

NO: R164

COUNCIL DATE: September 9, 2024

REGULAR COUNCIL

TO: **Mayor & Council**

DATE: **September 5, 2024**

FROM: **Fire Chief**

FILE: **1280-01**

SUBJECT: **Award of Contract No. 1220-040-2024-032
Supply of One 100-Foot Mid Mount Aerial Platform Fire Apparatus**

RECOMMENDATION

The Surrey Fire Service recommends that Council:

1. Award Contract No. 1220-040-2024-032 to Commercial Emergency Equipment in the amount of \$3,650,566.98 (including applicable taxes and levies) to supply and deliver one 100-foot mid mount aerial platform fire apparatus;
2. Set the expenditure authorization limit for Contract No. 1220-040-2024-032 at \$4,015,650.00 (including contingencies, applicable taxes and levies); and
3. Authorize the Fire Chief, Surrey Fire Service, to execute Contract No. 1220-040-2024-032 and approve payments up to the expenditure authorization limit.

INTENT

The purpose of this report is to obtain Council approval to award Contract No. 1220-040-2024-032 to Commercial Emergency Equipment for the supply and delivery of one 100-foot mid mount aerial platform fire apparatus, as a replacement for a coming to end of life aerial, as identified within this report.

DISCUSSION

Scope of Work

As part of the Fire Equipment Capital Reserve Plan, the Fire Service has identified the requirement to schedule the replacement of the current 2009 model aerial platform apparatus. Given the current construction time of approximately three to four years, staff proactively initiated the process early to ensure the apparatus is delivered and in service, as the existing unit reaches its end of life.

Quotation Results

In April 2024, a Request for Quotations (“RFQ”) for the supply and delivery of one 100-foot mid mount aerial apparatus was posted on the BC Bid and City of Surrey websites. Sixteen vendors were directly notified of this solicitation and two reminder notices were sent proactively to ensure

that suppliers were aware of the bid opportunity. This specific type of aerial fire apparatus is produced by a limited number of suppliers within North America; as such, the City only received two bids which came from Canadian suppliers of American manufactured apparatus. Below are the submissions from the two proponents:

Supplier	Tendered Amount Including Taxes and Levies
Commercial Emergency Equipment	\$3,650,566.98
Safetek Emergency Vehicles Ltd.	\$3,850,481.60

Evaluation

The evaluation team, including staff from Engineering Operations Fleet, Surrey Fire Service and Finance Department, reviewed the quotations for accuracy and completeness. Both proponents met most specifications of the RFQ.

Key financial and operational considerations for evaluating the submissions were:

Key considerations	Commercial Emergency Equipment	Safetek Emergency Vehicles Ltd.
Quoted price	\$3,650,566.98	\$3,850,481.60
Expected delivery time	3.7 years	2.7 years
Overall length of apparatus (in.)	521	598
Rear overhang from axle (in.)	98.25	192.5
Gross vehicle weight (lbs.)	77,000	86,000

The evaluation team determined the submission from Commercial Emergency Equipment provided the preferred vehicle sizing, weight and best overall value to the City.

Legal Services Review

This report has been reviewed by Legal Services. There are no outstanding claims against either vendor.

FUNDING

Funding for this contract is available in the Fire Equipment Capital Reserve Plan, with full payment not due until 2028.

CONCLUSION

Based on the above discussion, it is recommended that Commercial Emergency Equipment be awarded Contract No. 1220-040-2024-032 for the supply and delivery of one 100-foot mid mount aerial platform apparatus.

Larry Thomas
Fire Chief