

NO: **R084**

COUNCIL DATE: **May 25, 2015**

REGULAR COUNCIL

TO: **Mayor & Council**

DATE: **May 21, 2015**

FROM: **General Manager, Engineering**

FILE: **2320-20**

SUBJECT: **Award of Contract RFQ 1220-040-2015-046 for Thermoplastic Pavement Marking**

RECOMMENDATION

The Engineering Department recommends that Council:

1. Award RFQ 1220-040-2015-046 to Sutton Road Marking Ltd. (SRM) in the amount of \$504,525.00, per year, including GST, for Thermoplastic Pavement Marking on an annual basis over a maximum of up to a three (3)-year period; and
2. That the General Manager, Engineering or his designate be authorized to approve and release payments under this Contract up to the annual expenditure authorization limit, which is hereby set at \$555,000.00 (including contingencies and GST).

SCOPE OF WORK

This contract involves the maintenance of the City's existing thermoplastic pavement markings throughout the City as well as the installation of new markings as may be required, i.e., new signalized intersections, new crosswalks, etc.

Thermoplastics has demonstrated a long service life of typically 3 to 5 years before it wears and fades compared to 1-year life for painted pavement markings. Thermoplastic is also highly reflective compared to painted pavement markings.

The application of thermoplastic pavement marking is the standard used by the City for transversal pavement markings at major intersections throughout Surrey. The application typically includes crosswalks, stop bars and arrows. It can also include longitudinal pavement markings such as lane, shoulder and centre lines in very high traffic volume locations where the long service life of thermoplastic reduces the premature wear/fading of the pavement markings.

Term

The agreement is for a (1) one-year term with (2) two (1) one-year extension options available to the City at its sole discretion. Should the contract be extended for the second and third term, the unit prices and contract value will be adjusted as per the Consumer Price Index for Vancouver. The contractor's performance will be evaluated prior to the end of each (1) one-year term with such information being taken into account with respect to exercising the renewal option for the subsequent year.

DISCUSSION

The City advertised RFQ 1220-040-2015-046 for Thermoplastic Pavement Marking on the City's website and on the BC Bid website.

The City received responses from 2 proponents: Sutton Road Markings Ltd. and Superior City Services Ltd. Their respective cost proposal to perform the work is reflected in the table below.

Contractor	Quoted Amount Including Taxes	Corrected Amount
1. Sutton Road Marking Ltd.	\$504,525.00	No Change
2. Superior City Services Ltd.	\$3,715,897.25	No Change

EVALUTION

The evaluation included consideration of the contractor's experience, reputation, resources and technical and financial review. This process is consistent with the City's competitive procurement policy. All RFQ submissions were reviewed for accuracy and completeness. No errors were found.

Sutton Road Marking (SRM) is the incumbent thermoplastic pavement marking contractor to the City. They have been in business since 1992. The City has had extensive experience working with SRM since 1994. We have consistently found their workmanship and overall service to be satisfactory. The feedback received from references of Sutton Road Markings reflects similar positive experiences.

SRM has sufficient experience, equipment and resources to perform the work required by the City. They have submitted the lowest cost proposal and best overall value to the City.

Based on the above, it is recommended that RFQ 1220-040-2015-046 be awarded to Sutton Road Marking Ltd.

SUSTAINABILITY CONSIDERATIONS

This project supports the following City Sustainability Charter scope actions:

- SC 11: Public Safety & Security;
- SC 13: Creating a Fully Accessible City; and
- EN 13: Enhancing the Public Realm.

FUNDING

Funding for this contract is available in the approved 2015 Engineering Operations Roads and Drainage.

CONCLUSION

The Engineering Department recommends that Council:

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Fraser Smith, P.Eng., MBA
General Manager, Engineering

RAC/HJ/clr