

NO: R140

COUNCIL DATE: July 25, 2011

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## REGULAR COUNCIL

TO: **Mayor & Council**

DATE: **July 20, 2011**

FROM: **General Manager, Engineering**

FILE: **2320-20 (Flagging)**

SUBJECT: **Award of Contract for Annual Traffic Control Services**

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## RECOMMENDATION

The Engineering Department recommends that Council:

1. Award RFQ 1220-030-2011-015 for Annual Traffic Control Services to DL Safety Consulting in the amount of \$847,056.00, including HST; and
2. Set the expenditure authorization limit for RFQ 1220-030-2011-015 at \$932,000.00, including contingency and HST.

## SCOPE OF WORK

This contract involves the supply of traffic control services as mandated by Work Safe BC regulations for the safety of crews working on road-related and utility-related Engineering Operations maintenance activities and construction works. In addition, the contract allows for the provision of traffic flagging services for the Surrey RCMP in relation to emergencies such as motor vehicle accidents. The agreement is for a one-year term with two one-year extension options available to the City at its sole discretion. The contractor's performance will be evaluated prior to the end of each one-year term with such information being taken into account with respect to exercising the renewal option for the subsequent year.

The current traffic control services contract expires on July 31, 2011.

## DISCUSSION

The City advertised the Request for Quotation (RFQ) for the provision of Traffic Control Services on the City's website and on the BC Bid website. A total of six (6) responses were received as listed in the following table.

<b>Contractor</b>	<b>Flagger Hourly Rate</b>	<b>Lane Closure Hourly Rate</b>	<b>Total Estimated Cost for 2011 (including HST)</b>
DL Safety Consulting	\$24.95	\$45.00	\$847,056.00
Prosafe Traffic Service	\$25.00	\$48.00	\$860,160.00
Ansan Traffic	\$25.00	\$52.00	\$875,840.00
DC Traffic	\$26.00	\$52.00	\$902,720.00
Martech	\$27.50	\$42.00	\$903,840.00
Pacific Coast	\$28.00	\$48.50	\$942,760.00

## EVALUATION

All RFQ submissions were reviewed for accuracy and completeness. No errors were found. The proposal submitted by Prosafe Traffic Service contained a request to remove sections 16.1 – Performance Security and 16.2 – Labour & Material Payment bond. These departures are not acceptable to the City and were refused.

DL Safety Consulting submitted the lowest cost proposal and is viewed as representing the best overall value to the City. They have been in the traffic control business for approximately 5 years; however, their management team has over 25 years of traffic control-related experience. DL Safety Consulting has provided traffic flagging services for the:

- 2010 Olympic and Paralympics Winter Games (contract value - \$900,000)
- Greater Vancouver Regional District (contract value - \$300,000)
- City of Vancouver (contract value - \$90,000)

DL Safety Consulting has not previously provided traffic safety services directly for Surrey; however, based on feedback from references, their performance and services appear to be satisfactory. If the City decides to extend the contract with DL Safety Consulting for Year 2 and Year 3, the labour unit rates will remain constant.

DL Safety Consulting has agreed to provide a Consent of Surety for a Performance Bond and a Labour & Materials Bond.

It is recommended that RFP 1220-030-2011-015 be awarded to DL Safety Consulting.

## FUNDING

Funding for this contract is available in the approved 2011 Engineering Operations Budget, the 2011 Engineering Capital Budget and in the RCMP Operations Budget.

Vincent Lalonde, P.Eng.  
General Manager, Engineering

VL/GMc/brb

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