpreted as giving the City the obligation to inspect or review the Contractor's performance with regards to delivering Goods or the provision of the Services.

#### 7. INSURANCE AND DAMAGES

# 7.1 Indemnity

The Contractor will indemnify and save harmless the City and all of its elected and appointed officials, officers, employees, servants, representatives and agents (collectively the "Indemnitees"), from and against all claims, demands, causes of action, suits, losses, damages and costs, liabilities, expenses and judgments (including all actual legal costs) for damage to or destruction or loss of property, including loss of use, and injury to or death of any person or persons which any of the Indemnitees incur, suffer or are put to arising out of or in connection with any failure, breach or non-performance by the Contractor of any obligation of this agreement, or any wrongful or negligent act or omission of the Contractor or any employee or agent of the Contractor.

# 7.2 Survival of Indemnity

The indemnity described in sections 7.1 and 12.4 will survive the termination or completion of this agreement and, notwithstanding such termination or completion, will continue in full force and effect for the benefit of the Indemnitees.

#### 7.3 Contractor's Insurance Policies

The Contractor will, without limiting its obligations or liabilities and at its own expense, provide and maintain throughout this agreement the following insurances in forms and amounts acceptable to the City from insurers licensed to conduct business in Canada:

(a) commercial general liability insurance on an occurrence basis, in an amount not less than five million (\$5,000,000) dollars inclusive per occurrence against death, bodily injury and property damage arising directly or indirectly out of the work or operations of the Contractor, its employees and agents. The insurance will include cross liability and severability of interests such that the coverage shall apply in the same manner and to the same extent as though a separate policy had been issued to each insured. The insurance will include, but not be limited to: premises and operators liability, broad form products and completed operations, owners and contractors protective liability, blanket contractual, employees as additional insureds, broad form property damage, non-owned automobile, contingent employers liability, broad form loss of use, personal injury, and incidental medical malpractice. The City will be added as additional insured;

- (b) professional errors and omissions insurance in an amount not less two million (\$2,000,000) dollars insuring all professionals providing the Services from liability resulting from errors or omissions in the performance of the Services, with a 12 month maintenance period, and
- (c) automobile liability insurance on all vehicles owned, operated or licensed in the name of the Contractor in an amount not less than three million (\$3,000,000) dollars per occurrence for bodily injury, death and damage to property.

# 7.4 Insurance Requirements

The Contractor will provide the City with evidence of the required insurance prior to the commencement of this agreement. Such evidence will be in the form of a completed certificate of insurance acceptable to the City. The Contractor will, on request from the City, provide certified copies of all of the Contractor's insurance policies providing coverage relating to the Services, including without limitation any professional liability insurance policies. All required insurance will be endorsed to provide the City with thirty (30) days advance written notice of cancellation or material change restricting coverage. To the extent the City has an insurable interest, the builder's risk policy will have the City as first loss payee. The Contractor will be responsible for deductible amounts under the insurance policies. All of the Contractor's insurance policies will be primary and not require the sharing of any loss by the City or any insurer of the City.

#### 7.5 Contractor Responsibilities

The Contractor acknowledges that any requirements by the City as to the amount of coverage under any policy of insurance will not constitute a representation by the City that the amount required is adequate and the Contractor acknowledges and agrees that the Contractor is solely responsible for obtaining and maintaining policies of insurance in adequate amounts. The insurance policy coverage limits shall not be construed as relieving the Contractor from responsibility for any amounts which may exceed these limits, for which the Contractor may be legally liable.

#### 7.6 Additional Insurance

The Contractor shall place and maintain, or cause any of its sub-contractors to place and maintain, such other insurance or amendments to the foregoing policies as the City may reasonably direct.

# 7.7 Waiver of Subrogation

The Contractor hereby waives all rights of recourse against the City for loss or damage to the Contractor's property.

#### 8. TERMINATION

# 8.1 By the City

The City may at any time and for any reason by written notice to the Contractor terminate this agreement before the completion of all the Goods and Services, such notice to be determined by the City at its sole discretion. Upon receipt of such notice, the Contractor will perform no further Goods and Services other than the work which is reasonably required to complete the Goods and Services. Despite any other provision of this agreement, if the City terminates this agreement before the completion of all the Goods and Services, the City will pay to the Contractor all amounts

owing under this agreement for Goods and Services provided by the Contractor up to and including the date of termination, plus reasonable termination costs in the amount as determined by the City in its sole discretion. Upon payment of such amounts no other or additional payment will be owed by the City to the Contractor, and, for certainty, no amount will be owing on account of lost profits relating to the portion of the Goods and Services not performed or other profit opportunities.

#### 8.2 Termination for Cause

The City may terminate this agreement for cause as follows:

- (a) If the Contractor is adjudged bankrupt, or makes a general assignment for the benefit of creditors because of its insolvency, or if a receiver is appointed because of its insolvency, the City may, without prejudice to any other right or remedy the City may have, terminate this agreement by giving the Contractor or receiver or trustee in bankruptcy written notice; or
- (b) If the Contractor is in breach of any term or condition of this agreement, and such breach is not remedied to the reasonable satisfaction of the City within 5 days after delivery of written notice from the City to the Contractor, then the City may, without prejudice to any other right or remedy the City may have, terminate this agreement by giving the Contractor further written notice.

If the City terminates this agreement as provided by this Section, then the City may:

- (c) enter into contracts, as it in its sole discretion sees fit, with other persons to complete the Goods and Services;
- (d) withhold payment of any amount owing to the Contractor under this agreement for the performance of the Goods and Services;
- (e) set-off the total cost of completing the Goods and Services incurred by the City against any amounts owing to the Contractor under this agreement, and at the completion of the Goods and Services pay to the Contractor any balance remaining; and
- (f) if the total cost to complete the Goods and Services exceeds the amount owing to the Contractor, charge the Contractor the balance, which amount the Contractor will forthwith pay.

# 8.3 Curing Defaults

If the Contractor is in default of any of its obligations under this agreement, then the City may without terminating this agreement, upon 5 days written notice to the Contractor, remedy the default and set-off all costs and expenses of such remedy against any amounts owing to the Contractor. Nothing in this agreement will be interpreted or construed to mean that the City has any duty or obligation to remedy any default of the Contractor.

#### 9. APPLICABLE LAWS, BUILDING CODES AND BY-LAWS

#### 9.1 Applicable Laws

This agreement will be governed by and construed in accordance with the laws of the Province of British Columbia. The City and the Contractor accept the jurisdiction of the courts of British Columbia and agree that any action under this agreement be brought in such courts.

# 9.2 Codes and By-Laws

The Contractor will provide the Goods and Services in full compliance with all applicable laws, building codes and regulations.

## 9.3 Interpretation of Codes

The Contractor will, as a qualified and experienced professional, interpret applicable codes, laws and regulations applicable to the performance of the Goods and Services. If an authority having jurisdiction imposes an interpretation which the Contractor could not reasonably have verified or foreseen prior to entering into this agreement, then the City will pay the additional costs, if any, of making alterations so as to conform to the required interpretation.

#### 10. CONFIDENTIALITY AND DISCLOSURE OF INFORMATION

#### 10.1 No Disclosure

Except as provided for by law or otherwise by this agreement, the Contractor will keep strictly confidential any information supplied to, obtained by, or which comes to the knowledge of the Contractor as a result of the performance of the Goods and Services and this agreement, and will not, without the prior express written consent of the City, publish, release, disclose or permit to be disclosed any such information to any person or corporation, either before, during or after termination of this agreement, except as reasonably required to complete the Goods and Services.

# 10.2 Freedom of Information and Protection of Privacy Act

The Contractor acknowledges that the City is subject to the *Freedom of Information and Protection of Privacy Act* of British Columbia and agrees to any disclosure of information by the City required by law.

#### 10.3 Return of Property

The Contractor agrees to return to the City all of the City's property at the completion of this agreement, including any and all copies or originals of reports provided by the City.

#### 11. USE OF WORK PRODUCT

The Contractor hereby sells, assigns and transfers to the City the right, title and interest required for the City to use and receive the benefit of all the reports, drawings, plans, designs, models, specifications, computer software, concepts, products, designs or processes or other such work product produced by or resulting from the Services rendered by the Contractor.

# 12. WORKERS' COMPENSATION BOARD AND OCCUPATIONAL HEALTH AND SAFETY

12.1 The Contractor agrees that it shall, at its own expense, procure and carry, or cause to be procured, carried and paid for, full Workers' Compensation Board coverage for itself and all workers, employees, servants and others engaged in the supply of the Goods and Services. The Contractor agrees that the City has the unfettered right to set off the amount of the unpaid premiums and assessments for the Workers' Compensation Board coverage against any monies owing by the City to the Contractor. The City will have the right to

- withhold payment under this agreement until the Workers' Compensation Board premiums, assessments or penalties in respect of the Goods and Services have been paid in full.
- 12.2 The Contractor will provide the City with the Contractor's Workers' Compensation Board registration number and a letter from the Workers' Compensation Board confirming that the Contractor is registered in good standing with the Workers' Compensation Board and that all assessments have been paid to the date thereof prior to the City having any obligations to pay monies under this agreement.
- 12.3 The Contractor agrees that it is the prime contractor for the Services as defined in the Workers Compensation Act. The Contractor will have a safety program in place that meets the requirements of the Workers' Compensation Board Occupational Health and Safety Regulation and the Workers Compensation Act. As prime contractor, the Contractor will be responsible for appointing a qualified coordinator for insuring the health and safety activities for the location of the Services. That person will be the person so identified in Appendix 4 of this agreement, and the Contractor will advise the City immediately in writing if the name or contact number of the qualified coordinator changes.
- 12.4 Without limiting the generality of any other indemnities granted by the Contractor in this agreement, the Contractor shall indemnify and save harmless the Indemnitees from and against all claims, demands, causes of action, suits, losses, damages, costs, liabilities, expenses, judgements, penalties and proceedings (including all actual legal costs) which any of the Indemnitees incur, suffer or are put to arising out of or in any way related to unpaid Workers' Compensation Board assessments owing from any person or corporation engaged in the performance of this agreement or arising out of or in any way related to the failure to observe safety rules, regulations and practices of the Workers' Compensation Board, including penalties levied by the Workers' Compensation Board.
- 12.5 The Contractor will ensure compliance with and conform to all health and safety laws, by-laws or regulations of the Province of British Columbia, including without limitation the *Workers Compensations Act* and Regulations pursuant thereto.
- 12.6 The City may, on twenty-four (24) hours written notice to the Contractor, install devices or rectify any conditions creating an immediate hazard existing that would be likely to result in injury to any person. However, in no case will the City be responsible to ascertaining or discovering, through inspections or review of the operations of the Contractor or otherwise, any deficiency or immediate hazard.
- 12.7 The Contractor understands and undertakes to comply with all Workers' Compensation Board Occupational Health and Safety Regulations for hazardous materials and substances, and in particular with the "Workplace Hazardous Materials Information System (WHMIS)" Regulations. All "Material Safety Data Sheets (MSDS)" shall be shipped along with the Goods and any future MSDS updates will be forwarded.

#### 13. BUSINESS LICENSE

The Contractor will obtain and maintain throughout the term of this agreement a valid City of Surrey business license.

#### 14. DISPUTE RESOLUTION

## 14.1 Dispute Resolution Procedures

The parties will make reasonable efforts to resolve any dispute, claim, or controversy arising out of this agreement or related to this agreement ("**Dispute**") using the dispute resolution procedures set out in this section 14.

#### (a) Negotiation

The parties will make reasonable efforts to resolve any Dispute by amicable negotiations and will provide frank, candid and timely disclosure of all relevant facts, information and documents to facilitate negotiations.

# (b) Mediation

If all or any portion of a Dispute cannot be resolved by good faith negotiations within 30 days, either party may by notice to the other party refer the matter to mediation. Within 7 days of delivery of the notice, the parties will mutually appoint a mediator. If the parties fail to agree on the appointment of the mediator, then either party may apply to the British Columbia International Commercial Arbitration Centre for appointment of a mediator. The parties will continue to negotiate in good faith to resolve the Dispute with the assistance of the mediator. The place of mediation will be Surrey, British Columbia. Each party will equally bear the costs of the mediator and other out-of-pocket costs, and each party will bear its own costs of participating in the mediation.

# (c) <u>Litigation</u>

If within 90 days of the request for mediation the Dispute is not settled, or if the mediator advises that there is no reasonable possibility of the parties reaching a negotiated resolution, then either party may without further notice commence litigation.

#### 15. JURISDICTION AND COUNCIL NON-APPROPRIATION

- 15.1 Nothing in this agreement limits or abrogates, or will be deemed to limit or abrogate, the jurisdiction of the Council of the City in the exercise of its powers, rights or obligations under any public or private statute, regulation or by-law or other enactment.
- 15.2 The Contractor recognizes and agrees that the City cannot make financial commitments beyond the City's current fiscal year. The City will annually make bonafide requests for appropriation of sufficient funds to cover all payments covered by this agreement. If City Council does not appropriate funds, or appropriates insufficient funds, the City will notify the Contractor of its intention to terminate or reduce the services so affected within 30 days after the non-appropriation becomes final. Such termination shall take effect 30 days from the date of notification, shall not constitute an event of default and shall relieve the City, its officers and employees, from any responsibility or liability for the payment of any further amounts under this agreement.

#### 16. GENERAL

## 16.1 Entire Agreement

This agreement, including the Appendices and any other documents expressly referred to in this agreement as being a part of this agreement, contains the entire agreement of the parties regarding the provision of the Goods and Services and no understandings or agreements, oral or otherwise, exist between the parties except as expressly set out in this agreement. This agreement supersedes and cancels all previous agreements between the parties relating to the provision of the Goods and Services.

#### 16.2 Amendment

This agreement may be amended only by agreement in writing, signed by both parties.

#### 16.3 Contractor Terms Rejected

In the event that the Contractor issues an invoice, packing slip, sales receipt, or any like document to the City, the City accepts the document on the express condition that any terms and conditions in it which constitute terms and conditions which are in addition to or which establish conflicting terms and conditions to those set out in this agreement are expressly rejected by the City.

#### 16.4 Survival of Obligations

All of the Contractor's obligations to perform the Goods and Services in a professional and proper manner will survive the termination or completion of this agreement.

#### 16.5 Cumulative Remedies

The City's remedies under this agreement are cumulative and in addition to any right or remedy which may be available to the City at law or in equity.

#### 16.6 Notices

Any notice, report or other document that either party may be required or may wish to give to the other should be in writing, unless otherwise provided for, and will be deemed to be validly given to and received by the addressee, if delivered personally, on the date of such personal delivery, if delivered by facsimile, on transmission, or if by mail, five calendar days after posting. The addresses for delivery will be as follows:

# (a) The City:

City of Surrey

Parks, Recreation and Culture/Community and Recreation Services

13450 – 104 Avenue, Surrey, B.C., Canada V3T 1V8

Attention: Arielle Patterson

**Facility Operations Manager** 

Business Fax No.: 604-574-8110

Business Email: atpatterson@surrey.ca

(b) The Contractor:

<m insert name and address>

Attention: < imsert contact name>

<m insert title>

Business Fax No.: < insert>
Business Email: < insert>

## 16.7 Unenforceability

If any provision of this agreement is invalid or unenforceable, it will be severed from the agreement and will not affect the enforceability or validity of the remaining provisions of the agreement.

# 16.8 Headings

The headings in this agreement are inserted for convenience of reference only and will not form part of nor affect the interpretation of this agreement.

## 16.9 Singular, Plural and Gender

Wherever the singular, plural, masculine, feminine or neuter is used throughout this agreement the same will be construed as meaning the singular, plural, masculine, feminine, neuter or body corporate where the context so requires.

#### 16.10 Waiver

No waiver by either party of any breach by the other party of any of its covenants, obligations and agreements will be a waiver of any subsequent breach or of any other covenant, obligation or agreement, nor will any forbearance to seek a remedy for any breach be a waiver of any rights and remedies with respect to such or any subsequent breach.

#### 16.11 Signature

This agreement may be executed in one or more counterparts all of which when taken together will constitute one and the same agreement, and one or more of the counterparts may be delivered by fax or PDF email transmission.

#### 16.12 Enurement

This agreement shall enure to the benefit of and be binding upon the respective successors and permitted assigns of the City and the Contractor.

**IN WITNESS WHEREOF** the parties hereto have executed this Agreement on the day and year first above written.

CITY OF SURREY	
I/We have the authority to bind the City.	
(Signature of Authorized Signatory)	
(Print Name and Position of Authorized Signatory)	
[INSERT NAME OF CONTRACTOR]	
I/We have the authority to bind the Contractor.	
(Legal Name of Contractor)	
(Signature of Authorized Signatory)	(Signature of Authorized Signatory)
(Print Name and Position of Authorized Signatory)	(Print Name and Position of Authorized Signatory)

Updated: October 18, 2016

MAY 21, 2009

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# (APPENDICES 1 THROUGH 5 WILL BE INSERTED LATER WHEN AN AGREEMENT IS ASSEMBLED FOR EXECUTION INCLUDING INFORMATION FROM THE RFP AND SUCCESSFUL PROPOSAL.)

### APPENDIX 1 – SPECIFICATIONS OF GOODS AND SCOPE OF SERVICES

**APPENDIX 2 - FEES AND PAYMENT** 

**APPENDIX 3 – TIME SCHEDULE** 

APPENDIX 4 - PERSONNEL AND SUB-CONTRACTORS

**APPENDIX 5 – ADDITIONAL SERVICES** 

#### SCHEDULE C - FORM OF PROPOSAL

RFP Project Title: Children's Basketball League Service Delivery

RFP Reference No.: 1220-030-2020-004

<b>Legal Name of Proponent:</b>	
Contact Person and Title:	
Contact Ferson and Title.	
Business Address:	
Business Telephone:	
Business Fax:	
Business E-Mail Address:	
TO:	

City Representative: Richard D. Oppelt, Manager, Procurement Services

Address: Surrey City Hall

Finance Department – Procurement Services Section

Reception Counter, 5th Floor West

13450 - 104 Avenue, Surrey, B.C., V3T 1V8, Canada

Email for PDF Files: purchasing@surrey.ca

Dear Sir:

- 1.0 I/We, the undersigned duly authorized representative of the Proponent, having received and carefully reviewed all of the Proposal documents, including the RFP and any issued addenda posted on the City Website and BC Bid Website, and having full knowledge of the Goods and Services required, and having fully informed ourselves as to the intent, difficulties, facilities and local conditions attendant to performing the Goods and Services, submit this Proposal in response to the RFP.
- **2.0 I/We confirm** having full knowledge that the City reserves the right to divide up the Goods and Services by type of work, or other basis as the City may decide, and to select one or more Preferred Proponents to enter into discussions with the City for one or more agreements to perform a portion or portions of the Goods and Services.
- **3.0 I/We confirm** that the following schedules are attached to and form a part of this Proposal:

Schedule C-1 – Statement of Departures:

Schedule C-2 – Proponent's Experience, Reputation and Resources;

Schedule C-3 – Proponent's Technical Proposal (Services);

Schedule C-4 – Proponent's Technical Proposal (Time Schedule); and

Schedule C-5 – Proponent's Financial Proposal.

- **4.0 I/We confirm** that this proposal is accurate and true to best of my/our knowledge.
- 1/We confirm that, if I/we am/are awarded the agreement, I/we will at all times be the "prime contractor" as provided by the Worker's Compensation Act (British Columbia) with respect to the Goods and Services. I/we further confirm that if I/we become aware that another contractor at the place(s) of the Goods and Services has been designated as the "prime contractor", I/we will notify the City immediately, and I/we will indemnify and hold the City harmless against any claims, demands, losses, damages, costs, liabilities or expenses suffered by the City in connection with any failure to so notify the City.

This Proposal is submitted by this [day] day of [month], [year].

I/We have the authority to bind the Proponent.

(Legal Name of Proponent)	
(Signature of Authorized Signatory)	(Signature of Authorized Signatory)
(Print Name and Position of Authorized Signatory)	(Print Name and Position of Authorized Signatory)

## **SCHEDULE C-1 - STATEMENT OF DEPARTURES**

I/We have reviewed the proposed agreement attached to the RFP as Schedule "B". If requested by the City, I/we would be prepared to enter into that agreement, amended by

1.

	on Requested Departure(s) / Alternative(s)
	City of Surrey requires that the successful Proponent have the following in place commencing the Services:
(a)	Workers' Compensation Board coverage in good standing and further, if "Owner Operator" is involved, personal operator protection (P.O.P.) will provided,
(b)	Workers' Compensation Registration Number and Cont Prime Contractor qualified coordinator is Name: and Cont Number:;
(c)	<u>Insurance</u> coverage for the amounts required in the proposed agreement as minimum, naming the City as additional insured and generally in compliance verthe City's sample insurance certificate form available on the City's Webs at <a href="https://www.surrey.ca">www.surrey.ca</a> search Standard Certificate of Insurance;
(d) (e)	City of Surrey or Intermunicipal <u>business license Number</u> :  If the Proponent's Goods and Services are subject to GST, the Proponent's GNumber is; and
(f)	If the Proponent is a company, the <u>company name</u> indicated above is <u>registe</u> with the Registrar of Companies in the Province of British Columbia, Cana Incorporation Number
	the date of this Proposal, we advise that we have the ability to meet all of the e requirements <b>except as follows</b> (list, if any):
Sect	on Requested Departure(s) / Alternative(s)
	offer the following alternates to improve the Services described in the RFP (lis
any):	

4.	The Proponent acknowledges that the departures it has requested in Sections 1, 2 and 3 of this Schedule C-1 will not form part of the agreement unless and until the City agrees to them in writing by initialling or otherwise specifically consenting in writing to be bound by any of them.

### SCHEDULE C-2 - PROPONENT'S EXPERIENCE, REPUTATION AND RESOURCES

Proponents should provide information on the following (use the spaces provided and/or attach additional pages, if necessary):

- (i) Location of primary business, branch locations, background, stability, structure of the Proponent and number of years business has been operational;
- (ii) Proponent's relevant experience and qualifications in delivering Goods and Services similar to those required by the RFP;
- (iii) Proponent's demonstrated ability to provide the Goods and Services;
- (iv) Proponent's equipment resources, capability and capacity, as relevant (including equipment resources under the Proponent's control, equipment resources to be rented, and equipment resources to be purchased);
- (v) Proponent's references (name and telephone number). The City's preference is to have a minimum of three references;
- (vi) Proponent's financial strength (with evidence such as financial statements, bank references);
- (vii) Describe any difficulties or challenges you might anticipate in providing the Goods and Services to the City and how you would plan to manage these;
- (viii) Proponents should provide information on the background and experience of all key personnel proposed to undertake the Services (use the spaces provided and/or attach additional pages, if necessary):

#### **Key Personnel**

Name:	
Experience:	
Dates: Project Name:	
Responsibility:	
Dates:	
Project Name: Responsibility:	
-	
Dates: Project Name:	
Responsibility:	

(viiii)	(viiii) Proponents should provide the following information on the background and experience of all sub-contractors proposed to undertake a portion of the Goods and Services (use the spaces provided and/or attach additional pages, if necessary):							
	PTION OF VICES	SUB- CONTRACTORS NAME	YEARS OF WORKING WITH PROPONENT	TELEPHONE NUMBER AND EMAIL				

## SCHEDULE C-3 - PROPONENT'S TECHNICAL PROPOSAL (SERVICES)

Proponents should provide the following (use the spaces provided and/or attach additional pages, if necessary):

- (i) a narrative that illustrates an understanding of the City's requirements for Goods and Services;
- (ii) a description of the general approach and methodology that the Proponent would take in providing the Goods and Services including specifications and requirements;
- (iii) a narrative that illustrates how the Proponent will provide the Goods and perform the Services, and accomplish required objectives within the City's schedule;
- (iv) a description of the standards to be met by the Proponent in providing the Goods and Services;
- (v) a list of reports that you would anticipate providing the City's management team, including their relationship to project milestones and the method of delivery (electronic, paper, e-mail, other);
- (vi) Value Added Services: The Proponent should provide a description of value added, innovative ideas and unique services that the Proponent can offer to to implement the City's requirements relevant to the scope of Services described in this RFP. Unless otherwise stated, it is understood that there are no extra costs for these services;

(vii)	•	structure e of division	•	location	including	breakdown	of	practices,	game-play
•									

## SCHEDULE C-4 - PROPONENT'S TECHNICAL PROPOSAL (TIME SCHEDULE)

The City encourages responses that demonstrate a thorough understanding of the nature of the work and what the Proponent must do to get the work done properly. To this end, Proponents should provide an estimated project schedule, with major item descriptions and time indicating a commitment to perform the Services within the time specified (use the spaces provided and/or attach additional pages, if necessary).

MILESTONE DATES	

ACTIVITY	SCHEDULE									
	1	2	3	4	5	6	7	8	9	10
					2					
			$\Box$	15	4					
	$\Lambda M$	り	15	ساد						
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## SCHEDULE C-5 - PROPONENT'S FINANCIAL PROPOSAL

Indicate the Proponent's proposed fee (excluding GST), and the basis of calculation (use the spaces provided and/or attach additional pages, if necessary) as follows (as applicable):

- (i) monthly fee;
- (ii) hourly rates for all team members if payment is to be made on an hourly basis; or
- (iii) lump sum fee

Proponents should complete the following tables setting out the all-inclusive hourly rates including overhead, profit, small tools and work vehicles (trucks/vans) for approved extras/credits for all applicable categories of labour (use the spaces provided and/or attach additional pages, if necessary):

Table 1 - Schedule of Labour Rates:

Labour Category	Straight Time/hr (Plus GST)	Overtime Rate/hr (Plus GST)
Administrative staff		
2. Coaches		
3. Other		

Table 2 – Schedule of Equipment Rates:

No.	Equipment Description	Hourly Rate
		\$
		\$

Proponents should set out in their Proposal, the proposed fee structure (excluding GST) and provide a breakdown of the <u>budget</u> including a breakdown of the program cost per participant and the basis of calculation.

Table 3 – Schedule of Program Fee Rates:

A	For Years	Annual Pecrentage of Gross Revenue Payable to The Contractor from Registrations (%)	Proposed Regi Participant Per	stration Fee Per Season
	2020	60	\$	
	2021	60	* [[V] ]	
	2022	60	\$111	
	2023	60		
	2024	60	\$	
В	Description of oth	er proposed fees	Amount	Optional or Mandatory
			\$	
			\$	
С	Outline any Value	Added Benefits that w	ill Benefit the Cit	ty or the Community

DISBUR	SEMENTS
Additio	nal Expenses:
Additio	nal Expenses:
The pro included	nal Expenses:  posed Contract attached as Schedule "B" to the RFP provides that expenses are to within the fee, other than the expenses listed in the Contract as disbursem of disbursements are to be shown in the chart above. Please indicate any expeuld be payable in addition to the proposed fee and proposed disbursements se
The pro included Details that wor	posed Contract attached as Schedule "B" to the RFP provides that expenses are to within the fee, other than the expenses listed in the Contract as disbursem of disbursements are to be shown in the chart above. Please indicate any expe
The pro included Details that wor	posed Contract attached as Schedule "B" to the RFP provides that expenses are to within the fee, other than the expenses listed in the Contract as disbursem of disbursements are to be shown in the chart above. Please indicate any expe
The proincluded Details that wor above:	posed Contract attached as Schedule "B" to the RFP provides that expenses are to within the fee, other than the expenses listed in the Contract as disbursem of disbursements are to be shown in the chart above. Please indicate any expe
The proincluded Details that work above:	posed Contract attached as Schedule "B" to the RFP provides that expenses are to within the fee, other than the expenses listed in the Contract as disbursem of disbursements are to be shown in the chart above. Please indicate any expeuld be payable in addition to the proposed fee and proposed disbursements se
The proincluded Details that work above:	posed Contract attached as Schedule "B" to the RFP provides that expenses are followithin the fee, other than the expenses listed in the Contract as disbursem of disbursements are to be shown in the chart above. Please indicate any expected be payable in addition to the proposed fee and proposed disbursements see November 2016