



Corporate Report

NO: R185

COUNCIL DATE: JULY 23, 2007

REGULAR COUNCIL

TO: Mayor & Council DATE: July 16, 2010
FROM: General Manager, Finance & Technology FILE: 1355-01
SUBJECT: Municipal Area Network – Contract for Provision of Service

RECOMMENDATION

It is recommended that Council authorize the renewal of the City's agreements with Telus Communications Company for municipal area network services, that provide managed network interconnectivity between the City of Surrey's sites, at a total cost over 5 years of \$858,600 plus GST and PST.-

BACKGROUND

The City currently has 16 sites networked together plus secondary connections into each of the primary sites (City Hall, and Fire Hall #1) for a total of 18 connections using one hundred megabit links. Telus Communications Company is currently providing these networked services. In advance of the current multi-term agreements with Telus Communications Company expiring, the City issued a Request for Proposal (RFP) for the supply of network connectivity.

DISCUSSION

In June 2007 the City issued RFP # 1220-30-29-07 to renew or replace the City's multi-term agreements for municipal area network services, requesting quotations for both the current network speed and higher speed networks. The opportunity was advertised on the BC Bid and the City's websites. The following three companies responded:

- Bell Canada;
- CIMS Industries Inc., and
- Telus Communications Company.

An evaluation process was undertaken that included rating all of the proposals against a set of pre-determined criteria and costs. The criteria by which vendors were evaluated included their ability to fulfill technical requirements, breadth of experience, corporate viability, and record of achievement. The evaluation team concluded that the proposal from Telus Communications Company was the superior proposal. Telus Communications Company was also the lowest price of the three proposals.

CONCLUSION

In accordance with the City's Purchasing Bylaw, it is recommended that Council approve that the City entering into a contract with Telus Communications Company for multi-term agreements for municipal area network services for a 5-year period at a total cost of up to \$858,600 plus GST and PST. Funding is available in the Corporate Information Technology Operating Budget to cover the costs of the contract.

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