

NO: **R088**

COUNCIL DATE: **May 25, 2015**

REGULAR COUNCIL

TO: **Mayor & Council**

DATE: **May 8, 2015**

FROM: **General Manager, Finance & Technology**

FILE: **1075-01**

SUBJECT: **Microsoft Volume Licensing and Maintenance Agreements**

RECOMMENDATION

The Finance & Technology Department recommends that Council:

1. Approve the renewal of volume licensing and maintenance agreements, for three (3) years effective July 1, 2015, with Microsoft Corporation to provision software maintenance and licensing for the City's computers and servers, under the BC Government Broader Public Sector agreement; and
2. Set the expenditure authorization limit for Microsoft Corporation at a total cost of up to \$2,700,000 plus taxes.

BACKGROUND

In 2008, Council considered Corporate Report #R087 and authorized staff to proceed with a contract for the purchase of new operating system software from Microsoft for all of the City's workstations. The established contract was for 4 years with a renewal date of June 30, 2012. Council further considered Corporate Report #R179, resulting in an established contract for 3 years with a renewal date of June 30, 2015.

DISCUSSION

The BC Government continues to hold a negotiated relationship with Microsoft Corporation using a framework that can be extended to other public sector organizations including local governments. The BC Government approached its Microsoft negotiations with the goal of improved customer service. It also had the intention of lowering costs for the public sector more broadly, including municipalities, to align systems across entities to assist with information transfer and expedite workflow. The Broader Public Sector agreement includes the maximum available discount and significant benefits.

It is the intention of the City to renew its Microsoft Enterprise Agreement for a three (3) year term, as well as an annually-renewed Academic Select Plus Agreement for three (3) years. Funding is available within the Corporate Information Technology Capital Program to support the recommendation of this report.

CONCLUSION

Based on the above discussion, it is recommended that Council:

- Authorize staff to renew the City's volume licensing and maintenance agreements with Microsoft Corporation, under the BC Government Broader Public Sector agreement; and
- Set the expenditure authorization limit for Microsoft Corporation at a total cost of up to \$2,700,000 plus taxes.

Vivienne Wilke, CGA
General Manager,
Finance & Technology