

NO: **R008** COUNCIL DATE: **January 11, 2010**

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## REGULAR COUNCIL

TO: **Mayor & Council**

DATE: **January 11, 2010**

FROM: **Fire Chief**

FILE: **1220-20**

SUBJECT: **Purchase of Fire Service Equipment**

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## RECOMMENDATION

The Fire Services Department recommends that Council approve the award of a contract to Safetek Emergency Vehicles Ltd. (Smeal Fire Apparatus) for the supply of three (3) 6000 LPM Quick Response Pumper/Rescue Units at a total purchase price of CDN \$1,720,208 including applicable taxes and for the supply of two (2) 7000 LPM Triple Combination Pumper Units at a total purchase price of CDN \$1,139,712 including applicable taxes.

## DISCUSSION

The City issued two Requests for Quotations (RFQs) through RFQ# 1220-41-25-09 and RFQ# 1220-41-26-09 for the supply of fire services equipment. RFQ# 1220-41-25-09 was for the supply of three (3) 6000 LPM Quick Response Pumper/Rescue Units while the second RFQ was for the supply of two (2) 7000 LPM Triple Combination Pumper Units. Twenty-three companies were invited to submit a quote in relation to each RFQ. The RFQs were also posted on the City's website and the B.C. Bid website. The RFQ process was undertaken in accordance with the City's Purchase & Expenditure Authorization By-law and related practices. Three quotes in relation to each RFQ were received by the deadline date of November 20, 2009.

- Rosenbauer - lowest bid but did not meet the required quote specifications and other City purchasing requirements
- Safetek Emergency Vehicles Ltd. - lowest bid that fully met specifications
- Hub Fire - highest bid

The quotation from Safetek Emergency Vehicles Ltd was the lowest quote that met or exceeded all of the required specifications in relation to the equipment to be supplied under each of the RFQs and the City's purchasing policy requirements. The City's previous experience with Safetek has been very satisfactory and the product quality has been excellent.

The acquisition of the Quick Response Pumper/Rescue combination units is a continuation of a new direction in which the Surrey Fire Service embarked in the last few years. The Quick Response Pumper/Rescue units result in better utilization of the City's fire fighting work force due to the versatility that the units offer. The units are also economical costing approximately half of what it would cost to purchase separate Pumper trucks and Rescue trucks of the same capacity. The unit is multi-functional and is staffed with two persons (but has the capability for 4 persons should the need arise). It is capable of providing immediate intervention at any emergency incident requiring medical/rescue services or ground-related fire emergency.

The purchase of these new units will facilitate the decommissioning of one 1997 Pumper/Rescue (1997) truck. The new Quick Response Pumper/Rescue units will service the Newton area through Fire Hall #10.

The two larger combination Pumper units are being ordered now for delivery in 2011 to take advantage of preferred pricing that is available at this time. These two trucks will be built in late 2010 with payment due in 2011. These two Triple Combination Pumper Trucks are multi-functional, are staffed with four persons and are capable of providing immediate intervention at any ground-related fire or other medical emergency or to supplement an emergency incident requiring rescue. These units are designed with first responder capacity.

These two larger Pumper Trucks will facilitate decommissioning of one 1990 Pumper truck that does not meet current safety regulations. The new Pumpers will provide service to the Newton area (Fire Hall #10) and City Centre area (Fire Hall #2).

**Funding:**

Funding for the acquisition of the subject equipment is available within the Equipment Replacement Reserve.

**CONCLUSION**

Based on the above discussion, it is recommended that Council approve the award of a contract to Safetek Emergency Vehicles Ltd. (Smeal Fire Apparatus) for the supply of three (3) 6000 LPM Quick Response Pumper/Rescue Units at a total purchase price of CDN \$1,720,208 including applicable taxes and for the supply of two (2) 7000 LPM Triple Combination Pumper Units at a total purchase price of CDN \$1,139,712 including applicable taxes.



Len Garis  
Fire Chief