

NO: **R017**

COUNCIL DATE: **FEBRUARY 2, 2015**

REGULAR COUNCIL

TO: **Mayor & Council**

DATE: **January 28, 2015**

FROM: **General Manager, Engineering**

FILE: **2320-20 (Flagging)**

SUBJECT: **Award of Contract RFQ 1220-040-2014-066 for Annual Traffic Control Services**

RECOMMENDATION

The Engineering Department recommends that Council:

1. Award RFQ 1220-040-2014-066 for Annual Traffic Control Services to BCRS Road Safe Inc. in the amount of \$853,175.00, excluding GST; and
2. Set the expenditure authorization limit for the contract at \$940,000.00, including contingency.

BACKGROUND

This contract involves the supply of traffic control services as mandated by Work Safe BC regulations for the safety of crews working on road-related and utility-related Engineering Operations maintenance activities and construction works. In addition, the contract allows for the provision of traffic flagging services for the Surrey RCMP in relation to emergencies such as motor vehicle accidents.

Scope of Work

The agreement is for a (1) one-year term with (2) two (1) one-year extension options available to the City at its sole discretion. The contractor's performance will be evaluated prior to the end of each (1) one-year term with such information being taken into account with respect to exercising the renewal option for the subsequent year.

The current traffic control services contract expires on February 27, 2015.

DISCUSSION

The City advertised the Request for Quotation (RFQ) for the provision of Traffic Control Services on the City's website and on the BC Bid website. A total of ten (10) responses were received from each of the Proponents listed in the following table with the associated 2015 estimated contract costs on the scope of work.

Contractor	Quoted Amount Excluding Taxes	Corrected Amount
1. BCRS Road Safe Inc.	\$853,175	No Change
2. Pacific Coast Traffic Planning Ltd.	\$985,050	No Change
3. S&K Traffic Management Services Co.	\$1,035,000	No Change
4. Streetwise Traffic Controllers Ltd.	\$1,065,140	No Change
5. Go Traffic Management Inc.	\$1,065,500	No Change
6. P.S. Traffic Pro Services (2012) Inc.	\$1,098,900	No Change
7. DL Safety Consulting Ltd.	\$1,104,490	No Change
8. Ansan Industries Ltd. / Ansan Traffic Control	\$1,041,000	No Change
9. Canuck Flagging Group	\$1,063,494	No Change
10. Universal Flagging Inc.	\$1,164,800	No Change

EVALUTION

The evaluation included consideration of the contractor’s experience, reputation, resources, technical and financial review, and other comments. This process is consistent with the City’s competitive procurement policy.

All RFQ submissions were reviewed for accuracy and completeness. No errors were found.

Analysis and Results

BCRS Road Safe Inc. submitted the lowest cost proposal and is viewed as representing the best overall value to the City. An evaluation of BCRS Road Safe Inc.’s submission was completed, and the following confirmed:

1. They have been in the traffic control business for approximately 10 years; however each of their key personnel has between 5 to 25 years of experience in the traffic control industry. BCRS Road Safe Inc. has provided traffic flagging services for various municipalities as reflected below with contract value ranging from \$80,000 to \$300,000. The City’s contract value is significantly higher given the higher number of traffic control personnel and equipment required on a daily basis compared to other municipalities:
 - City Abbotsford.
 - City of Burnaby.
 - City of Vancouver.
 - City of New Westminster.
 - City of Chilliwack.
 - Greater Vancouver Regional District.
 - City of Vancouver.

2. Traffic Control Personnel (TCP):
 - BCRS has demonstrated that they have sufficient staffing to meet the City’s daily requirement of 15-20 TCP’s.

3. Lane Trucks/Equipment:

- BCRS has demonstrated that they have sufficient equipment to meet the City's daily requirement of 5-10 lane trucks equipped with standard signs; and
- BCRS has access to speciality signs if required at specific job sites.

4. Schedule and Frequency:

- BCRS will meet the City's scheduling requirements.

5. Bonding and Insurance:

- BCRS has the ability to provide Consent of Surety for a Performance Bond and a Labour & Materials Bond which will be provided upon award.

Based on the above and feedback from references, their performance and services appear to be satisfactory. Accordingly, it is recommended that RFQ 1220-040-2014-066 be awarded to BCRS Road Safe.

SUSTAINABILITY CONSIDERATIONS

This project supports the following City Sustainability Charter scope actions:

- SC 11: Public Safety & Security.

FUNDING

Funding for this contract is available in the approved 2015 Engineering Operations Budget, Engineering Capital Budget and RCMP Operations Budget.

CONCLUSION

The Engineering Department recommends that Council:

1. Award RFQ 1220-040-2014-066 for Annual Traffic Control Services to BCRS Road Safe Inc. in the amount of \$853,175.00, excluding GST; and
2. Set the expenditure authorization limit for the contract at \$940,000.00, including contingency.

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FS/RAC/HJ/ras/clr