

NO: R199

COUNCIL DATE: November 20, 2023

REGULAR COUNCIL

TO: **Mayor & Council**

DATE: **November 16, 2023**

FROM: **General Manager, Engineering**

FILE: **5450-30 (Beanfield)**

SUBJECT: **Licence Agreement with Beanfield Technologies Inc. for
Use of Road Allowance**

RECOMMENDATION

The Engineering Department recommends that Council:

1. Receive this report for information;
2. Authorize the Mayor and the City Clerk to execute a Licence Agreement with Beanfield Technologies Inc. that will act to grant Beanfield Technologies Inc. a non-exclusive right to install, operate and maintain telecommunication infrastructure for a 10-year period within the road allowance, and
3. Authorize the General Manager, Engineering to renew all Licence Agreements upon their expiry provided the renewals are on the same terms as the initial Licence Agreements.

INTENT

The intent of this report is to obtain Council's approval to execute a Licence Agreement with Beanfield Technologies Inc. ("Beanfield") to install, operate and maintain telecommunications infrastructure within road allowance, as illustrated on the map attached to this report as Appendix "I".

BACKGROUND

Beanfield has approached the City for permission to install, operate and maintain new underground telecommunication infrastructure in City Centre within the road allowance at the intersection of Old Yale Road and King George Boulevard.

DISCUSSION

The City has entered into similar site-specific Licence Agreements with other telecommunications carriers including A2B, Allstream/Zayo, AT&T, Bell Canada, Bell Mobility, Novus, Persona/Eastlink, and Rogers.

The proposed works by Beanfield aligns with the Smart Surrey Broadband Strategy and the Investment & Innovation Impact Committee 2020 Annual Report, as outlined in Corporate Report No. R031; 2021 received by Council on February 8, 2021, a copy of which is attached to this report as Appendix "II", to increase broadband access and connectivity across the City. Working closely with our telecommunication partners to advance deployment and expand fibre-optic wireless infrastructure will ensure residents, businesses and the general public have access to some of the most modern connectivity infrastructure.

Of the 39 executed Licence Agreements, 14 have expired and staff will review each to determine if renewal is in order.

Legal Services Review

This report has been reviewed by Legal Services.

CONCLUSION

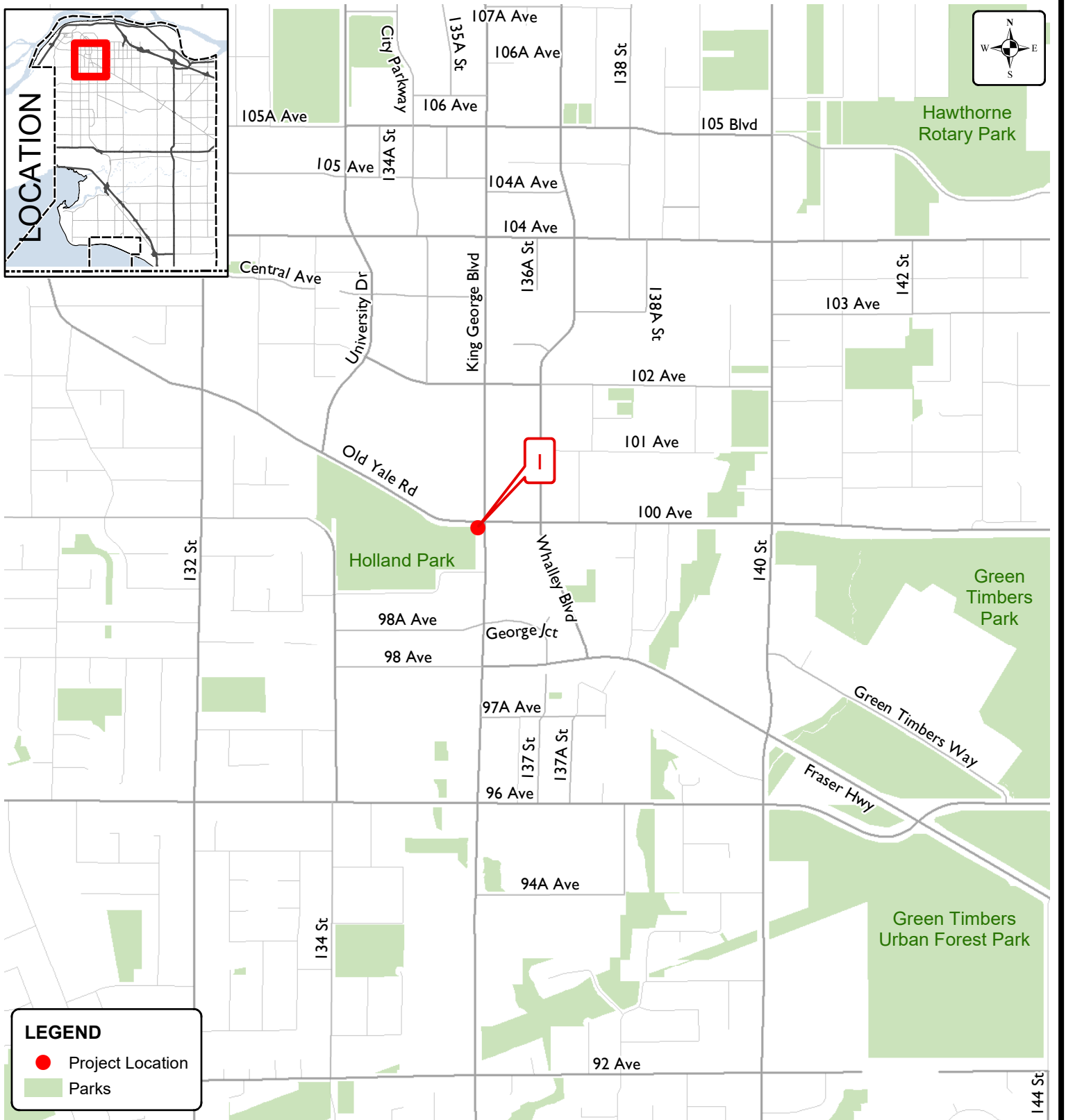
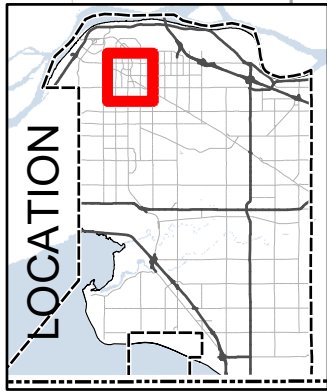
Based on the above discussion, it is recommended that Council authorize the Mayor and the City Clerk to execute a Licence Agreement that will grant Beanfield a non-exclusive right to install, operate and maintain telecommunication infrastructure for a 10-year period within road allowance.

Scott Neuman, P.Eng.
General Manager, Engineering

SSL/bn

Appendix "I": Map of Location of Beanfield Works

Appendix "II": Corporate Report No. R031; 2021



LEGEND

- Project Location
- Parks

Produced by GIS Section: 03-Oct-2023

Scale: 1:15,000 0 150 M



Map of Location of Beanfield Works

ENGINEERING DEPARTMENT

The data provided is compiled from various sources and IS NOT warranted as to its accuracy or sufficiency by the City of Surrey. This information is provided for information and convenience purposes only. Lot sizes, Legal descriptions and encumbrances must be confirmed at the Land Title Office.

Source: G:\MAPPING\GIS\Maps\CorporateReps\LandDev\JX_Beanfield Works_TA.mxd

CORPORATE REPORT

NO: R031

COUNCIL DATE: Feb 8 2021

REGULAR COUNCIL

TO: Mayor & Council

DATE: February 5, 2021

FROM: General Manager, Investment &
Intergovernmental Relations

FILE: 0540-20/I3C

SUBJECT: Investment & Innovation Impact Committee 2020 Annual Report

RECOMMENDATION

The Investment & Intergovernmental Relations Department recommends that Council receive this report for information.

INTENT

This report is for information to provide Council with further information on programs and initiatives initiated through the Investment & Innovation Impact Committee ("I3C").

BACKGROUND

2020 has been an unprecedented year with the COVID-19 pandemic sweeping across the globe infecting millions, closing borders, and creating significant economic uncertainty. Through the leadership of the I3C Standing Committee, staff took action in eight key strategic areas to support our local economy and prepare Surrey for post-pandemic recovery. The 2020 Investment & Innovation Impact Committee Annual Report (Appendix "I"), highlights the achievements made by the City under the direction of the committee members.

DISCUSSION

The 2020 Investment & Innovation Impact Committee Annual Report ("the Report"), outlines eight key actions taken by the City to support Surrey businesses and residents during the pandemic and outlines the associated accomplishments achieved by the City. From an economic development perspective, the Report specifically outlines the impact made by supporting more buy local initiatives, building out Surrey's personal protective equipment ("PPE") sector, engaging with Surrey businesses to help build capacity, and attracting new investments into the City.

The Report also outlines efforts made by the Information Technology Division in the Corporate Services Department to advance the Smart Surrey Strategy, increase broadband internet availability and access across Surrey and increase the amount of city services available online.

Key results delivered because of these actions include:

- \$12 million in Surrey Makes PPE sales and over \$5 million in private capital equipment investment and property improvements through Surrey Makes PPE programming;
- \$27 million in capital investment in Surrey as a result of investment attraction efforts;
- 41,300 online shoppers visiting Surrey Store to Door participating business' websites;
- 30 businesses participating in the Business Model Innovation Workshops;
- Over 420 virtual SparkBIZ business visitations;
- Over 213,800 online requests made through the City's enhanced online services to various city departments for activities ranging from obtaining a building permit to scheduling waste collection; and
- 197,000 pageviews to the City's COVID-19 information hub.

At the December 7, 2020 Regular Council Public Hearing meeting under the Mayor's Report, Mayor McCallum announced appointments to I3C and advised that the mandate would be expanded to also explore innovative revenue generation options for the City as well as continuing to prepare Surrey's economy for recovery post-pandemic.

SUSTAINABILITY CONSIDERATIONS

The Report supports the objectives of the City's Sustainability Charter 2.0. In particular, this work relates to Sustainability Charter 2.0 themes of Economic Prosperity and Livelihoods and Infrastructure. Specifically, this project supports the following Desired Outcomes ("DO") and Strategic Direction ("SD"):

- Economy DO9: Surrey's economy is able to adapt and thrive in response to external forces, such as the changing climate;
- Telecommunications DO22: The city has excellent communications infrastructure that provides affordable and effective connectivity across the community;
- Economy SD23: Facilitate connections between businesses to support sourcing of local services, expertise and products; and
- Telecommunications SD15: Enable faster deployment of fibre-optic telecommunications infrastructure, including concurrently with City utility excavations.

CONCLUSION

The Report outlines the measures taken by the City to support our local economy and advance technology, particularly in light of the COVID-19 pandemic. This report will serve as a strong foundation for continued work directed through the I3C to support post-pandemic recovery, economic growth and technology advancement.



Donna Jones
General Manager, Investment & Intergovernmental Relations

Appendix available upon request.

Appendix "I": 2020 Investment and Innovation Impact Committee (I3C) Report