

NO: R149

COUNCIL DATE: July 25, 2022

REGULAR COUNCIL

TO: Mayor & Council **DATE: July 19, 2022**

FROM: General Manager, Engineering **FILE: 2320-20**

**SUBJECT: Award of Contracts No. 1220-040-2022-060 (A) and (B)
Supply and Delivery of Watermain Pipes and Fittings**

RECOMMENDATION

The Engineering Department recommends that Council:

1. Award Contract No. 1220-040-2021-060 (A) to EMCO Corporation for the supply and delivery of watermain pipes in the amount of \$1,288,619.58 (including PST and GST);
2. Set the expenditure authorization limit for Contract No. 1220-040-2021-060 (A) at \$1,353,000.00 (including PST and GST and contingency);
3. Award Contract No. 1220-040-2021-060 (B) to Flocor Inc. for the supply and delivery of watermain fittings in the amount of \$325,518.65 (including PST and GST);
4. Set the expenditure authorization limit for Contract No. 1220-040-2021-060 (B) at \$342,000.00 (including PST and GST and contingency); and
5. Authorize the General Manager, Engineering to execute Contracts No. 1220-040-2021-060 (A) and (B).

INTENT

The intent of this report is to seek Council's approval to award Contract No. 1220-040-2021-060 (A) to EMCO Corporation for the supply and delivery of watermain pipes and Contract No. 1220-040-2021-060 (B) to Flocor Inc. for the supply and delivery of watermain fittings .

DISCUSSION

The supply and delivery of 1,196 lineal metres of watermain pipe and related fittings is required for an upcoming City capital project along 180 Street between 56 Avenue and 60 Avenue, and along 190 Street between 68 Avenue and 70 Avenue. The capital project is to replace aging and undersized utilities, and will be constructed by the City's in-house construction crew.

Quotation Results

In accordance with the *Purchase and Expenditure Authorization Bylaw*, the City issued a Request for Quotations (“RFQ”) for the supply and delivery of watermain pipes and fittings on BC Bid and the City’s website.

Quotations were opened on June 29, 2022, with the following results:

	Supplier	Standard fittings (Including Taxes)	Seismic pipes (Including Taxes)
1	Flocor Inc.	\$325,518.65	N/A
2	EMCO Corp. (Waterworks)	\$333,686.26	\$1,288,619.58
3	Iconix Waterworks LP	\$349,756.04	\$1,933,161.22
4	Andrew Sheret Ltd.	\$355,075.18	N/A
5	Iconix Waterworks LP	\$361,379.23	N/A

EVALUATION

The RFQ evaluation team, including staff from both the Engineering and Finance Departments, reviewed the submitted quotations for accuracy and completeness. All submissions were found to be compliant and were fully evaluated. Bonding was not required for this quotation.

EMCO Corporation submitted the lowest quotation for watermain pipes while Flocor Inc. submitted the lowest quotation for watermain pipe fittings. EMCO Corporation’s and Flocor Inc.’s past performance on similar purchases has been satisfactory and they have no outstanding legal claims against the City. The RFQ had the provision allowing the City to select one or more contractors, awarding the contract to two proponents represents the best overall value to the City.

It is recommended that EMCO Corporation be awarded Contract No. 1220-040-2021-060 (A) for the supply and delivery of 1,196 lineal metres of watermain pipe, and Flocor Inc. be awarded Contract No. 1220-040-2021-060 (B) for related fittings.

SUSTAINABILITY CONSIDERATIONS

The work of these contracts supports the objectives of the City’s Sustainability Charter 2.0. In particular, the services that will be performed under this contract relates to the Sustainability Charter 2.0 theme of Infrastructure. Specifically, these contracts supports the following Desired Outcome (“DO”) and Strategic Direction (“SD”):

- All Infrastructure DO1: City facilities and infrastructure systems are well managed, adaptable, and long lasting, and are effectively integrated into regional systems; and
- All Infrastructure SD1: Proactively manage community assets to maintain them over the long-term in a state of good repair.

FUNDING

Funding required for this Contract is available from the 2022 Water Utility Budget.

Scott Neuman, P.Eng.
General Manager, Engineering

JC/VJ/bn

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