



Corporate Report

NO: R001

COUNCIL DATE: January 19, 2009

REGULAR COUNCIL

TO: Mayor & Council DATE: January 12, 2009
FROM: General Manager, Engineering FILE: 1220-40
SUBJECT: Purchase of Bulk Road Salt (RFQ 1220-40-08)

RECOMMENDATION

The Engineering Department recommends that Council approve the purchase of 5,000 tonnes of bulk winter road salt from McTar, a Division of Lafarge Canada Inc., in the amount of \$619,400 including GST.

BACKGROUND

Last summer, the City requested quotes for the supply and delivery of bulk winter road salt for the 2008/09 snow and ice removal program under a Request for Quotes (RFQ 1220-40-08). The contract for supplying for 12,000 tonnes of salt was awarded in late July 2008 to McTar, a Division of LaFarge Canada Inc., at a total cost of \$1,486,560 (123.88 per tonne). The City's salt requirement was estimated using previous years' quantities plus an allowance to cover "worse than average" weather.

The previous maximum tonnage of salt used in any winter season was 10,300 tonnes in the 2006/07 season. However, in the period between December 12, 2008 and January 5, 2009, Engineering Operations used close to 14,100 tonnes of salt in addressing winter conditions on the City's roads. This included the use of some salt that was carried forward from the 2007/08 winter season. There were 17 days of snowfall during the December 2008 and early January 2009 period, which required almost constant snow and ice control.

DISCUSSION

Based on previous winters for the period between January and March, the City could require an additional 5,000 tonnes of salt to address snow and ice removal on the City's roads.

Based on last summer's quote process, McTar will provide additional salt to the City at a rate of \$123.88 per tonne or \$619,400 for 5,000-tonnes as is considered necessary for the

remainder of the 2008/09 winter season. McTar's supply and delivery services have been excellent. Any salt that is purchased and not used during this winter season will be stored for use during the 2009/10 winter season.

CONCLUSION

Due to the recent extraordinary weather conditions, the City's salt supply has been depleted to the point where it is necessary to purchase additional salt for the remainder of the winter. Based on the above discussion, it is recommended that Council approve the purchase of 5,000 tonnes of bulk winter road salt from McTar, a Division of Lafarge Canada Inc., in the amount of \$619,400 including GST (\$123.88 per tonne).

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VL/GMc:ajs/brb/kd