



Corporate Report

NO: R210

COUNCIL DATE: July 26, 2004

TO: Mayor & Council DATE: July 20, 2004
 FROM: General Manager,
 Engineering FILE: 1280-01
 SUBJECT: Tender to Supply Six (6) Tandem Axle Dump
 Trucks

RECOMMENDATION

That Tender 1220-20-03-04 for the supply and delivery of six (6) tandem axle dump trucks be awarded to the low bidder, as adjusted to meet specifications, to Volvo Trucks in the amount of \$774,547.00 including GST and PST.

DISCUSSION

The City's Fleet section of Engineering Operations tendered for the replacement of six (6) of its tandem dump trucks. These trucks are used to perform ongoing maintenance work as well as are critical to the City's ice and snow removal program on an as required basis.

Five bids were received and where bids did not meet specifications, bids were adjusted for comparative purposes. The bid for all six trucks, including PST & GST are as follows:

	Bid Price	Adjusted Bid Price
National Truck Centre (Volvo Division)	\$774,547.00	\$774,547.00
Freightliner Trucks	\$776,935.17*	\$778,876.00
Co-van International Trucks	\$760,098.00*	\$783,118.17
National Truck Centre (Mack Division)	\$777,134.40*	\$795,974.40
Inland Kenworth	\$824,743.50*	\$835,277.50

As previously stated, some price adjustments were made for comparative purposes on items that were specified but not provided (*). Rather than reject submissions, we have priced these items and adjusted the price. These items included factory mechanic training, mechanical cab suspension, second seat and toolbox, driver's side air bag, and specified brakes. Extended warranties were not provided by Co-van International or Mack Trucks and we were unable to obtain a price (approximately \$15,000 for 6 trucks) so we have not included this in the above pricing comparison. The warranties for engine, power train and extended warranty are a standard 5 years for Volvo Trucks compared to 3 years or less for all others. This is a significant feature when comparing long-term maintenance costs. The City currently has both Freightliner and Volvo tandem trucks which have performed well.

CONCLUSION

Given that the extended warranty offers the most protection against failure from Volvo Trucks and that Volvo Trucks bid is lowest, we recommend the tender be awarded to Volvo Trucks in the amount of \$774,547.00.

Paul Ham
General Manager, Engineering

GMc:ajs

c.c. - Acting Manager, Operations
- Fleet & Garage Manager

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